

WEST CHESTER AREA SCHOOL DISTRICT  
*Property & Finance Committee Meeting*  
Monday – June 22, 2020  
6:30 p.m.

ZOOM Meeting

AGENDA

- Approval of May 18, 2020 P&FC Minutes (see attached) Mr. Bevilacqua
- PFM Financing Update (see attached) Mr. Scully/  
Chris Bamber, PFM
- Approval of 2020-21 Homestead/Farmstead Exclusion Resolution (see attached) Mr. Scully

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(Board & Public)

*Committee Protocol for Responding to Comments from the Public*

1. *A community member will be called upon by the Committee Chair.*
2. *If the comment can be answered quickly, or can be answered in order to clarify information, someone will respond.*
3. *If a community member has a more detailed question about a topic, the committee chair may refer the person to the superintendent or appropriate administrator to make an appointment so the question can be answered in more detail.*

Committee Meeting Minutes  
 WEST CHESTER AREA SCHOOL DISTRICT  
 May 18, 2020 – Property & Finance Committee (VIA ZOOM)

Attending Committee Members: Mr. Gary Bevilacqua-Chair, Mr. Brian Gallen, Dr. Karen Herrmann, Mr. Randell Spackman

Other Board Members: Ms. Joyce Chester, Mr. Chris McCune, Dr. Kate Shaw, Mrs. Sue Tiernan

Administration: Mr. John Scully, Dr. James Scanlon, Mr. Justin Matys, Mr. Michael Wagman, Dr. Bob Sokolowski

Also Present: Members of the public

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                |
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| Action or outcomes from the meeting: (Unless noted, all votes were 4-0.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                |
| The committee approved the April 27, 2020 Property & Finance Committee Minutes.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Mr. Bevilacqua |
| <p>Mr. Scully reviewed the Budget Forecast Model. The 2019-20 changes to expense projections are reductions of \$225,000 in Salaries, \$5,705,219 in Benefits, \$3,534,975 in Professional and Technical Services, \$50,000 in Purchased Prop Services, and \$2,122,273 in Other Services for a total 19-20 Expenses Savings of \$11,637,467. Mr Scully advised the committee that these savings were due in large part to the Covid pandemic and resultant closing of schools. The forecast model also includes expense savings that are being carried over into the 2020-21 school year totaling \$1,662,198. These amounts include reductions of \$90,094 in Salaries, \$238,727 in Professional and Technical Services, \$108,211 in Purchased Prop Services, \$123,328 in Other Services, \$1,039,195 in Supplies, \$31,215 in Other Objects, and \$31,428 in Property. Changes to the 19-20 revenue projections include an increase in Current Real Estate taxes of \$444,354 and Investment Earnings of \$200,000. Mr. Scully advised the committee that many of the Districts local revenues were being impacted by the Covid pandemic. Reductions to the 2019-20 local revenue projections include: decreases of \$237,234 in interim real estate taxes, \$2,576,695 in earned income tax, \$650,000 in Real Estate Transfer tax and a reduction of \$311,782 in Other Local Revenue. The net savings for 2019-20 is \$10,168,308. The savings resulting from changes to the 2019-20 projections will be utilized to reduce the 2020-21 budget gap. The forecast model includes reductions to the 2020-21 expenditure projections including: salary and benefits in the amount of \$2,072,041 and \$250,000 in other services. The 2020-21 expenses were increased by the carry over funds of \$1,662,198 for a net 2020-21 expense decrease of \$659,843. Mr. Scully advised the committee that reductions were being made to the Districts local revenues as a result of the Covid pandemic. The 2020-21 local revenues were reduced by \$362,780 in Interim Real Estate taxes, \$2,503,199 in Earned Income Tax, \$747,070 in Real Estate Transfer tax, \$515,000 in Investment Earnings, \$235,510 in Other Local Revenue. Reductions were also made to some of the state subsidies and include: \$388,418 in Basic Education, \$938,273 in Transportation and \$96,258 in social security &amp; PSERs subsidies. The net effect of the 2019-20 and 2020-21 adjustments results in a zero % tax increase in Chester County with the tax rate remaining 21.6622 mills and a 2.5% increase in Delaware County with a tax rate of 16.6626 mills.</p> | Mr. Scully     |

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| <p>Mr. Scully reviewed a 2019-20 to 2020-21 budget-to-budget comparison for revenues and expenses. Budgeted total expenses increased by \$8,007 million or 3.1% and total revenues decreased by \$4,107 million or -1.6%. Mr. Scully advised the committee that the 3.1% increase in expenses included the \$1.6 million of carryover funds. Without the carryover funds, the % change in expenses between the 2 years was net 2.4% increase. Mr. Scully reviewed the historic trend of WCASD's tax rate increases for both Delaware and Chester Counties. Mr. Scully reminded the committee that fund balance was not used to balance the 2020-21 budget. This is an informational item and no Board action is required.</p>           |            |
| <p>Update on Act 1 Property Tax Exclusion Amount and Homestead/Farmstead Exclusion Resolution: Mr. Scully reviewed the Property Tax and Homestead/Farmstead exclusion process. Annually, the State provides the District with a means to lower property taxes via Homestead/Farmstead exclusion which is funded by the States gaming revenues. This year, the State provided the District with \$3,570,346.02 for property tax relief which equates to a \$143.59 exclusion amount for each qualified property. Annually, the Board must approve to accept these funds and use them for tax relief purposes through a resolution. The committee recommended approval to adopt the 2020-21 Homestead/Farmstead Exclusion Resolution.</p> | Mr. Scully |
| <p>Mr. Scully reviewed the Final Budget Resolution for 2020-21 and the Annual Tax Levy Resolution for 2020-21. The Final Budget resolution for 2020-21 provides General Fund appropriations of \$269,815,667. The Annual Tax Levy resolution for 2020-21 sets the real estate tax for Chester County at 21.6622 mills and Delaware County at 16.6626 mills. The committee recommended approval of the Final Budget Resolution for the 2020-21 Fiscal Year and the Annual Tax Levy Resolution for the 2020-21 Fiscal Year.</p>                                                                                                                                                                                                           | Mr. Scully |
| <p>Mr. Scully reviewed the Food Services Program Equipment Purchases and Renovation Plan. This schedule takes into account all equipment that will be replaced as part of renovation projects and spans from 2020 through 2029 &amp; future years. The 2020-21 equipment replacement budget totals \$333,069.80. Mr. Scully reviewed the funding analysis schedule for the replacement plan. The plan will utilize existing cash within the Food Service Fund and future profits. The committee recommended approval of the equipment purchases for the 2020-21 year.</p>                                                                                                                                                               | Mr. Scully |
| <p>Items to be placed on board agenda May 27, 2020:</p> <ul style="list-style-type: none"> <li>• Approval to Approval of the 2020-21 Homestead/Farmstead Exclusion Resolution</li> <li>• Approval of the Final Budget Resolution for the 2020-21 Fiscal Year</li> <li>• Approval of the Annual Tax Levy Resolution for the 2020-21 Fiscal Year</li> <li>• Approval to proceed with the food service equipment purchases for the 2020-21 year</li> </ul> <p>MEMO items for board agenda May 27, 2020:</p> <ul style="list-style-type: none"> <li>• Approval of Resolution for 2019-20 Budget Transfers</li> <li>• Approval of Resolution for School District Depositories for 2020-21</li> </ul>                                         |            |
| <p>Items to discuss at a later date:</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |            |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |            |
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Next Meeting Date: **June 22, 2020**

# West Chester Area School District

## *Refunding Discussion*

**June 22, 2020**

Presented by:

**Chris Bamber, CFA**  
*Senior Managing Consultant*



**pfm**

**PFM Financial Advisors LLC**  
**Public Financial Management, Inc.**  
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Market Update

- 1) Long term tax-exempt interest rates have been extremely volatile as the market digests the immediate impacts of COVID-19
- 2) Overall interest rates remain at or near all-time lows

Potential Refunding Opportunities

| 1                       | 2                     | 3                     | 4          | 5              |
|-------------------------|-----------------------|-----------------------|------------|----------------|
| Series                  | Principal Outstanding | Average Existing Rate | Call Date  | Final Maturity |
| Series AA of 2010 Bonds | \$7,830,000           | 5.000%                | 9/15/2020  | 2022           |
| Series of 2013 Bonds    | \$850,000             | 2.000%                | 4/1/2018   | 2021           |
| Series A of 2015 Bonds  | \$9,675,000           | 2.663%                | 11/15/2020 | 2032           |
| Series AA of 2015 Bonds | \$1,525,000           | 2.000%                | 11/15/2020 | 2022           |

- 3) The combined refunding of the **2010AA Bonds & 2015A Bonds** currently produce estimated net savings of approximately **\$558,000** or **3.19%** of refunded principal
  - a) PFM recommends the District continue to monitor the **2013 Bonds & 2015AA Bonds** as current market conditions are not producing significant net savings

Next Steps

- 4) See estimated timeline for next steps
- 5) Sample authorizing motion

*The Board of School Directors of the West Chester Area School District (the "School District") does hereby authorize the Administration to work with PFM Financial Advisors LLC as Financial Advisor, Eckert, Seamans, Cherin & Mellot LLC as Bond Counsel, and the Solicitor in conjunction with the issuance of General Obligation Bonds, Series of 2020 via a competitive internet auction for the purpose of refunding all or a portion of the General Obligation Bonds, Series AA of 2010 and Series A of 2015 at a minimum net savings target of at least [2.00% of refunded principal].*

**WEST CHESTER AREA SCHOOL DISTRICT  
SUMMARY OF OUTSTANDING INDEBTEDNESS**

| <b>Debt Service Requirements</b> |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   |                   |                   | 18                                                      | 19                 |
|----------------------------------|------------------|-------------------|-------------------|----------------|-------------------|-------------------|-------------------|-------------------|------------------|------------------|-------------------|-------------------|------------------|-------------------|-------------------|-------------------|---------------------------------------------------------|--------------------|
| Fiscal Year Ended                | 2                | 3                 | 4                 | 5              | 6                 | 7                 | 8                 | 9                 | 10               | 11               | 12                | 13                | 14               | 15                | 16                | 17                | (2000A Emmaus) G.O. Notes Series of 2009 <sup>(1)</sup> | Total Debt Service |
| 6/30/2021                        | 3,811,500        | 630,000           | 7,959,200         | 858,500        | 489,763           | 2,364,250         | 2,474,800         | 262,543           | 777,950          | 2,351,750        | 1,253,703         | 259,413           | 732,115          | 242,475           | 341,578           | 1,395,000         | 1,078,250                                               | 27,282,788         |
| 6/30/2022                        | 4,630,500        | 630,000           | 7,924,800         |                | 489,763           | 2,410,000         | 2,475,950         | 262,443           | 777,700          | 2,355,000        | 1,253,635         | 259,313           | 729,715          | 242,388           | 341,453           | 1,394,800         | 1,049,000                                               | 27,226,458         |
| 6/30/2023                        |                  | 635,000           |                   |                | 489,763           | 15,735,750        | 2,476,800         | 262,343           |                  | 2,348,250        | 1,253,568         | 259,175           | 732,065          | 242,300           | 341,328           | 1,394,600         | 893,650                                                 | 27,064,590         |
| 6/30/2024                        |                  | 634,850           |                   |                | 489,763           | 9,182,250         | 2,477,350         | 262,243           |                  | 2,346,750        | 7,123,500         | 259,038           | 739,065          | 242,213           | 341,203           | 1,394,400         | 991,500                                                 | 26,484,123         |
| 6/30/2025                        |                  | 634,700           |                   |                | 494,763           |                   | 7,842,600         | 262,123           |                  |                  | 13,224,750        | 258,900           | 735,765          | 242,100           | 341,053           | 1,394,200         | 991,575                                                 | 26,422,528         |
| 6/30/2026                        |                  | 634,550           |                   |                | 494,575           |                   | 7,882,600         | 262,003           |                  |                  | 13,191,250        | 258,763           | 732,265          | 241,988           | 340,903           | 1,394,000         | 985,450                                                 | 26,418,345         |
| 6/30/2027                        |                  | 634,400           |                   |                | 494,388           |                   | 20,181,850        | 261,883           |                  |                  | 1,020,000         | 258,625           | 738,465          | 241,875           | 340,753           | 1,393,800         | 745,400                                                 | 26,311,438         |
| 6/30/2028                        |                  | 4,579,250         |                   |                | 2,499,200         |                   | 2,499,200         | 2,086,763         |                  |                  |                   | 258,488           | 733,833          | 241,763           | 340,603           | 1,393,600         | 5,709,375                                               | 26,584,473         |
| 6/30/2029                        |                  | 4,580,750         |                   |                | 2,753,800         |                   | 8,741,900         | 2,086,928         |                  |                  |                   | 2,273,350         | 728,100          | 2,576,650         | 340,453           | 1,393,400         |                                                         | 25,475,330         |
| 6/30/2030                        |                  | 4,578,650         |                   |                | 2,755,000         |                   | 8,745,000         | 2,089,115         |                  |                  |                   | 2,272,750         |                  | 2,579,000         | 340,303           | 1,393,200         |                                                         | 24,753,018         |
| 6/30/2031                        |                  | 4,582,950         |                   |                | 2,757,400         |                   |                   | 2,087,140         |                  |                  |                   | 2,270,350         |                  | 2,574,125         | 1,305,153         | 1,393,000         |                                                         | 16,970,118         |
| 6/30/2032                        |                  | 4,578,350         |                   |                | 2,762,625         |                   |                   | 2,086,840         |                  |                  |                   | 2,271,150         |                  | 2,577,875         | 1,300,083         | 1,392,800         |                                                         | 16,969,723         |
| 6/30/2033                        |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   | 1,303,740         | 5,132,600         |                                                         | 6,436,340          |
| 6/30/2034                        |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   | 1,300,780         | 5,132,800         |                                                         | 6,433,580          |
| 6/30/2035                        |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   | 1,300,800         | 5,132,000         |                                                         | 6,432,800          |
| 6/30/2036                        |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   | 1,302,475         | 5,135,000         |                                                         | 6,437,475          |
| 6/30/2037                        |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   | 1,302,750         | 5,136,400         |                                                         | 6,439,150          |
| 6/30/2038                        |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   | 1,301,625         | 5,136,000         |                                                         | 6,437,625          |
| 6/30/2039                        |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   | 1,304,100         | 5,133,600         |                                                         | 6,437,700          |
| 6/30/2040                        |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   |                   | 5,304,000         |                                                         | 5,304,000          |
| <b>TOTAL</b>                     | <b>8,442,000</b> | <b>27,333,450</b> | <b>15,884,000</b> | <b>858,500</b> | <b>16,970,800</b> | <b>29,692,250</b> | <b>72,040,450</b> | <b>12,272,363</b> | <b>1,555,650</b> | <b>9,401,750</b> | <b>38,320,405</b> | <b>11,159,313</b> | <b>6,601,388</b> | <b>12,244,750</b> | <b>15,131,130</b> | <b>57,969,200</b> | <b>12,444,200</b>                                       | <b>348,321,598</b> |

| <b>Local Effort Requirements</b> |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   |                   |                   | 37                                                      | 38                 |
|----------------------------------|------------------|-------------------|-------------------|----------------|-------------------|-------------------|-------------------|-------------------|------------------|------------------|-------------------|-------------------|------------------|-------------------|-------------------|-------------------|---------------------------------------------------------|--------------------|
| Fiscal Year Ended                | 21               | 22                | 23                | 24             | 25                | 26                | 27                | 28                | 29               | 30               | 31                | 32                | 33               | 34                | 35                | 36                | (2000A Emmaus) G.O. Notes Series of 2009 <sup>(1)</sup> | Total Local Effort |
| 6/30/2021                        | 3,605,027        | 570,367           | 7,741,319         | 760,759        | 489,763           | 2,301,548         | 2,443,039         | 244,741           | 706,863          | 2,193,653        | 1,198,149         | 244,560           | 732,115          | 242,475           | 341,578           | 1,395,000         | 977,525                                                 | 26,188,479         |
| 6/30/2022                        | 4,379,660        | 570,367           | 7,707,861         |                | 489,763           | 2,346,084         | 2,444,175         | 244,648           | 706,636          | 2,196,685        | 1,198,084         | 244,465           | 729,715          | 242,388           | 341,453           | 1,394,800         | 951,007                                                 | 26,187,789         |
| 6/30/2023                        |                  | 574,894           |                   |                | 489,763           | 15,318,422        | 2,445,014         | 244,555           |                  | 2,190,389        | 1,198,020         | 244,336           | 732,065          | 242,300           | 341,328           | 1,394,600         | 810,169                                                 | 26,225,852         |
| 6/30/2024                        |                  | 574,758           |                   |                | 489,763           | 8,938,727         | 2,445,557         | 244,462           |                  | 2,188,989        | 6,807,844         | 244,206           | 739,065          | 242,213           | 341,203           | 1,394,400         | 898,878                                                 | 25,550,065         |
| 6/30/2025                        |                  | 574,622           |                   |                | 494,763           |                   | 7,741,951         | 244,350           |                  |                  | 12,638,737        | 244,077           | 735,765          | 242,100           | 341,053           | 1,394,200         | 898,946                                                 | 25,550,563         |
| 6/30/2026                        |                  | 574,487           |                   |                | 494,575           |                   | 7,781,438         | 244,238           |                  |                  | 12,606,721        | 243,947           | 732,265          | 241,988           | 340,903           | 1,394,000         | 893,994                                                 | 25,547,954         |
| 6/30/2027                        |                  | 574,351           |                   |                | 494,388           |                   | 19,922,843        | 244,126           |                  |                  | 974,802           | 243,817           | 738,465          | 241,875           | 340,753           | 1,393,800         | 675,768                                                 | 25,844,987         |
| 6/30/2028                        |                  | 4,145,801         |                   |                | 2,499,200         |                   | 8,629,413         | 1,945,273         |                  |                  |                   | 243,688           | 733,833          | 241,763           | 340,603           | 1,393,600         | 5,176,030                                               | 25,349,202         |
| 6/30/2029                        |                  | 4,147,159         |                   |                | 2,753,800         |                   | 8,629,710         | 1,945,427         |                  |                  |                   | 2,143,188         | 728,100          | 2,576,650         | 340,453           | 1,393,400         |                                                         | 24,657,886         |
| 6/30/2030                        |                  | 4,145,258         |                   |                | 2,755,000         |                   | 8,632,770         | 1,947,466         |                  |                  |                   | 2,142,622         |                  | 2,579,000         | 340,303           | 1,393,200         |                                                         | 23,935,618         |
| 6/30/2031                        |                  | 4,149,151         |                   |                | 2,757,400         |                   |                   | 1,945,625         |                  |                  |                   | 2,140,360         |                  | 2,574,125         | 1,305,153         | 1,393,000         |                                                         | 16,264,813         |
| 6/30/2032                        |                  | 4,144,986         |                   |                | 2,762,625         |                   |                   | 1,945,345         |                  |                  |                   | 2,141,114         |                  | 2,577,875         | 1,300,083         | 1,392,800         |                                                         | 16,264,828         |
| 6/30/2033                        |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   | 1,303,740         | 5,132,600         |                                                         | 6,436,340          |
| 6/30/2034                        |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   | 1,300,780         | 5,132,800         |                                                         | 6,433,580          |
| 6/30/2035                        |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   | 1,300,800         | 5,132,000         |                                                         | 6,432,800          |
| 6/30/2036                        |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   | 1,302,475         | 5,135,000         |                                                         | 6,437,475          |
| 6/30/2037                        |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   | 1,302,750         | 5,136,400         |                                                         | 6,439,150          |
| 6/30/2038                        |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   | 1,301,625         | 5,136,000         |                                                         | 6,437,625          |
| 6/30/2039                        |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   | 1,304,100         | 5,133,600         |                                                         | 6,437,700          |
| 6/30/2040                        |                  |                   |                   |                |                   |                   |                   |                   |                  |                  |                   |                   |                  |                   |                   | 5,304,000         |                                                         | 5,304,000          |
| <b>TOTAL</b>                     | <b>7,984,687</b> | <b>24,746,203</b> | <b>15,449,179</b> | <b>760,759</b> | <b>16,970,800</b> | <b>28,904,781</b> | <b>71,115,909</b> | <b>11,440,254</b> | <b>1,413,498</b> | <b>8,769,716</b> | <b>36,622,357</b> | <b>10,520,379</b> | <b>6,601,388</b> | <b>12,244,750</b> | <b>15,131,130</b> | <b>57,969,200</b> | <b>11,281,717</b>                                       | <b>337,926,706</b> |

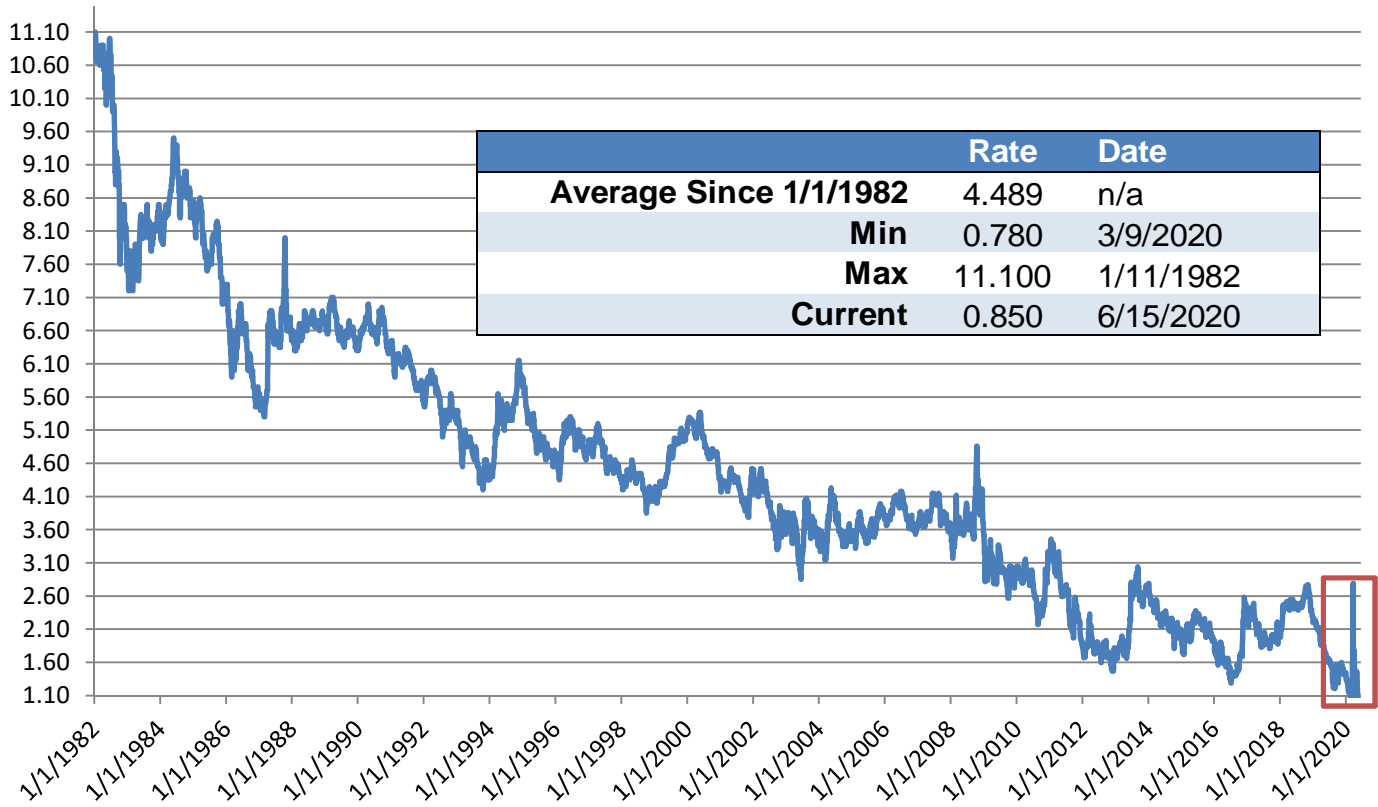
|                                 |           |            |            |         |            |            |            |           |           |           |            |           |           |           |           |            |           |             |
|---------------------------------|-----------|------------|------------|---------|------------|------------|------------|-----------|-----------|-----------|------------|-----------|-----------|-----------|-----------|------------|-----------|-------------|
| <b>Principal<sup>(2)</sup>:</b> | 7,830,000 | 21,000,000 | 14,980,000 | 850,000 | 12,000,000 | 25,585,000 | 56,170,000 | 9,670,000 | 1,525,000 | 8,335,000 | 32,010,000 | 8,485,000 | 6,020,000 | 9,740,000 | 9,985,000 | 34,750,000 | 9,950,000 | 268,885,000 |
|---------------------------------|-----------|------------|------------|---------|------------|------------|------------|-----------|-----------|-----------|------------|-----------|-----------|-----------|-----------|------------|-----------|-------------|

|                    |              |           |                       |                |           |                      |                                    |            |               |                          |                       |           |              |           |            |            |           |
|--------------------|--------------|-----------|-----------------------|----------------|-----------|----------------------|------------------------------------|------------|---------------|--------------------------|-----------------------|-----------|--------------|-----------|------------|------------|-----------|
| <b>PE%:</b>        | 19.67%       | 34.37%    | 9.94%                 | 41.34%         | 0.00%     | 9.63%                | 4.66%                              | 24.62%     | 33.18%        | 24.41%                   | 16.09%                | 20.79%    | 0.00%        | 0.00%     | 0.00%      | 0.00%      | 33.92%    |
| <b>PE% Status:</b> | Permanent    | Temporary | Permanent             | Estimated      | Estimated | Permanent            | Permanent                          | Temporary  | Permanent     | Permanent                | Permanent             | Temporary | Estimated    | Estimated | Estimated  | Estimated  | Temporary |
| <b>CARF%:</b>      | 27.54%       | 27.54%    | 27.54%                | 27.54%         | 27.54%    | 27.54%               | 27.54%                             | 27.54%     | 27.54%        | 27.54%                   | 27.54%                | 27.54%    | 27.54%       | 27.54%    | 27.54%     | 27.54%     | 27.54%    |
| <b>Call Date:</b>  | 9/15/2020    | 5/15/2022 | Non-callable          | 4/1/2018       | 5/15/2024 | Non-callable         | Adv Ref 2006, 2006A & Cur Ref 2009 | 11/15/2024 | 11/15/2020    | Non-callable             | 8/15/2024             | 5/15/2022 | 6/15/2022    | 5/15/2023 | 11/15/2023 | 11/15/2027 | Anytime   |
| <b>Purpose:</b>    | Cur Ref 2003 | New Money | Partial Adv Ref 2006A | Cur Ref 2006AA | New Money | 2006A & Cur Ref 2009 | Adv Ref 2006 & 2006A               | New Money  | Cur Ref 2010A | Refunding Series of 2006 | Refunding Series A of | New Money | Cur Ref 2011 | New Money | New Money  | New Money  | New Money |

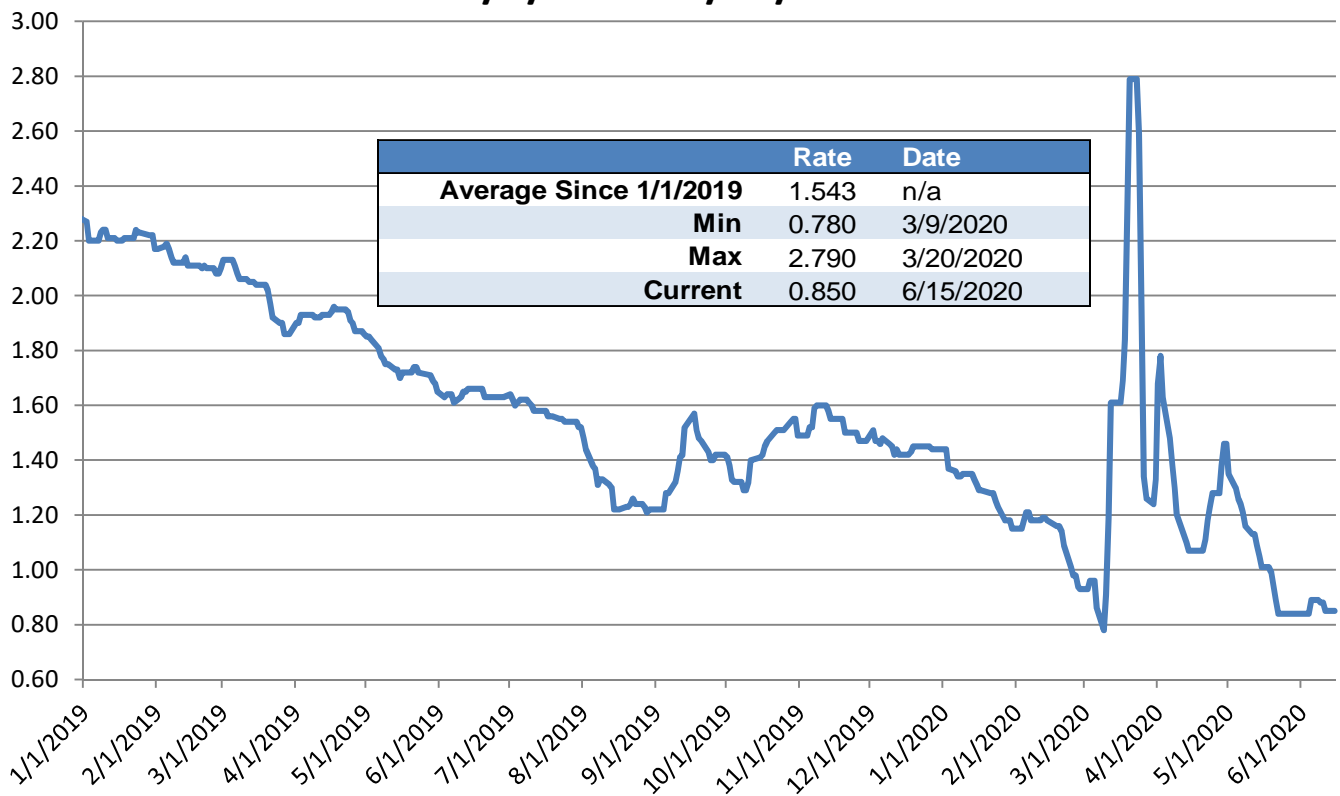
<sup>(1)</sup> Issued through the Emmaus Bond Pool where PFM is the Program Administrator. For these purposes, assumes 4.500% variable rate  
<sup>(2)</sup> Outstanding as of June 16, 2020



# 10 Year MMD (AAA Fixed Rate Bond Rates) 1/1/1982 - 6/15/2020



# 10 Year MMD (AAA Fixed Rate Bond Rates) 1/1/2019 - 6/15/2020



**WEST CHESTER AREA SCHOOL DISTRICT**

*Summary of 2020 Refunding Plan*

|                                                |                       |
|------------------------------------------------|-----------------------|
|                                                | 1                     |
|                                                | <b>SERIES OF 2020</b> |
| <b>Settlement</b>                              | September 2020        |
| <b>Principal</b>                               | \$17,375,000          |
| <b>Net Local Effort Savings <sup>[1]</sup></b> | \$558,275             |
| <b>As a % of Principal</b>                     | 3.19%                 |

| 2                         | 3                            | 4                              | 5                                            | 6                                              | 7                       |
|---------------------------|------------------------------|--------------------------------|----------------------------------------------|------------------------------------------------|-------------------------|
| <b>Fiscal Year Ending</b> | <b>Existing Local Effort</b> | <b>Unrefunded Local Effort</b> | <b>Refunding Local Effort <sup>[1]</sup></b> | <b>Net Local Effort Savings <sup>[1]</sup></b> | <b>New Local Effort</b> |
| 6/30/2020                 | 25,720,863                   | 25,720,863                     |                                              |                                                | 25,720,863              |
| 6/30/2021                 | 26,188,479                   | 22,338,711                     | 3,293,883                                    | 555,885                                        | 25,632,594              |
| 6/30/2022                 | 26,187,789                   | 21,563,481                     | 4,621,360                                    | 2,948                                          | 26,184,841              |
| 6/30/2023                 | 26,225,852                   | 25,981,298                     | 243,933                                      | 622                                            | 26,225,230              |
| 6/30/2024                 | 25,550,065                   | 25,305,603                     | 243,229                                      | 1,232                                          | 25,548,833              |
| 6/30/2025                 | 25,550,563                   | 25,306,213                     | 242,526                                      | 1,824                                          | 25,548,739              |
| 6/30/2026                 | 25,547,954                   | 25,303,716                     | 241,823                                      | 2,415                                          | 25,545,539              |
| 6/30/2027                 | 25,844,987                   | 25,600,861                     | 245,808                                      | (1,682)                                        | 25,846,670              |
| 6/30/2028                 | 25,349,202                   | 23,403,930                     | 1,946,891                                    | (1,618)                                        | 25,350,821              |
| 6/30/2029                 | 24,657,886                   | 22,712,459                     | 1,946,070                                    | (644)                                          | 24,658,530              |
| 6/30/2030                 | 23,935,618                   | 21,988,152                     | 1,948,884                                    | (1,418)                                        | 23,937,036              |
| 6/30/2031                 | 16,264,813                   | 14,319,188                     | 1,945,836                                    | (211)                                          | 16,265,024              |
| 6/30/2032                 | 16,264,828                   | 14,319,483                     | 1,946,422                                    | (1,077)                                        | 16,265,905              |
| 6/30/2033                 | 6,436,340                    | 6,436,340                      |                                              |                                                | 6,436,340               |
| 6/30/2034                 | 6,433,580                    | 6,433,580                      |                                              |                                                | 6,433,580               |
| 6/30/2035                 | 6,432,800                    | 6,432,800                      |                                              |                                                | 6,432,800               |
| 6/30/2036                 | 6,437,475                    | 6,437,475                      |                                              |                                                | 6,437,475               |
| 6/30/2037                 | 6,439,150                    | 6,439,150                      |                                              |                                                | 6,439,150               |
| 6/30/2038                 | 6,437,625                    | 6,437,625                      |                                              |                                                | 6,437,625               |
| 6/30/2039                 | 6,437,700                    | 6,437,700                      |                                              |                                                | 6,437,700               |
| 6/30/2040                 | 5,304,000                    | 5,304,000                      |                                              |                                                | 5,304,000               |
| <b>TOTAL</b>              | <b>363,647,569</b>           | <b>344,222,628</b>             | <b>18,866,666</b>                            | <b>558,275</b>                                 | <b>363,089,294</b>      |

<sup>[1]</sup> Assumes a conservative estimate of current interest rates as of June 15, 2020. Actual rates will vary depending on market conditions at time of pricing.



**WEST CHESTER AREA SCHOOL DISTRICT**  
**Estimated Timeline**  
**Series of 2020 Bonds**

| June 2020 |    |    |    |    |    |    | July 2020 |    |    |    |    |    |    | August 2020 |       |    |    |    |    |    | September 2020 |    |    |    |    |    |    |
|-----------|----|----|----|----|----|----|-----------|----|----|----|----|----|----|-------------|-------|----|----|----|----|----|----------------|----|----|----|----|----|----|
| S         | M  | T  | W  | T  | F  | S  | S         | M  | T  | W  | T  | F  | S  | S           | M     | T  | W  | T  | F  | S  | S              | M  | T  | W  | T  | F  | S  |
|           | 1  | 2  | 3  | 4  | 5  | 6  |           |    |    | 1  | 2  | 3  | 4  |             |       |    |    |    |    | 1  |                |    | 1  | 2  | 3  | 4  | 5  |
| 7         | 8  | 9  | 10 | 11 | 12 | 13 | 5         | 6  | 7  | 8  | 9  | 10 | 11 | 2           | 3     | 4  | 5  | 6  | 7  | 8  | 6              | 7  | 8  | 9  | 10 | 11 | 12 |
| 14        | 15 | 16 | 17 | 18 | 19 | 20 | 12        | 13 | 14 | 15 | 16 | 17 | 18 | 9           | 10    | 11 | 12 | 13 | 14 | 15 | 13             | 14 | 15 | 16 | 17 | 18 | 19 |
| 21        | 22 | 23 | 24 | 25 | 26 | 27 | 19        | 20 | 21 | 22 | 23 | 24 | 25 | 16          | 17    | 18 | 19 | 20 | 21 | 22 | 20             | 21 | 22 | 23 | 24 | 25 | 26 |
| 28        | 29 | 30 |    |    |    |    | 26        | 27 | 28 | 29 | 30 | 31 |    | 23/30       | 24/31 | 25 | 26 | 27 | 28 | 29 | 27             | 28 | 29 | 30 |    |    |    |

| Timing                                                        | Event                                                                                               |
|---------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|
| <b>June 22<sup>nd</sup></b><br>(Property & Finance Committee) | <i>Introduction to Property &amp; Finance Committee</i><br><i>Authorization to proceed</i>          |
| <b>Mid to Late June</b>                                       | <i>Collect information for Preliminary Official Statement</i><br><i>Send information to Moody's</i> |
| <b>Mid July</b>                                               | <i>Moody's rating call</i>                                                                          |
| <b>By July 24<sup>th</sup></b>                                | <i>Due diligence call</i><br><i>Receive Moody's rating</i>                                          |
| <b>July 27<sup>th</sup></b><br>(Board Meeting)                | <b><i>Board adopts Parameters Resolution</i></b>                                                    |
| <b>Week of August 3<sup>rd</sup></b><br>(Estimated)           | <i>Pricing of Bonds (lock-in interest rate)</i>                                                     |
| <b>Week of September 7<sup>th</sup></b><br>(Estimated)        | <i>Settlement of Bonds</i>                                                                          |

**(Assumes District makes regularly scheduled 3/15/2020 payment)**

| 1             | 2                | 3           | 4                 | 5                                   | 6                                   | 7                    | 8                       |
|---------------|------------------|-------------|-------------------|-------------------------------------|-------------------------------------|----------------------|-------------------------|
| <u>Date</u>   | <u>Principal</u> | <u>Rate</u> | <u>Interest</u>   | <u>Semi-Annual<br/>Debt Service</u> | <u>Fiscal Year<br/>Debt Service</u> | <u>State<br/>Aid</u> | <u>Local<br/>Effort</u> |
| 9/15/2020     |                  |             | 195,750.00        | 195,750.00                          |                                     |                      |                         |
| 3/15/2021     | 3,420,000        | 5.000       | 195,750.00        | 3,615,750.00                        | 3,811,500.00                        | 206,473.45           | 3,605,026.55            |
| 9/15/2021     |                  |             | 110,250.00        | 110,250.00                          |                                     |                      |                         |
| 3/15/2022     | 4,410,000        | 5.000       | 110,250.00        | 4,520,250.00                        | 4,630,500.00                        | 250,839.65           | 4,379,660.35            |
| <b>TOTALS</b> | <b>7,830,000</b> |             | <b>612,000.00</b> | <b>8,442,000.00</b>                 | <b>8,442,000.00</b>                 | <b>457,313.10</b>    | <b>7,984,686.90</b>     |

PE% 19.67% *(Temporary)*

AR% 27.54% *(2019-2020)*

Net 5.42% *Effective Reimbursement*

**WEST CHESTER AREA SCHOOL DISTRICT**

SERIES A OF 2015

*Optional Redemption: November 15, 2020*

**(Assumes District makes regularly scheduled 3/15/2020 payment)**

| 1             | 2                | 3           | 4                   | 5                                   | 6                                   | 7                    | 8                       |
|---------------|------------------|-------------|---------------------|-------------------------------------|-------------------------------------|----------------------|-------------------------|
| <u>Date</u>   | <u>Principal</u> | <u>Rate</u> | <u>Interest</u>     | <u>Semi-Annual<br/>Debt Service</u> | <u>Fiscal Year<br/>Debt Service</u> | <u>State<br/>Aid</u> | <u>Local<br/>Effort</u> |
| 11/15/2020    |                  |             | 128,771.25          | 128,771.25                          |                                     |                      |                         |
| 5/15/2021     | 5,000            | 2.000       | 128,771.25          | 133,771.25                          | 262,542.50                          | 17,801.30            | 244,741.20              |
| 11/15/2021    |                  |             | 128,721.25          | 128,721.25                          |                                     |                      |                         |
| 5/15/2022     | 5,000            | 2.000       | 128,721.25          | 133,721.25                          | 262,442.50                          | 17,794.51            | 244,647.99              |
| 11/15/2022    |                  |             | 128,671.25          | 128,671.25                          |                                     |                      |                         |
| 5/15/2023     | 5,000            | 2.000       | 128,671.25          | 133,671.25                          | 262,342.50                          | 17,787.73            | 244,554.77              |
| 11/15/2023    |                  |             | 128,621.25          | 128,621.25                          |                                     |                      |                         |
| 5/15/2024     | 5,000            | 2.400       | 128,621.25          | 133,621.25                          | 262,242.50                          | 17,780.95            | 244,461.55              |
| 11/15/2024    |                  |             | 128,561.25          | 128,561.25                          |                                     |                      |                         |
| 5/15/2025     | 5,000            | 2.400       | 128,561.25          | 133,561.25                          | 262,122.50                          | 17,772.82            | 244,349.68              |
| 11/15/2025    |                  |             | 128,501.25          | 128,501.25                          |                                     |                      |                         |
| 5/15/2026     | 5,000            | 2.400       | 128,501.25          | 133,501.25                          | 262,002.50                          | 17,764.68            | 244,237.82              |
| 11/15/2026    |                  |             | 128,441.25          | 128,441.25                          |                                     |                      |                         |
| 5/15/2027     | 5,000            | 2.400       | 128,441.25          | 133,441.25                          | 261,882.50                          | 17,756.54            | 244,125.96              |
| 11/15/2027    |                  |             | 128,381.25          | 128,381.25                          |                                     |                      |                         |
| 5/15/2028     | 1,830,000        | 2.450       | 128,381.25          | 1,958,381.25                        | 2,086,762.50                        | 141,489.76           | 1,945,272.74            |
| 11/15/2028    |                  |             | 105,963.75          | 105,963.75                          |                                     |                      |                         |
| 5/15/2029     | 1,875,000        | 2.550       | 105,963.75          | 1,980,963.75                        | 2,086,927.50                        | 141,500.95           | 1,945,426.55            |
| 11/15/2029    |                  |             | 82,057.50           | 82,057.50                           |                                     |                      |                         |
| 5/15/2030     | 1,925,000        | 2.700       | 82,057.50           | 2,007,057.50                        | 2,089,115.00                        | 141,649.27           | 1,947,465.73            |
| 11/15/2030    |                  |             | 56,070.00           | 56,070.00                           |                                     |                      |                         |
| 5/15/2031     | 1,975,000        | 2.800       | 56,070.00           | 2,031,070.00                        | 2,087,140.00                        | 141,515.36           | 1,945,624.64            |
| 11/15/2031    |                  |             | 28,420.00           | 28,420.00                           |                                     |                      |                         |
| 5/15/2032     | 2,030,000        | 2.800       | 28,420.00           | 2,058,420.00                        | 2,086,840.00                        | 141,495.01           | 1,945,344.99            |
| <b>TOTALS</b> | <b>9,670,000</b> |             | <b>2,602,362.50</b> | <b>12,272,362.50</b>                | <b>12,272,362.50</b>                | <b>832,108.89</b>    | <b>11,440,253.61</b>    |

PE% 24.62% *(Temporary)*

AR% 27.54% *(2019-2020)*

Net 6.78% *Effective Reimbursement*

**WEST CHESTER AREA SCHOOL DISTRICT**  
**UNRESTRICTED YIELD ESCROW**

**SERIES AA OF 2010** *Optional Redemption Date: September 15, 2020*

| <b>ESCROW REQUIREMENTS</b> |                     |                   |                     | <b>ESCROW EARNINGS</b> |        |             |                     |           |
|----------------------------|---------------------|-------------------|---------------------|------------------------|--------|-------------|---------------------|-----------|
| 1                          | 2                   | 3                 | 4                   | 5                      | 6      | 7           | SETTLE              | 9/10/2020 |
| Date                       | Principal           | Interest          | Required            | Par                    | Coupon | Earnings    | Cash Flow           | Balance   |
| 9/15/2020                  | 7,830,000.00        | 195,750.00        | 8,025,750.00        | 8,025,750.00           | 0.000  |             | 8,025,750.00        |           |
| <b>TOTALS</b>              | <b>7,830,000.00</b> | <b>195,750.00</b> | <b>8,025,750.00</b> | <b>8,025,750.00</b>    |        | <b>0.00</b> | <b>8,025,750.00</b> |           |

**SERIES A OF 2015** *Optional Redemption Date: November 15, 2020*

| <b>ESCROW REQUIREMENTS</b> |                     |                   |                     | <b>ESCROW EARNINGS</b> |        |             |                     |           |
|----------------------------|---------------------|-------------------|---------------------|------------------------|--------|-------------|---------------------|-----------|
| 10                         | 11                  | 12                | 13                  | 14                     | 15     | 16          | SETTLE              | 9/10/2020 |
| Date                       | Principal           | Interest          | Required            | Par                    | Coupon | Earnings    | Cash Flow           | Balance   |
| 11/15/2020                 | 9,670,000.00        | 128,771.25        | 9,798,771.25        | 9,798,772.00           | 0.000  |             | 9,798,772.00        | 0.75      |
| <b>TOTALS</b>              | <b>9,670,000.00</b> | <b>128,771.25</b> | <b>9,798,771.25</b> | <b>9,798,772.00</b>    |        | <b>0.00</b> | <b>9,798,772.00</b> |           |

**WEST CHESTER AREA SCHOOL DISTRICT**

SERIES OF 2020

REFUNDS THE SERIES AA OF 2010 & SERIES A OF 2015

Settle 9/10/2020  
Dated 9/10/2020

| 1             | 2                 | 3             | 4            | 5                   | 6                               | 7                               | 8                   | 9                            | 10                           | 11                |
|---------------|-------------------|---------------|--------------|---------------------|---------------------------------|---------------------------------|---------------------|------------------------------|------------------------------|-------------------|
| <u>Date</u>   | <u>Principal</u>  | <u>Coupon</u> | <u>Yield</u> | <u>Interest</u>     | <u>Semi-Annual Debt Service</u> | <u>Fiscal Year Debt Service</u> | <u>State Aid</u>    | <u>Proposed Local Effort</u> | <u>Existing Local Effort</u> | <u>Savings</u>    |
| 9/15/2020     |                   |               |              | 8,717.01            | 8,717.01                        |                                 |                     |                              |                              |                   |
| 3/15/2021     | 3,190,000         | 5.000         | 1.220        | 313,812.50          | 3,503,812.50                    | 3,512,529.51                    | 218,646.98          | 3,293,882.53                 | 3,849,767.75                 | 555,885.22        |
| 9/15/2021     |                   |               |              | 234,062.50          | 234,062.50                      |                                 |                     |                              |                              |                   |
| 3/15/2022     | 4,460,000         | 5.000         | 1.240        | 234,062.50          | 4,694,062.50                    | 4,928,125.00                    | 306,764.58          | 4,621,360.42                 | 4,624,308.34                 | 2,947.92          |
| 9/15/2022     |                   |               |              | 122,562.50          | 122,562.50                      |                                 |                     |                              |                              |                   |
| 3/15/2023     | 15,000            | 5.000         | 1.250        | 122,562.50          | 137,562.50                      | 260,125.00                      | 16,192.19           | 243,932.81                   | 244,554.77                   | 621.96            |
| 9/15/2023     |                   |               |              | 122,187.50          | 122,187.50                      |                                 |                     |                              |                              |                   |
| 3/15/2024     | 15,000            | 5.000         | 1.300        | 122,187.50          | 137,187.50                      | 259,375.00                      | 16,145.50           | 243,229.50                   | 244,461.55                   | 1,232.05          |
| 9/15/2024     |                   |               |              | 121,812.50          | 121,812.50                      |                                 |                     |                              |                              |                   |
| 3/15/2025     | 15,000            | 5.000         | 1.380        | 121,812.50          | 136,812.50                      | 258,625.00                      | 16,098.82           | 242,526.18                   | 244,349.68                   | 1,823.50          |
| 9/15/2025     |                   |               |              | 121,437.50          | 121,437.50                      |                                 |                     |                              |                              |                   |
| 3/15/2026     | 15,000            | 5.000         | 1.520        | 121,437.50          | 136,437.50                      | 257,875.00                      | 16,052.13           | 241,822.87                   | 244,237.82                   | 2,414.95          |
| 9/15/2026     |                   |               |              | 121,062.50          | 121,062.50                      |                                 |                     |                              |                              |                   |
| 3/15/2027     | 20,000            | 5.000         | 1.630        | 121,062.50          | 141,062.50                      | 262,125.00                      | 16,316.69           | 245,808.31                   | 244,125.96                   | (1,682.36)        |
| * 9/15/2027   |                   |               |              | 120,562.50          | 120,562.50                      |                                 |                     |                              |                              |                   |
| 3/15/2028     | 1,835,000         | 2.500         | 1.700        | 120,562.50          | 1,955,562.50                    | 2,076,125.00                    | 129,234.06          | 1,946,890.94                 | 1,945,272.74                 | (1,618.20)        |
| 9/15/2028     |                   |               |              | 97,625.00           | 97,625.00                       |                                 |                     |                              |                              |                   |
| 3/15/2029     | 1,880,000         | 2.500         | 1.770        | 97,625.00           | 1,977,625.00                    | 2,075,250.00                    | 129,179.60          | 1,946,070.40                 | 1,945,426.55                 | (643.85)          |
| 9/15/2029     |                   |               |              | 74,125.00           | 74,125.00                       |                                 |                     |                              |                              |                   |
| 3/15/2030     | 1,930,000         | 2.500         | 1.850        | 74,125.00           | 2,004,125.00                    | 2,078,250.00                    | 129,366.34          | 1,948,883.66                 | 1,947,465.73                 | (1,417.93)        |
| 9/15/2030     |                   |               |              | 50,000.00           | 50,000.00                       |                                 |                     |                              |                              |                   |
| 3/15/2031     | 1,975,000         | 2.500         | 1.940        | 50,000.00           | 2,025,000.00                    | 2,075,000.00                    | 129,164.03          | 1,945,835.97                 | 1,945,624.64                 | (211.32)          |
| 9/15/2031     |                   |               |              | 25,312.50           | 25,312.50                       |                                 |                     |                              |                              |                   |
| 3/15/2032     | 2,025,000         | 2.500         | 2.030        | 25,312.50           | 2,050,312.50                    | 2,075,625.00                    | 129,202.94          | 1,946,422.06                 | 1,945,344.99                 | (1,077.08)        |
| <b>TOTALS</b> | <b>17,375,000</b> |               |              | <b>2,744,029.51</b> | <b>20,119,029.51</b>            | <b>20,119,029.51</b>            | <b>1,252,363.86</b> | <b>18,866,665.65</b>         | <b>19,424,940.51</b>         | <b>558,274.86</b> |

PE% 22.60% (Estimated)  
AR% 27.54% (2019-2020)

Net 6.22% Effective Reimbursement

| Savings Allocation      | Amount            | Percentage   |
|-------------------------|-------------------|--------------|
| School District's Share | 558,274.86        | 3.19%        |
| State's Share           | 37,058.13         | 0.21%        |
| <b>Total Savings</b>    | <b>595,332.99</b> | <b>3.40%</b> |

\* Assumed optional redemption date of September 15, 2027 (7 years)

|                                                                                        |
|----------------------------------------------------------------------------------------|
| <b>WEST CHESTER AREA SCHOOL DISTRICT</b><br>SERIES OF 2020<br>Composition of the Issue |
|----------------------------------------------------------------------------------------|

|                 |
|-----------------|
| <b>SOURCES:</b> |
|-----------------|

|                            |                      |                  |
|----------------------------|----------------------|------------------|
| Bonds                      | 17,375,000.00        | <i>Estimated</i> |
| Net Original Issue Premium | 727,904.35           | <i>Estimated</i> |
| Accrued Interest           | 0.00                 | <i>Estimated</i> |
| <b>Total</b>               | <b>18,102,904.35</b> |                  |

|              |
|--------------|
| <b>USES:</b> |
|--------------|

|                                           |                      |                  |
|-------------------------------------------|----------------------|------------------|
| Amount Required to Call Series AA of 2010 | 8,025,750.00         | <i>Estimated</i> |
| Amount Required to Call Series A of 2015  | 9,798,772.00         | <i>Estimated</i> |
| Underwriter's Discount                    | 173,750.00           | <i>Estimated</i> |
| Bond Insurance                            | 0.00                 | <i>Estimated</i> |
| Cost of Issuance                          | 100,000.00           | <i>Estimated</i> |
| Miscellaneous Expenses/Rounding           | 4,632.35             | <i>Estimated</i> |
| <b>Total</b>                              | <b>18,102,904.35</b> |                  |

Dated Date 9/10/2020

Settlement Date 9/10/2020

|                    |          |
|--------------------|----------|
| Yield of the Issue | 1.943927 |
|--------------------|----------|

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**OIP/(OID) Calculations**

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| <u>Date</u>  | <u>Price</u> | <u>OIP/(OID)</u>  |
|--------------|--------------|-------------------|
| 3/15/2021    | 101.930%     | 61,567.00         |
| 3/15/2022    | 105.621%     | 250,696.60        |
| 3/15/2023    | 109.251%     | 1,387.65          |
| 3/15/2024    | 112.668%     | 1,900.20          |
| 3/15/2025    | 115.788%     | 2,368.20          |
| 3/15/2026    | 118.339%     | 2,750.85          |
| 3/15/2027    | 120.746%     | 4,149.20          |
| 3/15/2028    | 105.268%     | 96,667.80         |
| 3/15/2029    | 104.795%     | 90,146.00         |
| 3/15/2030    | 104.257%     | 82,160.10         |
| 3/15/2031    | 103.655%     | 72,186.25         |
| 3/15/2032    | 103.058%     | 61,924.50         |
| <b>TOTAL</b> |              | <b>727,904.35</b> |



Disclosures:

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WEST CHESTER AREA SCHOOL DISTRICT

Property and Finance Committee

June 22, 2020

Update on Act 1 Property Tax Exclusion Amount

Act 1 of 2006, also known as the Taxpayer Relief Act was enacted on June 27, 2006. This law was intended to ease the financial burden of home ownership by providing school districts the means to lower property taxes to homeowners via funding provided by gaming revenue. In order to be eligible for a property tax reduction, homeowners must apply for and be approved by the county assessment office for the homestead or farmstead exclusion.

On April 15, 2020 the Commonwealth's Budget Secretary certified that \$621.0 million in state-funded local tax relief would be available in 2020-21. On May 19, 2020, due to the COVID-19 pandemic's impact on state gaming revenue projections, the Commonwealth's Budget Secretary advised Districts that the amount of state-funded local tax relief would need to be corrected. On June 1, 2020, the Commonwealth's Budget Secretary revised the certification of state-funded local tax relief for fiscal year 2020-21, restoring the amount available to the amount contained in the original April 15, 2020 certification. The West Chester Area School District allocation is \$3,570,346.02. This amount must be used to provide property tax relief to our homeowners in the form of a homestead/farmstead exclusion.

Below is a history of the Property Tax Relief Allocations that have been allocated to WCASD. Based on the 2020-21 State allocation, we have calculated the homestead/farmstead exclusion amount for the 2020-21 school year to be \$143.59.

| <u>West Chester Area School District Property Tax Relief</u> |                |                                 |                                  |                                 |                                  |                                   |
|--------------------------------------------------------------|----------------|---------------------------------|----------------------------------|---------------------------------|----------------------------------|-----------------------------------|
| <u>FISCAL</u><br><u>YEAR</u>                                 | <u>TOTAL</u>   | <u>GAMING</u><br><u>REVENUE</u> | <u>STERLING</u><br><u>CREDIT</u> | <u>ELIGIBLE HOMESTEADS</u>      |                                  | <u>EXCLUSION</u><br><u>AMOUNT</u> |
|                                                              |                |                                 |                                  | <u>CHESTER</u><br><u>COUNTY</u> | <u>DELAWARE</u><br><u>COUNTY</u> |                                   |
| 2012-13                                                      | \$3,425,249.75 | \$2,462,678.50                  | \$962,571.25                     | 24,186                          | 1,749                            | \$132.07                          |
| 2013-14                                                      | \$3,405,109.30 | \$2,463,077.00                  | \$942,032.00                     | 24,077                          | 1,772                            | \$131.73                          |
| 2014-15                                                      | \$3,620,302.46 | \$2,463,083.29                  | \$1,157,219.17                   | 23,958                          | 1,782                            | \$140.65                          |
| 2015-16                                                      | \$3,355,430.93 | \$2,462,901.19                  | \$892,529.74                     | 23,846                          | 1,792                            | \$130.88                          |
| 2016-17                                                      | \$3,540,620.47 | \$2,463,081.24                  | \$1,077,539.23                   | 23,596                          | 1,793                            | \$139.45                          |
| 2017-18                                                      | \$3,543,392.89 | \$2,462,922.62                  | \$1,080,470.27                   | 23,600                          | 1,793                            | \$139.54                          |
| 2018-19                                                      | \$3,468,140.90 | \$2,462,941.43                  | \$1,005,199.47                   | 23,253                          | 1,811                            | \$138.37                          |
| 2019-20                                                      | \$3,598,252.82 | \$2,462,852.67                  | \$1,135,400.15                   | 23,109                          | 1,815                            | \$144.37                          |
| 2020-21                                                      | \$3,570,346.02 | \$2,463,147.81                  | \$1,107,198.21                   | 23,005                          | 1,852                            | \$143.59                          |

Attached is a Board Resolution required by Act 1 for the authorization of the homestead/farmstead exclusion.

John T. Scully  
Director of Business Affairs  
June 2, 2020



**WEST CHESTER AREA SCHOOL DISTRICT**

**2020-21 HOMESTEAD/FARMSTEAD EXCLUSION RESOLUTION**

**RESOLVED**, this 22nd day of June, 2020, by the Board of School Directors of the West Chester Area School District that homestead and farmstead exclusion real estate tax assessment reductions are authorized for the school year beginning July 1, 2020 under the provisions of the Homestead Property Exclusion Program Act (Act 50 of 1998, 53 Pa. C.S. § 8401 et seq.) and the Taxpayer Relief Act (Act 1 of 2006, as amended, 53 P.S. § 6926.101 et seq.) as follows:

1. **Aggregate Amount Available for Homestead and Farmstead Real Estate Tax Reduction.** The following amounts are available for homestead and farmstead real estate tax reduction for the school year beginning July 1, 2020:
  - a. **Gaming Tax Funds.** The Pennsylvania Department of Education (“PDE”) has notified the School District that PDE will pay to the School District during the school year pursuant to 53 P.S. § 6926.505(b), a property tax reduction allocation funded by gaming tax funds, the amount of **\$2,463,147.81**.
  - b. **Sterling Tax Credit Reimbursement Funds.** PDE has notified the School District that PDE will pay to the School District during the school year pursuant to 53 P.S. § 6926.324(3), as reimbursement for Sterling Tax Credits claimed against the School District earned income tax by School District resident tax payers, the amount of **\$1,107,198.21**.
  - c. **Aggregate Amount Available.** Adding these amounts, the aggregate amount available during the school year for real estate tax reduction is **\$3,570,346.02**.
  
2. **Homestead/Farmstead Numbers.** Pursuant to 53 Pa.C.S. § 8584(i), and 53 P.S. § 6926.341(g)(3), the county has provided the School District with a certified report listing approved homesteads and approved farmsteads as follows:
  - a. **Homestead Property Number.** The number of approved homesteads within the School District is **24,857**.
  - b. **Farmstead Property Number.** The number of approved farmsteads within the School District is **8**.
  - c. **Homestead/Farmstead Combined Number.** Adding these numbers, the aggregate number of approved homesteads and approved farmsteads is **24,865**.
  
3. **Real Estate Tax Reduction Calculation.** The School Board has decided that the homestead exclusion amount and the farmstead exclusion amount shall be equal. Dividing the paragraph 1c., aggregate amount available during the school year for

real estate tax reduction of **\$3,570,346.02**, by the paragraph 2c., aggregate number of approved homesteads and approved farmsteads of **24,865**, the maximum real estate tax reduction amount applicable to each approved homestead and each approved farmstead is **\$143.59**.

4. **Homestead Exclusion Calculation for Chester County.** Dividing the paragraph 3 maximum real estate tax reduction amount of **\$143.59**, by the School District real estate tax rate in Chester County of **21.6622** mils (**.0216622**), the maximum real estate assessed value reduction to be reflected on tax notices as a homestead exclusion for each approved homestead in Chester County is **\$6,629**, and the maximum real estate assessed value reduction to be reflected on tax notices as a farmstead exclusion for each approved farmstead in Chester County is **\$6,629**.
  
5. **Homestead Exclusion Calculation for Delaware County.** Dividing the paragraph 3 maximum real estate tax reduction amount of **\$143.59**, by the School District real estate tax rate in Delaware County of **16.6626** mils (**.0166626**), the maximum real estate assessed value reduction to be reflected on tax notices as a homestead exclusion for each approved homestead in Delaware County is **\$8,617**, and the maximum real estate assessed value reduction to be reflected on tax notices as a farmstead exclusion for each approved farmstead in Delaware County is **\$8,617**.
  
6. **Homestead/Farmstead Exclusion Authorization for July 1 Tax Bills.** The tax notice issued to the owner of each approved homestead within the School District shall reflect the homestead exclusion real estate assessed value reduction equal to the lesser of: (a) the county established assessed value of the homestead, or (b) the paragraph 4 maximum real estate assessed value reduction of **\$6,629** for Chester County and **\$8,617** for Delaware County. The tax notice issued to the owner of each approved farmstead within the School District shall reflect an additional farmstead exclusion real estate assessed value reduction equal to the lesser of: (a) the county established assessed value of the farmstead, or (b) the paragraph 4 maximum real estate assessed value reduction of **\$6,629** for Chester County and **\$8,617** for Delaware County. For purposes of this Resolution, "approved homestead" and "approved farmstead" shall mean homesteads and farmsteads listed in the report referred to in paragraph 2 above and received by the School District from the County Assessment Office on or before May 1 pursuant to 53 P.S. § 6926.341(g)(3), based on homestead/farmstead applications filed with the County Assessment Office on or before March 1. This paragraph 6 shall apply to tax notices issued based on the initial tax duplicate used in issuing initial real estate tax notices for the school year which will be issued on or promptly after July 1 and will not apply to interim real estate tax bills.

ATTEST:

WEST CHESTER AREA SCHOOL BOARD

\_\_\_\_\_  
Secretary

By: \_\_\_\_\_  
President



MEMO from the Director of Business Affairs

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*Date: June 18, 2020*  
*TO: School Board Members*  
*FROM: John Scully*

*PROPERTY & FINANCE COMMITTEE*  
*MEMO AGENDA ITEMS – for June 22, 2020*

Unless I hear otherwise, the following items will be placed on the School Board “Consent Agenda” for the June 22, 2020 Board meeting. Enclosed please find the attachments for all items.

BOARD CONSENT ITEMS for June 22, 2020:

- Approval of 2020-21 Insurance:
  - Approval of 2020-21 Property Casualty/Liability Insurance
  - Approval of 2020-21 Student Accident Insurance
- Approval of 2020-21 CCIU Marketplace Services Contract
- Approval of Food Service Contract Addendum for the 2020-21 Year
- Approval of 2020-21 Adult Lunch Price Increase

cc: Dr. Scanlon & Cabinet

**WEST CHESTER AREA SCHOOL DISTRICT**  
**Property & Finance Committee**

**MEMO ITEM for 6/22/20**

**2020-21 PROPERTY & CASUALTY/LIABILITY INSURANCE**

The District's insurance broker, Willis of PA, completed an RFP for our insurance coverage for the 2020-21 school year. *The Property & Casualty/Liability insurance premiums for 2020-21 total \$446,698* which represents a \$3,155 decrease from 2019-20 and is \$32,802 less than our 2020-21 Budget. The decrease in cost is due to setting a property maximum loss value of \$500,000,000 for a single event. The premium also includes coverage for four District drones and the old Spellman Administration Building which will be removed from the policy after it is sold.

Please note that the premiums and policies for Property & Casualty/Liability insurance include: the property/liability package with auto policy, the boiler & machinery policy, the school board legal including employment practices policy, the umbrella policy, and the volunteer accident policy. In January 2020, a stand-alone cyber insurance policy was purchased for \$15,562 and will provide coverage through July 1, 2021.

Student accident insurance is listed separately (see attached) and its premium is not included in the Property & Casualty/Liability insurance. The premium for this insurance is \$47,145 which is unchanged from the premium paid in 2019-20 and is \$2,355 under the 2020-21 Budget.

The carriers are as follows:

- |                                              |                                                     |
|----------------------------------------------|-----------------------------------------------------|
| ▪ Church Mutual/CM Regent                    | Package & Automobile                                |
| ▪ Travelers                                  | Boiler & Machinery                                  |
| ▪ National Union Fire Ins. Co.<br>Pittsburgh | School Board Legal incl. Employment of<br>Practices |
| ▪ National Union                             | Network Security                                    |
| ▪ Church Mutual/CM Regent                    | Umbrella                                            |
| ▪ National Union                             | Volunteer/Accident                                  |
| ▪ U.S. Fire Insurance Co.                    | Student Accident                                    |

**I recommend the award of this insurance to Willis of PA. This item will appear on the "Consent Agenda" for the 6/22/20 Board meeting.**

John Scully  
Director of Business Affairs  
6/1/20

**WEST CHESTER AREA SCHOOL DISTRICT**

***Property & Finance Committee***

**MEMO ITEM for 6/22/20**

**2020-21 STUDENT ACCIDENT INSURANCE**

The School Board provides athletic accident insurance for all participants in interscholastic sports, including the band, cheerleaders, coaches, and trainers. In addition, any student/parent can purchase school-time or 24-hour accident insurance on a voluntary basis.

***Student Accident Insurance/Interscholastic Sports:***

After examination of the market, our insurance broker recommends the student accident insurance offered by UNITED STATES FIRE INSURANCE CO. This coverage consists of the following:

- The policy provides a maximum benefit of \$5,000,000 per injury. Benefits are payable for the primary excess over \$100 for covered expenses that are not recoverable from other group insurance to the applicable maximum.
- ***The total cost of this program is \$47,145*** which is unchanged from the premium paid in 2019-20.

**I recommend the award of this insurance to Willis of PA. This item will appear on the “Consent Agenda” for the 6/22/20 Board meeting.**

***Available to Purchase--Voluntary Student Accident Insurance: (Excludes all Sports)***

The voluntary student accident insurance coverage provides a maximum benefit of \$250,000 for one year from date of injury and is offered to all students on a ***voluntary basis*** and parents may purchase either of the plans listed below:

- School-Time Coverage                      \$ 28.00 (\$0 increase from 2019-20)
- 24-Hour Coverage                            \$124.00 (\$0 increase from 2019-20)

John Scully  
Director of Business Affairs  
6/1/20

**WEST CHESTER AREA SCHOOL DISTRICT**

***Property & Finance Committee***

**MEMO ITEM for 6/22/20**

**2020-21 INSURANCE COVERAGE**

**PREMIUM SUMMARY**

| <b>Type/Coverage</b>                                                                       | <b>Expiring 2019-20</b>                                        | <b>New 2020-21</b>                                             |
|--------------------------------------------------------------------------------------------|----------------------------------------------------------------|----------------------------------------------------------------|
| <b>Package &amp; Automobile</b><br>(incl. terrorism charge, fire, ropes challenge courses) | \$315,002<br>(CHURCH MUTUAL/CM REGENT)                         | \$312,517<br>(CHURH MUTUAL/CM REGENT)                          |
| <b>Boiler &amp; Machinery</b>                                                              | \$30,312<br>(TRAVELERS)                                        | \$32,880<br>(TRAVELERS)                                        |
| <b>School Board Legal including Employment Practices and Network Security</b>              | \$82,274<br>(NATIONAL UNION)                                   | \$78,697<br>(NATIONAL UNION)                                   |
| <b>Umbrella</b><br>(incl. terrorism charge)                                                | \$21,008<br>(AMERICAN ALTERNATIVE)                             | \$21,347<br>(CHURCH MUTUAL/CM REGENT)                          |
| <b>Volunteer/Accident</b>                                                                  | \$1,257<br>(NATIONAL UNION)                                    | \$1,257<br>(NATIONAL UNION)                                    |
| <b>TOTAL CASUALTY &amp; PROPERTY</b>                                                       | <b>\$449,853</b>                                               | <b>\$446,698</b>                                               |
| <b>TOTAL STUDENT ACCIDENT</b>                                                              | <b>\$47,145</b><br>(US FIRE INS. CO.)                          | <b>\$47,145</b><br>(US FIRE INS. CO.)                          |
| <b>GRAND TOTAL</b>                                                                         | <b>\$496,998</b><br>(All Casualty/Property + Student Accident) | <b>\$493,843</b><br>(All Casualty/Property + Student Accident) |

**WEST CHESTER AREA SCHOOL DISTRICT**

**Property & Finance Committee**

**MEMO ITEM**

**Approval of 2020-21 CCIU Marketplace Services Contract**

Attached please find the 2020-21 contract agreement for the CCIU Marketplace Services. Each school year, the School Board must approve the marketplace services agreement with the CCIU to allow the District to purchase the needed services from the CCIU.

The CCIU increased the 2020-21 CCIU Marketplace Services pricing by the Act 1 index of 2.6 percent. The District mostly purchases services in 2 general categories: Special Education/Alternative Education (\$7.5 million) and Occupational Education (\$2.3 million).

Services which are listed in the contract and identified with a “definitely participating” are included in the District’s 2020-21 Budget, and if the service is identified as a “may participate” check mark, it may be included in the District’s 2020-21 Budget or used as an alternative service in place of another budget category if an unforeseen need of the District arises.

This item will be placed on the Property & Finance Committee ACTION ITEMS for the 6/22/20 Board meeting.

John T. Scully  
Director of Business Affairs  
6/5/20

# CHESTER COUNTY INTERMEDIATE UNIT

## APPROVED 2020-21 MARKETPLACE PROGRAMS PRICING

Please check the column labeled DP if your district is **DEFINITELY** Participating

Please check the column labeled MP if your district **MAY** Participate during the year (no charges will be levied unless services are requested by the district)

**West Chester Area School District**

| Program | Service | Description | Chester County Schools Pricing 2020-21 | Annual Cost                | Cost | DP | MP | Notes |
|---------|---------|-------------|----------------------------------------|----------------------------|------|----|----|-------|
|         |         |             |                                        | Estimate (E)<br>Actual (A) |      |    |    |       |

**101 Action Science Kits**

|        |                              |          |                            |  |  |  |                                     |  |
|--------|------------------------------|----------|----------------------------|--|--|--|-------------------------------------|--|
| 101-04 | News Kit                     | Per kit  | Negotiated Fee for Service |  |  |  | <input checked="" type="checkbox"/> |  |
| 101-05 | Consumables of Existing Kits | Per item | Negotiated Fee for Service |  |  |  | <input checked="" type="checkbox"/> |  |

**180 Adult Training and Education**

|        |                       |          |                            |  |  |  |                                     |  |
|--------|-----------------------|----------|----------------------------|--|--|--|-------------------------------------|--|
| 180-02 | CTCE Application Fee  |          | \$52.00                    |  |  |  | <input checked="" type="checkbox"/> |  |
| 180-03 | CTCE Lab Fee          |          | \$77.00                    |  |  |  | <input checked="" type="checkbox"/> |  |
| 180-01 | CTCE Tuition          | Per hour | \$13.00                    |  |  |  | <input checked="" type="checkbox"/> |  |
| 180-04 | CTCE Clearance Fees   |          | \$55.00                    |  |  |  | <input checked="" type="checkbox"/> |  |
| 180-05 | CTCE Cosmetology Kit  |          | \$478.00                   |  |  |  | <input checked="" type="checkbox"/> |  |
| 180-06 | CTCE Program Supplies |          | Negotiated Fee for Service |  |  |  | <input checked="" type="checkbox"/> |  |
| 180-07 | Customized Training   |          | Negotiated Fee for Service |  |  |  | <input checked="" type="checkbox"/> |  |

**263 Advance Clinical Services**

|        |                                                      |                |                            |   |             |  |                                     |  |
|--------|------------------------------------------------------|----------------|----------------------------|---|-------------|--|-------------------------------------|--|
| 263-01 | Clinical Assessment/Evaluation - ATTEND              | Per evaluation | Negotiated Fee for Service | E | \$51,250.00 |  | <input checked="" type="checkbox"/> |  |
| 263-06 | Advanced Clinical FBA Assessment                     | Per hour       | Negotiated Fee for Service |   |             |  | <input checked="" type="checkbox"/> |  |
| 263-07 | Case Management - ATTEND                             | Per hour       | \$83.71                    |   |             |  | <input checked="" type="checkbox"/> |  |
| 263-08 | Advanced Clinical Licensed Mental Health Specialists | Per hour       | \$83.71                    |   |             |  | <input checked="" type="checkbox"/> |  |
| 263-10 | BCBA Services                                        | Per hour       | Negotiated Fee for Service |   |             |  | <input checked="" type="checkbox"/> |  |
| 263-71 | Other Advanced Clinical Services                     |                | Negotiated Fee for Service |   |             |  | <input checked="" type="checkbox"/> |  |

**271 Aspire**

|          |                         |              |                            |   |              |  |                                     |  |
|----------|-------------------------|--------------|----------------------------|---|--------------|--|-------------------------------------|--|
| 271-01   | Full-day                | Per full day | \$34,243.22                | E | \$102,500.00 |  | <input checked="" type="checkbox"/> |  |
| 271-02   | Half-day                | Per half day | \$22,258.09                |   |              |  | <input checked="" type="checkbox"/> |  |
| 271-71   | Other Fee for Service   |              | Negotiated Fee for Service |   |              |  | <input checked="" type="checkbox"/> |  |
| 271-74   | Counseling - Individual | Per hour     | \$148.94                   |   |              |  | <input checked="" type="checkbox"/> |  |
| 271-74.1 | Counseling - Group      | Per hour     | \$74.47                    |   |              |  | <input checked="" type="checkbox"/> |  |

**277 ASSIST Program**

|        |                        |                             |                            |  |  |  |                                     |  |
|--------|------------------------|-----------------------------|----------------------------|--|--|--|-------------------------------------|--|
| 277-01 | Assessment             | Per assessment              | Negotiated Fee for Service |  |  |  | <input checked="" type="checkbox"/> |  |
| 277-02 | Treatment              | Per students' sessions (12) | Negotiated Fee for Service |  |  |  | <input checked="" type="checkbox"/> |  |
| 277.03 | BCBA Services - ASSIST |                             | \$91.36                    |  |  |  | <input checked="" type="checkbox"/> |  |

**227 Brandywine Virtual Academy**

*BVA member districts include all districts under the Bucks, Chester, Delaware and Montgomery County Intermediate Units. All other districts within the Commonwealth of PA, non-public schools and private pays are charged the "Other" pricing. Rates listed are in effect from August 15 thru August 14 each year. Summer School Sessions starts April 2019 and ends August 2019.*

**Original Credit Courses**

|        |                   |                |          |  |  |  |                                     |  |
|--------|-------------------|----------------|----------|--|--|--|-------------------------------------|--|
| 227-01 | Full Credit (1.0) | Per credit     | \$666.00 |  |  |  | <input checked="" type="checkbox"/> |  |
| 227-05 | 1/2 Credit (.5)   | Per 1/2 credit | \$366.00 |  |  |  | <input checked="" type="checkbox"/> |  |
| 227-09 | 1/4 Credit (.25)  | Per 1/4 credit | \$204.00 |  |  |  | <input checked="" type="checkbox"/> |  |

**Credit Recovery Courses**



# CHESTER COUNTY INTERMEDIATE UNIT

## APPROVED 2020-21 MARKETPLACE PROGRAMS PRICING

Please check the column labeled DP if your district is **DEFINITELY** Participating

Please check the column labeled MP if your district **MAY** Participate during the year (no charges will be levied unless services are requested by the district)

West Chester Area School District

|            |                                                                                                 |                        |                                        | Annual Cost                |      |    |                                     |       |
|------------|-------------------------------------------------------------------------------------------------|------------------------|----------------------------------------|----------------------------|------|----|-------------------------------------|-------|
| Program    | Service                                                                                         | Description            | Chester County Schools Pricing 2020-21 | Estimate (E)<br>Actual (A) | Cost | DP | MP                                  | Notes |
| 227-13     | Full Credit (1.0)                                                                               | Per credit             | \$366.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
| 227-17     | 1/2 Credit (.5)                                                                                 | Per 1/2 credit         | \$204.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
| 227-21     | 1/4 Credit (.25)                                                                                | Per 1/4 credit         | \$112.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
| <b>227</b> | <b>Brandywine Virtual Academy (Continued)</b>                                                   |                        |                                        |                            |      |    |                                     |       |
|            | <b>Blended Classes (More indepth interaction with a Teacher)</b>                                |                        |                                        |                            |      |    |                                     |       |
|            | <b>Blended Original Credit</b>                                                                  |                        |                                        |                            |      |    |                                     |       |
|            | Full Credit (1.0)                                                                               | Per credit             | \$521.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
|            | 1/2 Credit (.5)                                                                                 | Per 1/2 credit         | \$287.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
|            | 1/4 Credit (.25)                                                                                | Per 1/4 credit         | \$159.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
|            | <b>Blended Credit Recovery</b>                                                                  |                        |                                        |                            |      |    |                                     |       |
|            | Full Credit (1.0)                                                                               | Per credit             | \$287.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
|            | 1/2 Credit (.5)                                                                                 | Per 1/2 credit         | \$159.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
|            | 1/4 Credit (.25)                                                                                | Per 1/4 credit         | \$88.00                                |                            |      |    | <input checked="" type="checkbox"/> |       |
|            | <b>Independent Classes (No Teacher Interaction)</b>                                             |                        |                                        |                            |      |    |                                     |       |
|            | <b>Independent Original Credit</b>                                                              |                        |                                        |                            |      |    |                                     |       |
|            | Full Credit (1.0)                                                                               | Per credit             | \$366.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
|            | 1/2 Credit (.5)                                                                                 | Per 1/2 credit         | \$204.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
|            | 1/4 Credit (.25)                                                                                | Per 1/4 credit         | \$112.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
|            | <b>Independent Classes (No Teacher Interaction)</b>                                             |                        |                                        |                            |      |    |                                     |       |
|            | <b>Independent Credit Recovery</b>                                                              |                        |                                        |                            |      |    |                                     |       |
|            | Full Credit (1.0)                                                                               | Per credit             | \$204.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
|            | 1/2 Credit (.5)                                                                                 | Per 1/2 credit         | \$112.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
|            | 1/4 Credit (.25)                                                                                | Per 1/4 credit         | \$61.00                                |                            |      |    | <input checked="" type="checkbox"/> |       |
|            | <b>Summer Courses &amp; Fees - Summer School Session starts April 2019 and ends August 2019</b> |                        |                                        |                            |      |    |                                     |       |
|            | <b>Original Credit Courses</b>                                                                  |                        |                                        |                            |      |    |                                     |       |
| 227-51     | Jump Start: 1 Credit                                                                            | Per credit             | \$666.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
| 227-52     | Jump Start: 1/2 Credit (.5)                                                                     | Per 1/2 credit         | \$366.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
| 227-55     | True Summer: 1 Credit                                                                           | Per credit             | \$498.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
| 227-56     | True Summer: 1/2 Credit (.5)                                                                    | Per 1/2 credit         | \$284.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
| 227-61     | Credit Recovery: 1 Credit                                                                       | Per credit             | \$210.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
| 227-62     | Credit Recovery: 1/2 Credit (.5)                                                                | Per 1/2 credit         | \$116.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
| 227-54     | Late Registration Fee                                                                           |                        | \$20.00                                |                            |      |    | <input checked="" type="checkbox"/> |       |
|            | Application Fee                                                                                 |                        | \$28.00                                |                            |      |    | <input checked="" type="checkbox"/> |       |
|            | Driver Education                                                                                | Per 1/4 credit         | \$112.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
|            | Driver Education                                                                                | Per 1/3 credit         | \$149.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
|            | Online Processing Fee                                                                           |                        | \$5.00                                 |                            |      |    | <input checked="" type="checkbox"/> |       |
| 227-25     | Shipping Fee - Textbooks & Materials                                                            |                        | \$10.00                                |                            |      |    | <input checked="" type="checkbox"/> |       |
| 227-70     | Keystone Remedial Courses - Algebra I, Literature and Biology                                   | Per student per course | \$320.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
| 227-71     | Keystone Virtual Tutor                                                                          | Per student per module | \$162.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |
| 227-72     | Test Administrator                                                                              |                        | Negotiated Fee for Service             |                            |      |    | <input checked="" type="checkbox"/> |       |
| 227-73     | Keystone Module Remediation                                                                     | Per module             | \$161.00                               |                            |      |    | <input checked="" type="checkbox"/> |       |



# CHESTER COUNTY INTERMEDIATE UNIT

## APPROVED 2020-21 MARKETPLACE PROGRAMS PRICING

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West Chester Area School District

|            |                                                                                                                                                 |                                     |                                        | Annual Cost                |      |                                     |    |       |
|------------|-------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|----------------------------------------|----------------------------|------|-------------------------------------|----|-------|
| Program    | Service                                                                                                                                         | Description                         | Chester County Schools Pricing 2020-21 | Estimate (E)<br>Actual (A) | Cost | DP                                  | MP | Notes |
| <b>227</b> | <b>Brandywine Virtual Academy (Continued)</b>                                                                                                   |                                     |                                        |                            |      |                                     |    |       |
|            | <b>Elementary Pilot Program</b>                                                                                                                 |                                     |                                        |                            |      |                                     |    |       |
| 227-30     | Cost Per Student                                                                                                                                | Per year                            | \$4,808.00                             |                            |      | <input checked="" type="checkbox"/> |    |       |
| 227-31     | Cost Per Course                                                                                                                                 | Per year                            | \$869.00                               |                            |      | <input checked="" type="checkbox"/> |    |       |
|            | <b>Special Education Services</b>                                                                                                               |                                     |                                        |                            |      |                                     |    |       |
| 227-40     | On-Site Support/IEP Case Mgmt                                                                                                                   | Per hour                            | \$61.00                                |                            |      | <input checked="" type="checkbox"/> |    |       |
| 227-41     | On-Site Support/IEP Case Mgmt                                                                                                                   | Per 1/2 hour                        | \$38.00                                |                            |      | <input checked="" type="checkbox"/> |    |       |
| 227-42     | Virtual Support/IEP Case Mgmt                                                                                                                   | Per hour                            | \$61.00                                |                            |      | <input checked="" type="checkbox"/> |    |       |
| 227-43     | BVA Annual Internet Service Fee                                                                                                                 | Per student                         | \$605.00                               |                            |      |                                     |    |       |
| 227-44     | New Course Development                                                                                                                          | Per course                          | Negotiated Fee for Service             |                            |      |                                     |    |       |
| 227-45     | Psych Evaluation                                                                                                                                | Per day                             | Negotiated Fee for Service             |                            |      |                                     |    |       |
| 227-46     | Psych Counseling                                                                                                                                | Per hour                            | \$145.00                               |                            |      |                                     |    |       |
| 227-47     | Speech - Individual                                                                                                                             | Per hour                            | \$161.32                               |                            |      |                                     |    |       |
| 227-48     | OT & PT                                                                                                                                         | Per hour                            | Negotiated Fee for Service             |                            |      |                                     |    |       |
| 227-49     | Special Education Services                                                                                                                      |                                     | Negotiated Fee for Service             |                            |      |                                     |    |       |
| 227-50     | Itinerant Hearing Services                                                                                                                      | Per hour                            | \$195.80                               |                            |      |                                     |    |       |
|            | <b>BVA Marketing Services</b>                                                                                                                   |                                     |                                        |                            |      |                                     |    |       |
|            | Marketing Package includes: 500 brochures (one run), up to 200 postcards, 2 mailings, 1 "live" and 1 virtual open house, and 1 planning meeting | Per year                            | \$1,342.00                             |                            |      | <input checked="" type="checkbox"/> |    |       |
|            | Additional Marketing Services                                                                                                                   | Per hour, plus travel and materials | \$112.00                               |                            |      |                                     |    |       |
|            | <b>Computer and Textbooks</b>                                                                                                                   |                                     |                                        |                            |      |                                     |    |       |
|            | Annual Computer & Textbook Management Package includes: 1 time (non-refundable) computer set-up fee and insurance                               | Per student                         | \$615.00                               |                            |      |                                     |    |       |
|            | <b>Computer Rental Fees for Withdrawn Student</b>                                                                                               |                                     |                                        |                            |      |                                     |    |       |
|            | After 10 days charged a 1 month minimum                                                                                                         | Month                               | \$43.00                                |                            |      | <input checked="" type="checkbox"/> |    |       |
|            | Within 10 days but does not return computer                                                                                                     | Monthly until return                | \$43.00                                |                            |      | <input checked="" type="checkbox"/> |    |       |
|            | <b>Odysseyware/Bridgewater Academy Licenses</b>                                                                                                 |                                     |                                        |                            |      |                                     |    |       |
|            | Seat License                                                                                                                                    | Per license                         | \$610.00                               |                            |      | <input checked="" type="checkbox"/> |    |       |
|            | Student License                                                                                                                                 | Per student                         | \$306.00                               |                            |      | <input checked="" type="checkbox"/> |    |       |

# CHESTER COUNTY INTERMEDIATE UNIT

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**West Chester Area School District**

|                                                                                                                                                                                  |                                                 |                               |                                                 | Annual Cost                |              |    |                                     |       |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|-------------------------------|-------------------------------------------------|----------------------------|--------------|----|-------------------------------------|-------|
| Program                                                                                                                                                                          | Service                                         | Description                   | Chester County Schools Pricing 2020-21          | Estimate (E)<br>Actual (A) | Cost         | DP | MP                                  | Notes |
| <b>004 Buildings Maintenance</b>                                                                                                                                                 |                                                 |                               |                                                 |                            |              |    |                                     |       |
| 04-01                                                                                                                                                                            | CCIU Facilities Rental *                        |                               | No Charge                                       |                            |              |    | <input checked="" type="checkbox"/> |       |
| 04-02                                                                                                                                                                            | Computer Lab Rental *                           |                               | No Charge                                       |                            |              |    | <input checked="" type="checkbox"/> |       |
| 04-03                                                                                                                                                                            | Catering Fees                                   |                               | Provided Upon Request & at an Additional Charge |                            |              |    |                                     |       |
| 04-04                                                                                                                                                                            | Video Conferencing                              |                               |                                                 |                            |              |    |                                     |       |
|                                                                                                                                                                                  | Bridging Set-Up Fee                             |                               |                                                 | \$42.00                    |              |    |                                     |       |
|                                                                                                                                                                                  | Facilitated Video Conference                    | Per hour (maximum of 4 sites) |                                                 | \$42.00                    |              |    |                                     |       |
| 04-05                                                                                                                                                                            | Maintenance Support                             |                               | Negotiated Fee for Service                      |                            |              |    |                                     |       |
| * Additional charges will be incurred for Chester County School Districts using CCIU facilities after 7:00 pm Monday-Thursday, after 4:00 pm on Friday, and for any weekend use. |                                                 |                               |                                                 |                            |              |    |                                     |       |
| <b>197 CCIU Early Care and Education Center</b>                                                                                                                                  |                                                 |                               |                                                 |                            |              |    |                                     |       |
| 197-01                                                                                                                                                                           | <b>Infant</b>                                   |                               |                                                 |                            |              |    |                                     |       |
|                                                                                                                                                                                  | Employee                                        | Per day                       | N/A                                             |                            |              |    | <input checked="" type="checkbox"/> |       |
|                                                                                                                                                                                  | Non-Employee                                    | Per day                       | N/A                                             |                            |              |    | <input checked="" type="checkbox"/> |       |
| 197-02                                                                                                                                                                           | <b>Young Toddler</b>                            |                               |                                                 |                            |              |    |                                     |       |
|                                                                                                                                                                                  | Employee                                        | Per day                       | N/A                                             |                            |              |    | <input checked="" type="checkbox"/> |       |
|                                                                                                                                                                                  | Non-Employee                                    | Per day                       | N/A                                             |                            |              |    | <input checked="" type="checkbox"/> |       |
| 197-03                                                                                                                                                                           | <b>Older Toddler</b>                            |                               |                                                 |                            |              |    |                                     |       |
|                                                                                                                                                                                  | Employee                                        | Per day                       | N/A                                             |                            |              |    | <input checked="" type="checkbox"/> |       |
|                                                                                                                                                                                  | Non-Employee                                    | Per day                       | N/A                                             |                            |              |    | <input checked="" type="checkbox"/> |       |
| 197-04                                                                                                                                                                           | <b>Preschool</b>                                |                               |                                                 |                            |              |    |                                     |       |
|                                                                                                                                                                                  | Employee                                        | Per day                       | N/A                                             |                            |              |    | <input checked="" type="checkbox"/> |       |
|                                                                                                                                                                                  | Non-Employee                                    | Per day                       | N/A                                             |                            |              |    | <input checked="" type="checkbox"/> |       |
| <b>223 CHAAMP</b>                                                                                                                                                                |                                                 |                               |                                                 |                            |              |    |                                     |       |
| 223-02                                                                                                                                                                           | Tuition                                         | Per student                   | \$60,560.69                                     | E                          | \$307,500.00 |    | <input checked="" type="checkbox"/> |       |
| 223-03                                                                                                                                                                           | Behavioral Mentor                               | Per student                   | \$50,441.76                                     |                            |              |    | <input checked="" type="checkbox"/> |       |
| 223-06                                                                                                                                                                           | Supplemental Behavioral Mentor - CHAAMP Program | Per hour                      | Negotiated Fee for Service                      |                            |              |    |                                     |       |
| 223-71                                                                                                                                                                           | Other Fee for Services                          |                               | Negotiated Fee for Service                      |                            |              |    |                                     |       |
| <b>226 Changes Program</b>                                                                                                                                                       |                                                 |                               |                                                 |                            |              |    |                                     |       |
| 226-01                                                                                                                                                                           | Student Tuition                                 | Per day                       | \$268.67                                        | E                          | \$30,750.00  |    | <input checked="" type="checkbox"/> |       |
| 226-02                                                                                                                                                                           | Student Tuition - Summer Program                | Per day                       | Negotiated Fee for Service                      |                            |              |    | <input checked="" type="checkbox"/> |       |
| <b>023 Chester County Professional Recruiting Consortium</b>                                                                                                                     |                                                 |                               |                                                 |                            |              |    |                                     |       |
| 23-01                                                                                                                                                                            | Professional Recruiting Consortium              | Per professional employee     | \$3.00                                          |                            |              |    | <input checked="" type="checkbox"/> |       |

# CHESTER COUNTY INTERMEDIATE UNIT

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**West Chester Area School District**

|                                        |                   |             |                                        | Annual Cost             |      |    |                                     |       |
|----------------------------------------|-------------------|-------------|----------------------------------------|-------------------------|------|----|-------------------------------------|-------|
| Program                                | Service           | Description | Chester County Schools Pricing 2020-21 | Estimate (E) Actual (A) | Cost | DP | MP                                  | Notes |
| <b>225 Chester County Youth Center</b> |                   |             |                                        |                         |      |    |                                     |       |
| 225-01                                 | Student Tuition   |             | 1.5 times Host District's Tuition Rate |                         |      |    | <input checked="" type="checkbox"/> |       |
| 225-02                                 | Ward of the State |             | Negotiated Fee for Service             |                         |      |    |                                     |       |

|                             |                                                  |                         |                            |   |                     |  |                                     |  |  |
|-----------------------------|--------------------------------------------------|-------------------------|----------------------------|---|---------------------|--|-------------------------------------|--|--|
| <b>131 Discover Program</b> |                                                  |                         |                            |   |                     |  |                                     |  |  |
| 131-01                      | Vocational Specialist - Individual               | Per hour                | \$103.23                   | E | <b>\$410,000.00</b> |  | <input checked="" type="checkbox"/> |  |  |
| 131-01.1                    | Vocational Specialist - Individual - IU Programs | Per hour                | \$92.90                    |   |                     |  |                                     |  |  |
| 131-02                      | Job Coach - Individual - LEA                     | Per hour                | \$68.93                    |   |                     |  |                                     |  |  |
| 131-02.1                    | Job Coach - Individual - IU Programs             | Per hour                | \$62.03                    |   |                     |  |                                     |  |  |
| 131-03                      | Job Coach - Group - LEA                          | Per student per day     | \$210.57                   |   |                     |  |                                     |  |  |
| 131-03.1                    | Job Coach - Group - LEA                          | Per student per 1/2 day | \$126.35                   |   |                     |  |                                     |  |  |
| 131-04                      | PAES Evaluation                                  | Per day                 | \$220.82                   |   |                     |  |                                     |  |  |
| 131-05                      | Job Coach - Group - IU Programs                  | Per student per day     | \$175.77                   |   |                     |  |                                     |  |  |
| 131-05.1                    | Job Coach - Group - IU Programs                  | Per student per 1/2 day | \$105.46                   |   |                     |  |                                     |  |  |
| 131-07                      | Travel Training Instruction - Individual         | Per hour                | \$103.37                   |   |                     |  |                                     |  |  |
| 131-07.1                    | Travel Training Instruction - Evaluation         | Per hour                | \$103.37                   |   |                     |  |                                     |  |  |
| 131-09                      | McCarron Dial Vocational Assessment              | Per assessment          | \$430.40                   |   |                     |  |                                     |  |  |
| 131-11                      | Adult Services College Coaching                  | Per hour                | \$113.94                   |   |                     |  |                                     |  |  |
| 131-12                      | Travel Training Instruction - Group              | Per hour per student    | \$50.47                    |   |                     |  |                                     |  |  |
| 131-110                     | Vocational Specialist - Group                    | Per hour                | \$61.93                    |   |                     |  |                                     |  |  |
| 131-110.1                   | Vocational Specialist - Group - IU Programs      | Per hour                | \$55.73                    |   |                     |  |                                     |  |  |
| 131-71                      | Discover - Other Services                        |                         | Negotiated Fee for Service |   |                     |  |                                     |  |  |

|                                                           |                                            |                  |                            |  |  |  |                                     |  |
|-----------------------------------------------------------|--------------------------------------------|------------------|----------------------------|--|--|--|-------------------------------------|--|
| <b>132 Document Imaging and Record Retention Services</b> |                                            |                  |                            |  |  |  |                                     |  |
| 132-01                                                    | Document Imaging and Record Retention      | Per image charge | \$0.16                     |  |  |  | <input checked="" type="checkbox"/> |  |
| 132-02                                                    | Web Software Licensing                     | One time fee     | \$1,681.33                 |  |  |  |                                     |  |
| 132-03                                                    | Web Maintenance Fee                        | Annual charge    | \$588.25                   |  |  |  |                                     |  |
| 132-04                                                    | CD Copies                                  |                  | Negotiated Fee for Service |  |  |  |                                     |  |
| 132-05                                                    | Document Purging and Prepping, if required | Per hour         | \$28.89                    |  |  |  |                                     |  |
| 132-06                                                    | Indexing (up to 3 files)                   | Per file charge  | \$0.31                     |  |  |  |                                     |  |
|                                                           | Each Additional Index                      |                  | \$0.02                     |  |  |  |                                     |  |
| 132-07                                                    | Job Pick-Up                                | Per trip         | \$56.15                    |  |  |  |                                     |  |
| 132-08                                                    | Document Destruction                       | Per box          | \$4.01                     |  |  |  |                                     |  |

|                             |                                                               |             |          |  |  |  |                                     |  |
|-----------------------------|---------------------------------------------------------------|-------------|----------|--|--|--|-------------------------------------|--|
| <b>028 Driver Education</b> |                                                               |             |          |  |  |  |                                     |  |
| 28-01                       | Classroom Instruction                                         | Per student | \$247.00 |  |  |  | <input checked="" type="checkbox"/> |  |
| 28-03                       | Behind-the-Wheel Instruction (Intermediate Unit Provided Car) | Per student | \$475.00 |  |  |  |                                     |  |
| 28-04                       | Online Course                                                 | Per student | \$109.00 |  |  |  |                                     |  |

*All Fees are paid by parents unless otherwise agreed upon.*

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West Chester Area School District

|                                                 |                                          |              |                                        |                            | Annual Cost |              |                                     |       |  |
|-------------------------------------------------|------------------------------------------|--------------|----------------------------------------|----------------------------|-------------|--------------|-------------------------------------|-------|--|
| Program                                         | Service                                  | Description  | Chester County Schools Pricing 2020-21 | Estimate (E)<br>Actual (A) | Cost        | DP           | MP                                  | Notes |  |
| <b>091 English Language Development (ELD)</b>   |                                          |              |                                        |                            |             |              |                                     |       |  |
| 91-01                                           | ELD Teacher                              |              | Negotiated Fee for Service             |                            |             |              | <input checked="" type="checkbox"/> |       |  |
| 91-02                                           | Individual and Consultation Services     | Per hour     |                                        | \$150.45                   |             |              | <input checked="" type="checkbox"/> |       |  |
| 91-03                                           | Group (2 or more)                        | Per hour     |                                        | \$76.67                    |             |              | <input checked="" type="checkbox"/> |       |  |
| 91-05                                           | Reimbursable Travel                      |              | Negotiated Fee for Service             |                            |             |              |                                     |       |  |
| 91-71                                           | Other Fee for Service                    |              | Negotiated Fee for Service             |                            |             |              |                                     |       |  |
| <b>274 External Technology Support Services</b> |                                          |              |                                        |                            |             |              |                                     |       |  |
| 274-01                                          | On-site System Support                   |              | Negotiated Fee for Service             |                            |             |              | <input checked="" type="checkbox"/> |       |  |
| <b>098 Food Service</b>                         |                                          |              |                                        |                            |             |              |                                     |       |  |
| <b>Elementary</b>                               |                                          |              |                                        |                            |             |              |                                     |       |  |
| 98-01                                           | Breakfast                                |              |                                        | \$1.65                     |             |              | <input checked="" type="checkbox"/> |       |  |
| 98-02                                           | Reduced Breakfast                        |              |                                        | \$0.30                     |             |              | <input checked="" type="checkbox"/> |       |  |
| 98-03                                           | Lunch                                    |              |                                        | \$3.05                     |             |              | <input checked="" type="checkbox"/> |       |  |
| 98-04                                           | Reduced Lunch                            |              |                                        | \$0.40                     |             |              | <input checked="" type="checkbox"/> |       |  |
| 98-05                                           | Milk                                     |              |                                        | \$0.60                     |             |              | <input checked="" type="checkbox"/> |       |  |
| 98-10                                           | Adult Lunch                              |              |                                        | \$4.50                     |             |              | <input checked="" type="checkbox"/> |       |  |
| <b>Secondary</b>                                |                                          |              |                                        |                            |             |              |                                     |       |  |
| 98-11                                           | Breakfast                                |              |                                        | \$1.65                     |             |              | <input checked="" type="checkbox"/> |       |  |
| 98-12                                           | Reduced Breakfast                        |              |                                        | \$0.30                     |             |              | <input checked="" type="checkbox"/> |       |  |
| 98-06                                           | Lunch                                    |              |                                        | \$3.05                     |             |              | <input checked="" type="checkbox"/> |       |  |
| 98-07                                           | Reduced Lunch                            |              |                                        | \$0.40                     |             |              | <input checked="" type="checkbox"/> |       |  |
| 98-08                                           | Milk                                     |              |                                        | \$0.60                     |             |              | <input checked="" type="checkbox"/> |       |  |
| 98-09                                           | Adult Lunch                              |              |                                        | \$4.50                     |             |              | <input checked="" type="checkbox"/> |       |  |
| <b>133 Gateway</b>                              |                                          |              |                                        |                            |             |              |                                     |       |  |
| 133-03                                          | Full Day Program                         | Per day      |                                        | \$177.49                   | E           | \$61,500.00  | <input checked="" type="checkbox"/> |       |  |
| 133-04                                          | Half Day Program                         | Per half day |                                        | \$119.94                   |             |              | <input checked="" type="checkbox"/> |       |  |
| <b>130 Home and Community Services</b>          |                                          |              |                                        |                            |             |              |                                     |       |  |
| 130-08                                          | Para Educator Level 2                    | Per hour     | Negotiated Fee for Service             |                            | E           | \$546,325.00 | <input checked="" type="checkbox"/> |       |  |
| 130-09                                          | Para Educator Level 1                    | Per hour     | Negotiated Fee for Service             |                            |             |              | <input checked="" type="checkbox"/> |       |  |
| 130-10                                          | Registered Behavior Technician Services  | Per hour     | Negotiated Fee for Service             |                            |             |              | <input checked="" type="checkbox"/> |       |  |
| 130-11                                          | Contracted Para Educator Level 1         | Per hour     | Negotiated Fee for Service             |                            |             |              | <input checked="" type="checkbox"/> |       |  |
| 130-12                                          | Contracted Para Educator Level 2         | Per hour     | Negotiated Fee for Service             |                            |             |              | <input checked="" type="checkbox"/> |       |  |
| <b>012 Information Technology</b>               |                                          |              |                                        |                            |             |              |                                     |       |  |
| <b>General Consulting/Help Desk</b>             |                                          |              |                                        |                            |             |              |                                     |       |  |
| 012-02                                          | Hourly On-Site                           |              |                                        | \$60.00                    |             |              | <input checked="" type="checkbox"/> |       |  |
| 012-03                                          | Hourly Off-Site                          |              |                                        | \$50.00                    |             |              | <input checked="" type="checkbox"/> |       |  |
| 012-11                                          | Advanced Consulting on Client's Site     | Per hour     |                                        | \$80.00                    |             |              | <input checked="" type="checkbox"/> |       |  |
| 012-15                                          | Advanced Consulting off Client's Site    | Per hour     |                                        | \$70.00                    |             |              | <input checked="" type="checkbox"/> |       |  |
| 012-04                                          | Specialized Consulting on Client's Site  | Per hour     |                                        | \$100.00                   |             |              | <input checked="" type="checkbox"/> |       |  |
| 012-16                                          | Specialized Consulting off Client's Site | Per hour     |                                        | \$90.00                    |             |              | <input checked="" type="checkbox"/> |       |  |

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**West Chester Area School District**

| Program                                       | Service                                             | Description                                    | Chester County Schools Pricing 2020-21 | Annual Cost                | Cost | DP                                  | MP | Notes |
|-----------------------------------------------|-----------------------------------------------------|------------------------------------------------|----------------------------------------|----------------------------|------|-------------------------------------|----|-------|
|                                               |                                                     |                                                |                                        | Estimate (E)<br>Actual (A) |      |                                     |    |       |
| 012-10                                        | Individual Contracts for Large or on-Going Projects |                                                | Negotiated Fee for Service             |                            |      |                                     |    |       |
| 012-13                                        | Off Site ("send in") Computer Repair                | Per unit + parts (no charge for warranty work) | \$100.00                               |                            |      |                                     |    |       |
| 012-14                                        | Bench Fee for Labor Less Than 30 Minutes            |                                                | \$50.00                                |                            |      |                                     |    |       |
| 012-05                                        | Data Transfer During Repair                         |                                                | \$50.00                                |                            |      |                                     |    |       |
| <b>Telecommunications Specialist Services</b> |                                                     |                                                |                                        |                            |      |                                     |    |       |
| 012-17                                        | Telecommunication Specialist Consulting Services    | Per hour                                       | \$75.00                                |                            |      | <input checked="" type="checkbox"/> |    |       |
| 012-18                                        | Systems Operations and Administration               |                                                | Negotiated Fee for Service             |                            |      |                                     |    |       |

**002 Innovative Educational Services**

**General Technology Consulting**

|       |                                                        |          |                                   |         |  |                                     |  |  |
|-------|--------------------------------------------------------|----------|-----------------------------------|---------|--|-------------------------------------|--|--|
| 02-26 | Hourly On-Site                                         |          | \$60.00                           |         |  | <input checked="" type="checkbox"/> |  |  |
| 02-27 | Hourly Off-Site                                        |          | \$50.00                           |         |  | <input checked="" type="checkbox"/> |  |  |
| 02-28 | Advanced Consulting on Client's Site                   | Per hour | \$80.00                           |         |  |                                     |  |  |
| 02-29 | Advanced Consulting off Client's Site                  | Per hour | \$70.00                           |         |  |                                     |  |  |
| 02-30 | Specialized Consulting on Client's Site                | Per hour | \$100.00                          |         |  |                                     |  |  |
| 02-31 | Specialized Consulting off Client's Site               | Per hour | \$90.00                           |         |  |                                     |  |  |
| 02-20 | Educational Technology Consultation                    | Per hour | No Charge                         |         |  |                                     |  |  |
| 02-35 | Online Database Development                            | Per hour | \$75.00                           |         |  |                                     |  |  |
| 02-47 | Web Page Development                                   | Per hour | \$75.00                           |         |  |                                     |  |  |
| 02-21 | Conferences, Seminars, Workshops                       |          | Negotiated Fee for Service        |         |  |                                     |  |  |
| 02-81 | IEP Writer Consortium                                  |          | Based on # of Consortium Students |         |  |                                     |  |  |
| 02-58 | Database Development                                   | Per hour | \$65.00                           |         |  |                                     |  |  |
| 02-59 | Custom Reporting                                       | Per hour | \$65.00                           |         |  |                                     |  |  |
| 02-61 | Customization and Support of Existing Database Systems |          | Per hour                          | \$65.00 |  |                                     |  |  |

**Video Conferencing Services**

|       |                                                             |                                       |          |  |  |                                     |  |  |
|-------|-------------------------------------------------------------|---------------------------------------|----------|--|--|-------------------------------------|--|--|
| 02-36 | On-Site Support                                             | Per hour (minimum 1 hour) + materials | \$160.00 |  |  | <input checked="" type="checkbox"/> |  |  |
|       | Additional Resources (Computer, VCR, Document Camera, etc.) | Per day                               | \$35.00  |  |  |                                     |  |  |

**Teacher Center Services**

|       |                                    |                          |           |  |  |                                     |  |  |
|-------|------------------------------------|--------------------------|-----------|--|--|-------------------------------------|--|--|
| 02-01 | Public School Teachers             | Per teacher/visit        | No Charge |  |  | <input checked="" type="checkbox"/> |  |  |
| 02-83 | Teacher Center Non-Member Passbook | Per book of five coupons | N/A       |  |  |                                     |  |  |
| 02-04 | Lamination                         | Per linear foot          | \$0.45    |  |  |                                     |  |  |
|       | Lamination Requiring Double Pass   |                          | \$2.00    |  |  |                                     |  |  |

# CHESTER COUNTY INTERMEDIATE UNIT

## APPROVED 2020-21 MARKETPLACE PROGRAMS PRICING

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West Chester Area School District

| Program                                                            | Service                                              | Description          | Chester County Schools Pricing 2020-21 | Annual Cost  |            | Cost | DP                                  | MP | Notes |
|--------------------------------------------------------------------|------------------------------------------------------|----------------------|----------------------------------------|--------------|------------|------|-------------------------------------|----|-------|
|                                                                    |                                                      |                      |                                        | Estimate (E) | Actual (A) |      |                                     |    |       |
| <b>002 Innovative Educational Services(Continued)</b>              |                                                      |                      |                                        |              |            |      |                                     |    |       |
| 02-79                                                              | <b>Full-Color Poster Printing</b>                    |                      |                                        |              |            |      |                                     |    |       |
|                                                                    | Jumbo 28" x 40"                                      |                      | \$5.25                                 |              |            |      | <input checked="" type="checkbox"/> |    |       |
|                                                                    | Large 22" x 34"                                      |                      | \$4.75                                 |              |            |      | <input checked="" type="checkbox"/> |    |       |
|                                                                    | Posterboard 22" x 28"                                |                      | \$4.50                                 |              |            |      | <input checked="" type="checkbox"/> |    |       |
|                                                                    | Medium 17" x 22"                                     |                      | \$4.25                                 |              |            |      | <input checked="" type="checkbox"/> |    |       |
|                                                                    | Small 11" x 17"                                      |                      | \$3.75                                 |              |            |      | <input checked="" type="checkbox"/> |    |       |
| <i>Note: Mounted on Posterboard add \$.50; Laminated add \$.75</i> |                                                      |                      |                                        |              |            |      |                                     |    |       |
| 02-09                                                              | All Other Production                                 | Per hour + materials | \$15.00                                |              |            |      | <input checked="" type="checkbox"/> |    |       |
| <b>Metropolitan Area Network Services</b>                          |                                                      |                      |                                        |              |            |      |                                     |    |       |
| 02-46                                                              | District Network Operation Center Fee                |                      | Negotiated Fee for Service             |              |            |      | <input checked="" type="checkbox"/> |    |       |
| 02-54                                                              | Metropolitan Area Network Consultation               | Per hour             | \$125.00                               |              |            |      | <input checked="" type="checkbox"/> |    |       |
| <b>Hosted Services</b>                                             |                                                      |                      |                                        |              |            |      |                                     |    |       |
|                                                                    | Host Physical Server                                 |                      | Negotiated Fee for Service             |              |            |      | <input checked="" type="checkbox"/> |    |       |
|                                                                    | Host Virtual Server                                  |                      |                                        |              |            |      | <input checked="" type="checkbox"/> |    |       |
|                                                                    | Data Storage                                         |                      | Negotiated Fee for Service             |              |            |      | <input checked="" type="checkbox"/> |    |       |
|                                                                    | Rack Space Occupied                                  | Per device           | Negotiated Fee for Service             |              |            |      | <input checked="" type="checkbox"/> |    |       |
| <b>Video Media Services</b>                                        |                                                      |                      |                                        |              |            |      |                                     |    |       |
|                                                                    | Discovery Education Streaming                        | Per student          | No Charge                              |              |            |      | <input checked="" type="checkbox"/> |    |       |
| <b>Media Distribution Services</b>                                 |                                                      |                      |                                        |              |            |      |                                     |    |       |
| 02-25                                                              | Downlink Conferences                                 |                      | Negotiated Fee for Service             |              |            |      | <input checked="" type="checkbox"/> |    |       |
| 02-80                                                              | Media Conversion (VHS/CD/DVD)                        |                      |                                        |              |            |      | <input checked="" type="checkbox"/> |    |       |
|                                                                    | Cost for Set-Up & 1 copy                             | Per hour + tape cost | \$14.95                                |              |            |      | <input checked="" type="checkbox"/> |    |       |
|                                                                    | Additional Copies of Conversion                      |                      | \$7.50                                 |              |            |      | <input checked="" type="checkbox"/> |    |       |
|                                                                    | Custom Labeling                                      |                      | \$1.00                                 |              |            |      | <input checked="" type="checkbox"/> |    |       |
| <b>Video Production</b>                                            |                                                      |                      |                                        |              |            |      |                                     |    |       |
| 02-15                                                              | Script Writing/Editing                               | Per hour             | \$65.00                                |              |            |      | <input checked="" type="checkbox"/> |    |       |
| 02-48                                                              | Video Editing                                        | Per hour             | \$65.00                                |              |            |      | <input checked="" type="checkbox"/> |    |       |
| 02-16                                                              | Computer Graphics and Animation                      | Per hour             | \$65.00                                |              |            |      | <input checked="" type="checkbox"/> |    |       |
| 02-17                                                              | On Location Video Shoot                              | Per hour             | \$65.00                                |              |            |      | <input checked="" type="checkbox"/> |    |       |
| 02-34                                                              | Video Digitizing and Compression for CD or WWW       | Per hour             | \$65.00                                |              |            |      | <input checked="" type="checkbox"/> |    |       |
| <b>Technology Integration Training Services</b>                    |                                                      |                      |                                        |              |            |      |                                     |    |       |
| 02-67                                                              | Training                                             |                      |                                        |              |            |      | <input checked="" type="checkbox"/> |    |       |
|                                                                    | Half Day                                             | Per half day         | \$437.50                               |              |            |      | <input checked="" type="checkbox"/> |    |       |
|                                                                    | Full Day                                             | Per full day         | \$875.00                               |              |            |      | <input checked="" type="checkbox"/> |    |       |
|                                                                    | Teacher Center Workshop                              | Per hour             | No Charge                              |              |            |      | <input checked="" type="checkbox"/> |    |       |
| <b>Online Program Design</b>                                       |                                                      |                      |                                        |              |            |      |                                     |    |       |
| 02-74                                                              | Online Course and Website Development                |                      | Negotiated Fee for Service             |              |            |      | <input checked="" type="checkbox"/> |    |       |
| 02-82                                                              | Online Module Development, Audio Editing and Hosting | Per hour             | Negotiated Fee for Service             |              |            |      | <input checked="" type="checkbox"/> |    |       |



# CHESTER COUNTY INTERMEDIATE UNIT

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West Chester Area School District

| Program                                               | Service                                                          | Description | Chester County Schools Pricing 2020-21 | Annual Cost Estimate (E) Actual (A) | Cost | DP                                  | MP                                  | Notes |
|-------------------------------------------------------|------------------------------------------------------------------|-------------|----------------------------------------|-------------------------------------|------|-------------------------------------|-------------------------------------|-------|
| <b>002 Innovative Educational Services(Continued)</b> |                                                                  |             |                                        |                                     |      |                                     |                                     |       |
| <b>Web Conferencing</b>                               |                                                                  |             |                                        |                                     |      |                                     |                                     |       |
|                                                       | MOODLE Learning Management System                                |             |                                        |                                     |      | <input checked="" type="checkbox"/> |                                     |       |
|                                                       | Option 1                                                         |             |                                        |                                     |      |                                     |                                     |       |
|                                                       | < 500 Registered User Accounts & 0.0-0.5 Concurrent User Index   | Per year    | Negotiated Fee for Service             |                                     |      |                                     |                                     |       |
|                                                       | One-time Set-up Fee                                              |             | Negotiated Fee for Service             |                                     |      |                                     |                                     |       |
|                                                       | Option 2                                                         |             |                                        |                                     |      |                                     |                                     |       |
|                                                       | <20,000 Registered User Accounts & 0.6-5.0 Concurrent User Index | Per year    | Negotiated Fee for Service             |                                     |      |                                     |                                     |       |
|                                                       | One-time Set-up Fee                                              |             | Negotiated Fee for Service             |                                     |      |                                     |                                     |       |
|                                                       | Additional Options Available                                     |             | Negotiated Fee for Service             |                                     |      |                                     |                                     |       |
|                                                       | <i>** Price does not include phone line charges.</i>             |             |                                        |                                     |      |                                     |                                     |       |
| <b>CCiTV Studio Rental</b>                            |                                                                  |             |                                        |                                     |      |                                     |                                     |       |
| 02-91                                                 | Studio Technician/Videographer                                   |             |                                        | \$75.00                             |      |                                     |                                     |       |
| 02-92                                                 | Rental/Set-up Fee                                                |             |                                        | \$0.00                              |      |                                     | <input checked="" type="checkbox"/> |       |
| <b>Data Services</b>                                  |                                                                  |             |                                        |                                     |      |                                     |                                     |       |
| 02-93                                                 | PIMS-Child Accounting                                            | Per day     |                                        | \$600.00                            |      |                                     |                                     |       |
| 02-94                                                 | Data Governance                                                  | Per day     |                                        | \$600.00                            |      |                                     | <input checked="" type="checkbox"/> |       |
| <b>Curriculum Consortium/Consulting</b>               |                                                                  |             |                                        |                                     |      |                                     |                                     |       |
| 01-04                                                 | Grant Writing                                                    |             |                                        |                                     |      |                                     |                                     |       |
| 194-01                                                | Curriculum Audits                                                |             |                                        |                                     |      |                                     | <input checked="" type="checkbox"/> |       |
| 194-02                                                | Instructional Coaching                                           | Per hour    |                                        |                                     |      |                                     |                                     |       |
| <b>010 IU General Administration</b>                  |                                                                  |             |                                        |                                     |      |                                     |                                     |       |
| 10-01                                                 | Business Office/Accounting Services                              |             |                                        |                                     |      |                                     | <input checked="" type="checkbox"/> |       |
| <b>011 Joint Purchasing Marketplace</b>               |                                                                  |             |                                        |                                     |      |                                     |                                     |       |
| 11-03                                                 | Percentage of Award                                              |             |                                        | No Charge                           |      |                                     | <input checked="" type="checkbox"/> |       |
| <b>022 Management Consultation Service</b>            |                                                                  |             |                                        |                                     |      |                                     |                                     |       |
| 22-01                                                 | Management Consultation                                          |             |                                        |                                     |      |                                     | <input checked="" type="checkbox"/> |       |
| 22-02                                                 | Superintendent Search                                            |             |                                        | No Charge                           |      |                                     | <input checked="" type="checkbox"/> |       |

# CHESTER COUNTY INTERMEDIATE UNIT

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West Chester Area School District

|                                      |                                                               |                                                               |                                        | Annual Cost             |                |                                     |    |                             |
|--------------------------------------|---------------------------------------------------------------|---------------------------------------------------------------|----------------------------------------|-------------------------|----------------|-------------------------------------|----|-----------------------------|
| Program                              | Service                                                       | Description                                                   | Chester County Schools Pricing 2020-21 | Estimate (E) Actual (A) | Cost           | DP                                  | MP | Notes                       |
| <b>079 Occupational Education</b>    |                                                               |                                                               |                                        |                         |                |                                     |    |                             |
| 79-01                                | Secondary Occupational Education                              | Per full time secondary student                               | \$20,233.00                            | A                       | \$2,284,643.00 | <input checked="" type="checkbox"/> |    |                             |
|                                      |                                                               | Per half time secondary student                               | \$10,117.00                            |                         |                |                                     |    |                             |
|                                      |                                                               | Academic Rate per FTE                                         | \$10,051.00                            |                         |                |                                     |    |                             |
| 79-02                                | Nursery School Program (per month/per child charge)           | Per month per child charge                                    | \$33.00                                |                         |                |                                     |    |                             |
| 79-04                                | Occupational Assessment Individual                            | Per 6 hours testing and/or counseling (includes \$25 app fee) | \$322.00                               |                         |                |                                     |    |                             |
|                                      | Interest Inventory Only                                       | Interest inventory only                                       | \$84.00                                |                         |                |                                     |    |                             |
| 79-05                                | Contracted Rate                                               | Per 6 hours of testing and/or counseling                      | \$279.00                               |                         |                |                                     |    |                             |
| 79-33                                | Instruction in the Home                                       | Per hour                                                      | \$53.00                                |                         |                |                                     |    |                             |
|                                      | ESL Services TCHS-PC(Individual)                              | Each                                                          | \$70.00                                |                         |                |                                     |    |                             |
| <b>CareerScope Assessment</b>        |                                                               |                                                               |                                        |                         |                |                                     |    |                             |
| 79-50                                | Assessments for Students Attending the TCHS                   |                                                               | No Charge                              |                         |                |                                     |    |                             |
| 79-51                                | Assessments for Individuals Not Attending the TCHS (two tier) | For up to 10 assessments                                      | \$251.00                               |                         |                | <input checked="" type="checkbox"/> |    |                             |
| <b>191 Options/Transition</b>        |                                                               |                                                               |                                        |                         |                |                                     |    |                             |
| 191-11                               | Options -Special Ed - Full Day                                | Per day                                                       | \$300.57                               | E                       | \$41,000.00    | <input checked="" type="checkbox"/> |    |                             |
| 191-09                               | Options -Emotional Support - Half Day                         | Per half day                                                  | \$180.35                               |                         |                |                                     |    |                             |
| 191-07.1                             | Options - ESY                                                 | Per student per day                                           | Negotiated Fee for Service             |                         |                |                                     |    |                             |
| 191-08                               | Transitions - Full Day                                        | Per day                                                       | \$229.63                               |                         |                |                                     |    |                             |
| 191-08.1                             | Transitions - Half Day                                        | Per half day                                                  | \$114.81                               |                         |                |                                     |    |                             |
| 191.71                               | Other fee for services                                        |                                                               | Negotiated Fee for Service             |                         |                |                                     |    |                             |
| <b>199 OVR Connections Classroom</b> |                                                               |                                                               |                                        |                         |                |                                     |    |                             |
| 199-01                               | OVR Connections Classroom                                     | Per year                                                      | Negotiated Fee for Service             |                         |                | <input checked="" type="checkbox"/> |    | See Discover estimate above |
| <b>085 Practical Nursing</b>         |                                                               |                                                               |                                        |                         |                |                                     |    |                             |
| 85-01                                | Student Tuition                                               | Per hour of instruction                                       | \$12.00                                |                         |                | <input checked="" type="checkbox"/> |    |                             |
| 85-02                                | Individualized Health-Related Training                        | Per hour (dependent on intensity of curriculum development)   | \$22-\$47                              |                         |                |                                     |    |                             |
| 85-03                                | Continuing Education for Practicing LPN's                     | Per hour (dependent on intensity of curriculum development)   | \$22-\$47                              |                         |                |                                     |    |                             |
| 85-04                                | Skill Development Courses/NCLEX Review Course                 | Per hour (dependent on intensity of curriculum development)   | \$12-\$27                              |                         |                |                                     |    |                             |
| 85-05                                | Registration Fee                                              | Per student/program                                           | \$339.00                               |                         |                |                                     |    |                             |
| 85-06                                | Technology Fee                                                | Per student/level                                             | \$84.00                                |                         |                |                                     |    |                             |
| 85-08                                | Malpractice Insurance                                         | Per student                                                   | \$26.50                                |                         |                |                                     |    |                             |
| 85-09                                | Graduation Fee                                                | Per student/program                                           | \$157.00                               |                         |                |                                     |    |                             |

# CHESTER COUNTY INTERMEDIATE UNIT

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**West Chester Area School District**

|            |                                              |                     |                                        | Annual Cost             |      |    |                                     |       |
|------------|----------------------------------------------|---------------------|----------------------------------------|-------------------------|------|----|-------------------------------------|-------|
| Program    | Service                                      | Description         | Chester County Schools Pricing 2020-21 | Estimate (E) Actual (A) | Cost | DP | MP                                  | Notes |
| 85-10      | Activity Fee                                 | Per student/level   | \$18.25                                |                         |      |    |                                     |       |
| <b>085</b> | <b>Practical Nursing(Continued)</b>          |                     |                                        |                         |      |    |                                     |       |
| 85-11      | Duplication Fee                              | Per student/level   | \$63.00                                |                         |      |    | <input checked="" type="checkbox"/> |       |
| 85-12      | Textbooks, Lab Kits, and Computer Programs   |                     | Current retail price                   |                         |      |    | <input checked="" type="checkbox"/> |       |
| 85-13      | Application Fee (includes entrance test fee) | Per student/program | \$78.00                                |                         |      |    |                                     |       |
| 85-14      | Lab Fee                                      | Per student/level   | \$53.00                                |                         |      |    |                                     |       |

**038 Preschool Special Education Early Intervention Services**

|       |                                                                                            |                     |                            |   |              |  |                                     |  |
|-------|--------------------------------------------------------------------------------------------|---------------------|----------------------------|---|--------------|--|-------------------------------------|--|
| 38-00 | Preschool Services                                                                         |                     | Negotiated Fee for Service | E | \$251,074.00 |  | <input checked="" type="checkbox"/> |  |
| 38-01 | Tuition for Half Day Sessions for Non-Eligible Children to Attend Early Intervention Class | Per half day charge | \$13.11                    |   |              |  | <input checked="" type="checkbox"/> |  |
| 38-06 | Speech Services/Case Mgmt (Individual)                                                     | Per hour            | \$196.78                   |   |              |  | <input checked="" type="checkbox"/> |  |
| 38-07 | Speech Services/Case Mgmt (Group)                                                          | Per hour            | \$98.40                    |   |              |  | <input checked="" type="checkbox"/> |  |
| 38-08 | Itinerant Services/Case Mgmt (Individual)                                                  | Per hour            | \$194.02                   |   |              |  | <input checked="" type="checkbox"/> |  |
| 38-09 | Itinerant Services/Case Mgmt (Group)                                                       | Per hour            | \$97.02                    |   |              |  | <input checked="" type="checkbox"/> |  |
| 38-11 | Developmental Screening/Evaluation                                                         | Per student         | \$734.84                   |   |              |  | <input checked="" type="checkbox"/> |  |
| 38-12 | Speech/Language Screening/Evaluation                                                       | Per hour            | Negotiated Fee for Service |   |              |  | <input checked="" type="checkbox"/> |  |
| 38-21 | Evaluation Services                                                                        | Per eval            | Negotiated Fee for Service |   |              |  | <input checked="" type="checkbox"/> |  |
| 38-14 | Early Intervention - First Steps                                                           | Per student         | \$25,241.67                |   |              |  | <input checked="" type="checkbox"/> |  |
| 38-18 | Classroom Based - Full Day, Year Round                                                     | Per student         | \$37,936.17                |   |              |  | <input checked="" type="checkbox"/> |  |
| 38-19 | Classroom Based - Half Day, Year Round                                                     | Per student         | \$13,277.65                |   |              |  | <input checked="" type="checkbox"/> |  |
| 38-20 | Classroom Based - Half Day, Year Round 2 days per week                                     | Per student         | \$6,638.84                 |   |              |  | <input checked="" type="checkbox"/> |  |

**Occupational Therapy**

|         |                       |          |                            |  |  |  |                                     |                              |
|---------|-----------------------|----------|----------------------------|--|--|--|-------------------------------------|------------------------------|
| 38-25   | Austill's Travel - EI |          | Negotiated Fee for Service |  |  |  | <input checked="" type="checkbox"/> | See Itinerant Services below |
| 38-26   | OT Individual         | Per hour | \$81.19                    |  |  |  | <input checked="" type="checkbox"/> |                              |
| 38-26.1 | COTA Individual       | Per hour | \$69.53                    |  |  |  | <input checked="" type="checkbox"/> |                              |
| 38-27   | OT Group              | Per hour | \$40.46                    |  |  |  | <input checked="" type="checkbox"/> |                              |
| 38-27.1 | COTA Group            | Per hour | \$34.63                    |  |  |  | <input checked="" type="checkbox"/> |                              |

**Physical Therapy**

|         |                                                |          |                            |  |  |  |                                     |                              |
|---------|------------------------------------------------|----------|----------------------------|--|--|--|-------------------------------------|------------------------------|
| 38-28   | PT Individual                                  | Per hour | \$81.19                    |  |  |  | <input checked="" type="checkbox"/> | See Itinerant Services below |
| 38-28.1 | PTA Individual                                 | Per hour | \$69.53                    |  |  |  | <input checked="" type="checkbox"/> |                              |
| 38-29   | PT Group                                       | Per hour | \$40.46                    |  |  |  | <input checked="" type="checkbox"/> |                              |
| 38-29.1 | PTA Group                                      | Per hour | \$34.63                    |  |  |  | <input checked="" type="checkbox"/> |                              |
| 38-32   | Add'l Services Preschool K-5 Eligible Students |          | Negotiated Fee for Service |  |  |  | <input checked="" type="checkbox"/> |                              |
| 38-42   | District PCA Services (SF) - Preschool (K-5)   | Per hour | Negotiated Fee for Service |  |  |  | <input checked="" type="checkbox"/> |                              |
| 38-42.1 | District PCA Services (SA) - Preschool (K-5)   | Per hour | Negotiated Fee for Service |  |  |  | <input checked="" type="checkbox"/> |                              |

**111 Prison Education Program**

|        |                 |          |                                        |  |  |  |                                     |  |
|--------|-----------------|----------|----------------------------------------|--|--|--|-------------------------------------|--|
| 111-01 | Student Tuition | Per year | 1.5 times Host District's Tuition Rate |  |  |  | <input checked="" type="checkbox"/> |  |
|--------|-----------------|----------|----------------------------------------|--|--|--|-------------------------------------|--|

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West Chester Area School District

| Program | Service | Description | Chester County Schools Pricing 2020-21 | Annual Cost  |            | Cost | DP | MP | Notes |
|---------|---------|-------------|----------------------------------------|--------------|------------|------|----|----|-------|
|         |         |             |                                        | Estimate (E) | Actual (A) |      |    |    |       |

**184 Professional Learning**

|          |                                           |                                                                  |                            |  |  |  |                                     |  |  |
|----------|-------------------------------------------|------------------------------------------------------------------|----------------------------|--|--|--|-------------------------------------|--|--|
| 184-01   | Continuing Professional Education Courses | Per credit plus materials and/or site fees as printed in catalog | \$165.00 - \$205.00        |  |  |  | <input checked="" type="checkbox"/> |  |  |
| 184-02   | Workshop - Half Day                       | Per half day per presenter plus travel expenses & materials      | Negotiated Fee for Service |  |  |  |                                     |  |  |
| 184-02.1 | Workshop - Full Day                       | Per day per presenter plus travel expenses & materials           | Negotiated Fee for Service |  |  |  |                                     |  |  |
| 184-03   | Content/Job Specific Staff Development    | Per person/workshop                                              | Negotiated Fee for Service |  |  |  |                                     |  |  |
| 184-04   | Professional Development Academies        |                                                                  | Negotiated Fee for Service |  |  |  |                                     |  |  |

**258 Project Search**

|        |                 |          |             |   |              |  |                                     |  |  |
|--------|-----------------|----------|-------------|---|--------------|--|-------------------------------------|--|--|
| 258-01 | Student Tuition | Per year | \$23,910.75 | E | \$100,000.00 |  | <input checked="" type="checkbox"/> |  |  |
|--------|-----------------|----------|-------------|---|--------------|--|-------------------------------------|--|--|

**019 Public Relations Consultation**

|       |                                            |                                    |                            |  |  |  |                                     |  |  |
|-------|--------------------------------------------|------------------------------------|----------------------------|--|--|--|-------------------------------------|--|--|
| 19-01 | Public Relations Consultation              |                                    | Negotiated Fee for Service |  |  |  | <input checked="" type="checkbox"/> |  |  |
| 19-02 | Duplication                                |                                    |                            |  |  |  |                                     |  |  |
|       | Black & White Copying                      | Per copy single side               | \$0.126                    |  |  |  |                                     |  |  |
|       |                                            | Per copy double side               | \$0.161                    |  |  |  |                                     |  |  |
|       | Color Copying                              |                                    |                            |  |  |  |                                     |  |  |
|       | 8 1/2 X 11 and 11 X 14 Regular Paper       | Per copy single side               | \$0.369                    |  |  |  |                                     |  |  |
|       |                                            | Per copy double side               | \$0.57                     |  |  |  |                                     |  |  |
|       | 8 1/2 X 11 and 11 X 14 Cover Stock         | Per copy single side               | \$0.40                     |  |  |  |                                     |  |  |
|       |                                            | Per copy double side               | \$0.57                     |  |  |  |                                     |  |  |
|       | 11 X 17 and 12 X 18 Bond Paper             | Per copy single side               | \$0.63 - \$3.32            |  |  |  |                                     |  |  |
|       |                                            | Per copy double side               | \$0.82 - \$4.43            |  |  |  |                                     |  |  |
| 19-03 | Folding, Binding                           | Per hour                           | \$19.29                    |  |  |  |                                     |  |  |
| 19-04 | Typesetting                                | Per hour (minimum \$25)            | \$24.18                    |  |  |  |                                     |  |  |
| 19-05 | Layout/Graphic Design (Desktop Publishing) | Per hour + materials + printing    | \$48.37                    |  |  |  |                                     |  |  |
| 19-06 | Photography                                | Per hour plus travel time and film | \$72.55                    |  |  |  |                                     |  |  |
| 19-07 | Web Design                                 | Per hour                           | \$60.38                    |  |  |  |                                     |  |  |

**031 REACH/CARE**

|         |                            |                     |                            |   |             |  |                                     |  |  |
|---------|----------------------------|---------------------|----------------------------|---|-------------|--|-------------------------------------|--|--|
| 31-01   | REACH                      | Per student per day | \$268.67                   | E | \$51,250.00 |  | <input checked="" type="checkbox"/> |  |  |
| 31-01.2 | CARE                       | Per student per day | \$282.34                   |   |             |  |                                     |  |  |
| 31-02   | REACH Summer Program - ESY | Per student per day | Negotiated Fee for Service |   |             |  |                                     |  |  |
| 31-02.2 | CARE Summer Program - ESY  | Per student per day | Negotiated Fee for Service |   |             |  |                                     |  |  |

# CHESTER COUNTY INTERMEDIATE UNIT

## APPROVED 2020-21 MARKETPLACE PROGRAMS PRICING

Please check the column labeled DP if your district is **DEFINITELY** Participating

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**West Chester Area School District**

|                                                                                                 |                                                                |                 |                                        | Annual Cost                |                |                                     |                                     |                     |
|-------------------------------------------------------------------------------------------------|----------------------------------------------------------------|-----------------|----------------------------------------|----------------------------|----------------|-------------------------------------|-------------------------------------|---------------------|
| Program                                                                                         | Service                                                        | Description     | Chester County Schools Pricing 2020-21 | Estimate (E)<br>Actual (A) | Cost           | DP                                  | MP                                  | Notes               |
| <b>058 SAT Preparation Program</b>                                                              |                                                                |                 |                                        |                            |                |                                     |                                     |                     |
| 58-01                                                                                           | Verbal Class                                                   | Per student     | \$147.20                               |                            |                | <input checked="" type="checkbox"/> |                                     |                     |
| 58-02                                                                                           | Math Class                                                     | Per student     | \$147.20                               |                            |                | <input checked="" type="checkbox"/> |                                     |                     |
| <b>037 School Based ACCESS Program</b>                                                          |                                                                |                 |                                        |                            |                |                                     |                                     |                     |
| 37-02                                                                                           | Autism Consultative Services                                   | Per hour        | Negotiated Fee for Service             | E                          | \$3,075.00     |                                     | <input checked="" type="checkbox"/> |                     |
| 37-70                                                                                           | ACCESS Billing                                                 | Per transaction | \$1.85                                 |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 37-03.1                                                                                         | MA Medical Authorizations by CRNP                              | Per IEP         | \$9.29                                 |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 37-03.2                                                                                         | MA Medical Authorizations by Physician for PCA and AT Services | Per IEP         | \$30.64                                |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 37-04                                                                                           | College Coaching                                               |                 | \$113.94                               |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| <b>030 Special Education</b>                                                                    |                                                                |                 |                                        |                            |                |                                     |                                     |                     |
| <b>Child Development Center (CDC) - Market Value Proportionate Share of Building Cost Plus:</b> |                                                                |                 |                                        |                            |                |                                     |                                     |                     |
| 30-01                                                                                           | Learning Support Student                                       | Per year        | \$29,547.93                            | E                          | \$2,821,675.00 |                                     | <input checked="" type="checkbox"/> |                     |
| 30-01.1                                                                                         | Learning Support Student - 1/2 Time                            | Per year        | \$17,727.15                            |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-02                                                                                           | Life Skills Support Student                                    | Per year        | \$30,917.69                            |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-02.1                                                                                         | Life Skills Support Student - 1/2 Time                         | Per year        | \$18,550.60                            |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-03                                                                                           | Multi-Disabilities Support Students                            | Per year        | \$38,206.94                            |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-03.1                                                                                         | Autistic Support                                               | Per year        | \$37,310.50                            |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-3.3                                                                                          | Autistic Support VB Class                                      | Per year        | \$62,199.63                            |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-04                                                                                           | Emotional Support Student                                      | Per year        | \$33,006.02                            |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-04.2                                                                                         | Career Academy - CDC                                           | Per year        | \$34,444.73                            |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-04.3                                                                                         | Career Academy - CDC 1/2 time                                  | Per year        | \$20,666.84                            |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| <b>Related Services for the Child Development Center:</b>                                       |                                                                |                 |                                        |                            |                |                                     |                                     |                     |
| <b>Speech Session - CDC &amp; Learning Center</b>                                               |                                                                |                 |                                        |                            |                |                                     |                                     |                     |
| 30-05                                                                                           | Individual - CDC & LC                                          | Per 1/2 hour    | \$82.33                                |                            |                |                                     | <input checked="" type="checkbox"/> | See services below. |
|                                                                                                 | Individual - CDC & LC                                          | Per hour        | \$164.65                               |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-06                                                                                           | Group - CDC & LC                                               | Per hour        | \$69.74                                |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-06.2                                                                                         | Speech Consultation - CDC & LC                                 | Per hour        | \$164.65                               |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-06.3                                                                                         | Speech/Language Evaluation - CDC & LC                          | Per day         | \$820.48                               |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-06.4                                                                                         | Specialized Speech/Language Evaluation - CDC & LC              | Per day         | \$1,136.14                             |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| <b>Occupational Therapy - CDC &amp; Learning Center</b>                                         |                                                                |                 |                                        |                            |                |                                     |                                     |                     |
| 30-08                                                                                           | OT Individual - CDC & LC                                       | Per hour        | \$74.02                                |                            |                |                                     | <input checked="" type="checkbox"/> | See services below. |
| 30-08.1                                                                                         | COTA Individual - CDC & LC                                     | Per hour        | \$63.49                                |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-09                                                                                           | OT Group - CDC & LC                                            | Per hour        | \$38.72                                |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-09.1                                                                                         | COTA Group - CDC & LC                                          | Per hour        | \$33.23                                |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-07                                                                                           | Austill's Travel - CDC & LC                                    |                 | Negotiated Fee for Service             |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| <b>Physical Therapy - CDC</b>                                                                   |                                                                |                 |                                        |                            |                |                                     |                                     |                     |
| 30-10                                                                                           | PT Individual - CDC & LC                                       | Per hour        | \$74.02                                |                            |                |                                     | <input checked="" type="checkbox"/> | See services below. |
| 30-10.1                                                                                         | PT Individual - CDC & LC - PTA                                 | Per hour        | \$63.49                                |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-11                                                                                           | PT Group - CDC & LC                                            | Per hour        | \$38.72                                |                            |                |                                     | <input checked="" type="checkbox"/> |                     |
| 30-11.1                                                                                         | PT (Group) - CDC & LC - PTA                                    | Per hour        | \$33.23                                |                            |                |                                     | <input checked="" type="checkbox"/> |                     |

# CHESTER COUNTY INTERMEDIATE UNIT

## APPROVED 2020-21 MARKETPLACE PROGRAMS PRICING

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West Chester Area School District

|                                                             |                                              |              |                                        | Annual Cost             |             |                                     |    |                               |
|-------------------------------------------------------------|----------------------------------------------|--------------|----------------------------------------|-------------------------|-------------|-------------------------------------|----|-------------------------------|
| Program                                                     | Service                                      | Description  | Chester County Schools Pricing 2020-21 | Estimate (E) Actual (A) | Cost        | DP                                  | MP | Notes                         |
| <b>030 Special Education(Continued)</b>                     |                                              |              |                                        |                         |             |                                     |    |                               |
| <b><i>CDC Other Programs</i></b>                            |                                              |              |                                        |                         |             |                                     |    |                               |
| 30-12                                                       | Hearing Therapy - CDC & LC                   | Per hour     | \$200.89                               |                         |             |                                     |    |                               |
| 30-13                                                       | Itinerant Vision Services - CDC & LC         | Per hour     | \$167.18                               |                         |             | <input checked="" type="checkbox"/> |    | See Itinerant services below. |
| 30-13.1                                                     | Orientation & Mobility - CDC & LC            | Per hour     | \$167.24                               |                         |             |                                     |    |                               |
| <b><i>Cross District Programs (CDX)</i></b>                 |                                              |              |                                        |                         |             |                                     |    |                               |
| 30-63                                                       | Autistic Support District Tuition            | Per student  | \$38,928.75                            |                         |             |                                     |    |                               |
| 30-72                                                       | Autistic Support - Itinerant Support Teacher | Per year     | Negotiated Fee for Service             |                         |             | <input checked="" type="checkbox"/> |    |                               |
| 30-73                                                       | Autistic Support - Classroom Teacher         | Per year     | Negotiated Fee for Service             |                         |             |                                     |    |                               |
| 30-14                                                       | Life Skills Support Student                  | Per student  | \$28,057.81                            |                         |             |                                     |    |                               |
| 30-14.1                                                     | Life Skills Support Student - 1/2 Time       | Per student  | \$17,396.28                            |                         |             |                                     |    |                               |
| 30-15                                                       | Learning Support Student                     | Per student  | \$28,057.81                            |                         |             |                                     |    |                               |
| 30-15.1                                                     | Learning Support Student - 1/2 Time          | Per student  | \$17,396.28                            |                         |             |                                     |    |                               |
| 30-18                                                       | Emotional Support Student                    | Per student  | \$27,772.06                            |                         |             |                                     |    |                               |
| 30-21                                                       | Hearing Impaired Support Student             | Per student  | Negotiated Fee for Service             |                         |             |                                     |    |                               |
| 30-22                                                       | Multi-Disabilities Support Student           | Per student  | \$40,450.46                            |                         |             |                                     |    |                               |
| 30-53                                                       | Other District Purchased Classes             | Per year     | Negotiated Fee for Service             |                         |             |                                     |    |                               |
| <b><i>Related Services for Cross District Programs:</i></b> |                                              |              |                                        |                         |             |                                     |    |                               |
| <b><i>Speech/Language Therapy Session per Week</i></b>      |                                              |              |                                        |                         |             |                                     |    |                               |
| 30-23                                                       | Individual                                   | Per 1/2 hour | \$82.33                                |                         |             |                                     |    |                               |
|                                                             | Individual                                   | Per hour     | \$164.66                               |                         |             | <input checked="" type="checkbox"/> |    | See Itinerant services below. |
| 30-24                                                       | Group                                        | Per 1/2 hour | \$34.86                                |                         |             |                                     |    |                               |
| 30-24.6                                                     | Speech Consultation                          | Per hour     | \$164.66                               |                         |             |                                     |    |                               |
| <b><i>Occupational Therapy</i></b>                          |                                              |              |                                        |                         |             |                                     |    |                               |
| 30-26                                                       | OT Individual                                | Per hour     | \$66.68                                | E                       | \$93,041.00 |                                     |    |                               |
| 30-26.1                                                     | COTA Individual                              | Per hour     | \$57.15                                |                         |             | <input checked="" type="checkbox"/> |    |                               |
| 30-27                                                       | OT Group                                     | Per hour     | \$33.33                                |                         |             |                                     |    |                               |
| 30-27.1                                                     | COTA Group                                   | Per hour     | \$28.64                                |                         |             |                                     |    |                               |
| 30-25                                                       | Austill's Travel                             |              | Negotiated Fee for Service             |                         |             |                                     |    |                               |
| 30-94                                                       | District/CDX OT/PT Travel                    |              | Negotiated Fee for Service             |                         |             |                                     |    |                               |
| <b><i>Physical Therapy</i></b>                              |                                              |              |                                        |                         |             |                                     |    |                               |
| 30-28                                                       | PT Individual                                | Per hour     | \$66.68                                | E                       | \$93,041.00 |                                     |    |                               |
| 30-28.1                                                     | PTA Individual                               | Per hour     | \$57.15                                |                         |             | <input checked="" type="checkbox"/> |    |                               |
| 30-29                                                       | PT Group                                     | Per hour     | \$33.33                                |                         |             |                                     |    |                               |
| 30-29.1                                                     | PTA Group                                    | Per hour     | \$28.64                                |                         |             |                                     |    |                               |

# CHESTER COUNTY INTERMEDIATE UNIT

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West Chester Area School District

| West Chester Area School District |                                                                                |                             |                                        | Annual Cost             |              |                                     |    |       |             |                                     |  |  |
|-----------------------------------|--------------------------------------------------------------------------------|-----------------------------|----------------------------------------|-------------------------|--------------|-------------------------------------|----|-------|-------------|-------------------------------------|--|--|
| Program                           | Service                                                                        | Description                 | Chester County Schools Pricing 2020-21 | Estimate (E) Actual (A) | Cost         | DP                                  | MP | Notes |             |                                     |  |  |
| <b>030</b>                        | <b>Special Education(Continued)</b>                                            |                             |                                        |                         |              |                                     |    |       |             |                                     |  |  |
|                                   | <b>Itinerant Services:</b>                                                     |                             |                                        |                         |              |                                     |    |       |             |                                     |  |  |
| 30-30                             | Itinerant Hearing Services                                                     | Per hour                    | \$200.89                               | E                       | \$634,669.00 | <input checked="" type="checkbox"/> |    |       |             |                                     |  |  |
| 30-30.1                           | Hearing Evaluation/Screening                                                   | Per hour                    | \$200.89                               |                         |              |                                     |    |       |             |                                     |  |  |
| 30-30.2                           | Contracted Hearing Services                                                    |                             | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
| 30-31                             | Itinerant Vision Services                                                      | Per hour                    | \$167.18                               |                         |              |                                     |    |       |             |                                     |  |  |
| 30-31.1                           | Orientation & Mobility                                                         | Per hour                    | \$167.18                               |                         |              |                                     |    |       |             |                                     |  |  |
| 30-31.2                           | Vision Service Evaluation/Screening                                            | Per hour                    | \$167.18                               |                         |              |                                     |    |       |             |                                     |  |  |
| 30-31.3                           | Vision Service O&M Evaluation/Screening                                        | Per hour                    | \$167.18                               |                         |              |                                     |    |       |             |                                     |  |  |
| 30-31.4                           | Vision Assistive Technology Evaluation                                         | Per hour                    | \$167.18                               |                         |              |                                     |    |       |             |                                     |  |  |
| 30-31.5                           | Vision Service Purchase/Repair                                                 |                             | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
| 30-31.6                           | Contracted Vision Services                                                     |                             | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
| 30-31.7                           | Vision - Braille Transcription                                                 |                             | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
| 30-32                             | Speech/Language Itinerant Teacher                                              | Per position                | \$124,681.63                           |                         |              |                                     |    |       |             |                                     |  |  |
| 30-66                             | Speech/Language Evaluation                                                     | Per day                     | \$820.48                               |                         |              |                                     |    |       |             |                                     |  |  |
| 30-66.1                           | Bilingual Speech/Language Evaluation                                           | Per evaluation              | \$979.41                               |                         |              |                                     |    |       |             |                                     |  |  |
| 30-66.2                           | Specialized Speech/Language Evaluation                                         | Per evaluation              | \$1,136.14                             |                         |              |                                     |    |       |             |                                     |  |  |
| 30-66.3                           | Other Speech/Language Services                                                 |                             | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
| 30-66.4                           | Speech Therapist Emergency Certified                                           | Long term                   | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
| 30-66.5                           | Speech Therapist Emergency Certified                                           | Per day (Less than 20 days) | \$275.14                               |                         |              |                                     |    |       |             |                                     |  |  |
| 30-66.6                           | Feeding and Swallowing Services - Therapist                                    | Per hour                    | \$164.65                               |                         |              |                                     |    |       |             |                                     |  |  |
| 30-66.7                           | Feeding and Swallowing Services - Assistant                                    | Per hour                    | \$41.23                                |                         |              |                                     |    |       |             |                                     |  |  |
| 30-66.8                           | Speech Equipment Purchase/Repair                                               |                             | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
| 30-66.9                           | Speech - Telepractice                                                          |                             | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
| 30-33                             | Instruction in the Home - Homebound                                            | Per hour                    | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
|                                   | <b>Support Services:</b>                                                       |                             |                                        |                         |              |                                     |    |       |             |                                     |  |  |
| 30-35                             | Psychologist (190 days)                                                        |                             | Negotiated Fee for Service             | E                       |              |                                     |    |       | \$10,250.00 | <input checked="" type="checkbox"/> |  |  |
| 30-35.1                           | Psychologist (per diem)                                                        |                             | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
| 30-36                             | Childhood Autism Team Check (Catch 2) Services                                 | Per hour                    | \$186.93                               |                         |              |                                     |    |       |             |                                     |  |  |
| 30-74                             | <b>Psychological Counseling</b>                                                |                             |                                        |                         |              |                                     |    |       |             |                                     |  |  |
|                                   | Individual Student(s)                                                          |                             |                                        | E                       |              |                                     |    |       | \$10,250.00 | <input checked="" type="checkbox"/> |  |  |
|                                   | 30 Minute Session                                                              | Per half hour               | \$74.48                                |                         |              |                                     |    |       |             |                                     |  |  |
|                                   | Groups of Students                                                             |                             |                                        |                         |              |                                     |    |       |             |                                     |  |  |
|                                   | Group (2 or more)                                                              | Per half hour               | \$37.23                                |                         |              |                                     |    |       |             |                                     |  |  |
| 30-67                             | Psychological Counseling - Hearing Impaired                                    | Per hour                    | \$137.18                               |                         |              |                                     |    |       |             |                                     |  |  |
| 30-47                             | Psychological Evaluation/Comprehensive Evaluation Report                       | Per day                     | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
|                                   | Bilingual Psychological Evaluation (Spanish, Vietnamese, Mandarin and Chinese) |                             | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
| 30-41                             |                                                                                |                             | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
| 30-47-1                           | Neuropsychological Evaluation                                                  |                             | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
| 30-47.2                           | Risk Assessment Services                                                       |                             | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
|                                   | <b>Instructional and Personal Care Assistants and Nurses:</b>                  |                             |                                        |                         |              |                                     |    |       |             |                                     |  |  |
| 30-40                             | Personal Care Assistant - Other Locations                                      | Per hour                    | Negotiated Fee for Service             | E                       | \$205,000.00 | <input checked="" type="checkbox"/> |    |       |             |                                     |  |  |
| 30-42                             | Personal Care Assistant - CDC                                                  | Per hour                    | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
| 30-43                             | Personal Care Nurse                                                            | Per hour                    | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |
| 30-45                             | Personal Care Nurse - Other Locations                                          | Per hour                    | Negotiated Fee for Service             |                         |              |                                     |    |       |             |                                     |  |  |

# CHESTER COUNTY INTERMEDIATE UNIT

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West Chester Area School District

|            |                                                                       |                            |                                        | Annual Cost             |              |                                     |    |       |
|------------|-----------------------------------------------------------------------|----------------------------|----------------------------------------|-------------------------|--------------|-------------------------------------|----|-------|
| Program    | Service                                                               | Description                | Chester County Schools Pricing 2020-21 | Estimate (E) Actual (A) | Cost         | DP                                  | MP | Notes |
| <b>030</b> | <b>Special Education(Continued)</b>                                   |                            |                                        |                         |              |                                     |    |       |
|            | <b>Interpreter for the Hearing Impaired</b>                           |                            |                                        |                         |              |                                     |    |       |
| 30-46      | Individual (1 student)                                                | Per hour                   | \$63.84                                |                         |              | <input checked="" type="checkbox"/> |    |       |
| 30-49      | Group                                                                 | Per hour per student       | \$31.86                                |                         |              | <input checked="" type="checkbox"/> |    |       |
| 30-76      | C-Print Services                                                      | Per hour per student       | \$63.84                                |                         |              |                                     |    |       |
| 30-77      | Reimbursable Travel                                                   | Per mile                   | Current IRS rates                      |                         |              |                                     |    |       |
| 30-78      | Communication Facilitation - Hearing Impaired                         | Per hour                   | \$50.78                                |                         |              |                                     |    |       |
| <b>030</b> | <b>Special Education(Continued)</b>                                   |                            |                                        |                         |              |                                     |    |       |
| 30-81      | Communication Facilitation/PCA - Hearing Impaired                     | Per hour                   | Negotiated Fee for Service             |                         |              | <input checked="" type="checkbox"/> |    |       |
| 30-82      | Hearing Interpreter Services                                          | Per hour                   | Negotiated Fee for Service             |                         |              | <input checked="" type="checkbox"/> |    |       |
|            | <b>AIM Center</b>                                                     |                            |                                        |                         |              |                                     |    |       |
| 30-79      | Scanning Required                                                     | Per page                   | \$0.15                                 |                         |              | <input checked="" type="checkbox"/> |    |       |
| 30-80      | No Scanning Required                                                  | Per page                   | \$0.12                                 |                         |              | <input checked="" type="checkbox"/> |    |       |
| 30-83      | Book Re-Binding, Scanning, Enlarging                                  | Per book                   | \$16.75                                |                         |              |                                     |    |       |
| 30-84      | Individualized Materials Modification                                 | Per hour                   | \$26.98                                |                         |              |                                     |    |       |
| <b>030</b> | <b>Special Education(Continued)</b>                                   |                            |                                        |                         |              |                                     |    |       |
|            | <b>Audiology</b>                                                      |                            |                                        |                         |              |                                     |    |       |
| 30-85      | Audiology Services                                                    | Per hour                   | \$200.89                               | E                       | \$141,450.00 | <input checked="" type="checkbox"/> |    |       |
| 30-86      | Audiology Evaluations                                                 | Per evaluation             | \$400.77                               |                         |              | <input checked="" type="checkbox"/> |    |       |
| 30-87      | Audiology Staff Development                                           | Per half day session       | \$458.02                               |                         |              |                                     |    |       |
| 30-88      | Audiology Class Screenings                                            | Per class of 3-10 students | \$400.77                               |                         |              |                                     |    |       |
| 30-89      | Audiology Equipment Rental                                            | Per day                    | \$11.45                                |                         |              |                                     |    |       |
| 30-90      | Central Auditory Processing Assessment                                | Per hour                   | \$200.89                               |                         |              |                                     |    |       |
| 30-91      | Audiology Service Equipment Purchase/Repair                           |                            | Negotiated Fee for Service             |                         |              |                                     |    |       |
|            | <b>Other Special Education Services</b>                               |                            |                                        |                         |              |                                     |    |       |
| 30-37      | Contracted Personnel                                                  |                            | Negotiated Fee for Service             | E                       | \$497,125.00 | <input checked="" type="checkbox"/> |    |       |
| 30-48      | 1306 Service Coordination - Does not include psychological evaluation | Per student                | \$1,176.65                             |                         |              | <input checked="" type="checkbox"/> |    |       |
| 30-48.1    | 1306 Psychological Evaluations                                        | Per student                | \$1,438.11                             |                         |              |                                     |    |       |
| 30-55      | LEA Educational Intervention Services                                 | Per year                   | Negotiated Fee for Service             |                         |              |                                     |    |       |
| 30-56      | Psychiatric Evaluations                                               | Per hour                   | Negotiated Fee for Service             |                         |              |                                     |    |       |
| 30-57      | Transcript Typing                                                     | Per page                   | \$5.90                                 |                         |              |                                     |    |       |
| 30-59      | Special Education Teacher                                             |                            | Negotiated Fee for Service             |                         |              |                                     |    |       |
| 30-60      | Special Education Aide                                                |                            | Negotiated Fee for Service             |                         |              |                                     |    |       |
| 30-62      | Crisis Prevention Institute (CPI) Training                            |                            | Negotiated Fee for Service             |                         |              |                                     |    |       |
| 30-68      | APS Liaison (one day per week)                                        |                            | Negotiated Fee for Service             |                         |              |                                     |    |       |
| 30-69      | Reading Evaluation                                                    |                            | Negotiated Fee for Service             |                         |              |                                     |    |       |
| 30-70      | Reading Specialist Services                                           |                            | Negotiated Fee for Service             |                         |              |                                     |    |       |
| 30-71      | Other Fee for Service                                                 |                            | Negotiated Fee for Service             |                         |              |                                     |    |       |
| 30-93      | School Based Mental Health                                            |                            | Negotiated Fee for Service             |                         |              |                                     |    |       |
| 30-93.1    | School based mental health - telepractice                             |                            | Negotiated Fee for Service             |                         |              |                                     |    |       |
| 30-98      | Director of Special Education                                         |                            | Negotiated Fee for Service             |                         |              |                                     |    |       |
| 30-99      | Gifted Support - Itinerant                                            |                            | Negotiated Fee for Service             |                         |              |                                     |    |       |
| 30-100     | Foreign Language Interpretation Services                              | Per hour                   | \$36.23                                |                         |              |                                     |    |       |
| 30-100.2   | Foreign Language Interpretation Services Travel                       |                            | IRS Rate                               |                         |              |                                     |    |       |
| 30-100.3   | Foreign Language Interpretation Services - Telepractice               |                            | \$45.14                                |                         |              |                                     |    |       |





# CHESTER COUNTY INTERMEDIATE UNIT

## APPROVED 2020-21 MARKETPLACE PROGRAMS PRICING

Please check the column labeled DP if your district is **DEFINITELY** Participating

Please check the column labeled MP if your district **MAY** Participate during the year (no charges will be levied unless services are requested by the district)

West Chester Area School District

|                                              |                                                                 |                      |                                         | Annual Cost             |                                     |                                     |    |       |
|----------------------------------------------|-----------------------------------------------------------------|----------------------|-----------------------------------------|-------------------------|-------------------------------------|-------------------------------------|----|-------|
| Program                                      | Service                                                         | Description          | Chester County Schools Pricing 2020-21  | Estimate (E) Actual (A) | Cost                                | DP                                  | MP | Notes |
| <b>034 Special Education Transportation</b>  |                                                                 |                      |                                         |                         |                                     |                                     |    |       |
| 34-01                                        | Special Education Transportation                                |                      | Daily Rate of Vehicle/# of Student Days |                         |                                     | <input checked="" type="checkbox"/> |    |       |
|                                              | AccuWeather Snow Calling Service                                | Per year             | \$680.00                                |                         |                                     |                                     |    |       |
| <b>014 Substitute Calling</b>                |                                                                 |                      |                                         |                         |                                     |                                     |    |       |
| 14-03                                        | District Substitutes-Provided by Source4Teachers                |                      | District Rate + 29.9%                   |                         |                                     | <input checked="" type="checkbox"/> |    |       |
| 14-08                                        | Processing Fee for Original Issuance of Emergency Certification |                      | Negotiated Fee for Service              |                         |                                     |                                     |    |       |
| 14-09                                        | Processing Fee for Renewal of Emergency Certification           |                      | Negotiated Fee for Service              |                         |                                     |                                     |    |       |
| 14-10                                        | Registration Fee for Teacher Temp Training                      |                      | Negotiated Fee for Service              |                         |                                     |                                     |    |       |
| <b>070 Summer Career Academies</b>           |                                                                 |                      |                                         |                         |                                     |                                     |    |       |
| 070-01                                       | Student Tuition                                                 | Per academy          | \$75-\$175                              |                         |                                     | <input checked="" type="checkbox"/> |    |       |
| <b>208 TCHS - Special Education Programs</b> |                                                                 |                      |                                         |                         |                                     |                                     |    |       |
| 208-03                                       | Learning Support - Supplemental                                 | Per year             | \$12,387.92                             |                         | <b>\$647,800.00</b>                 | <input checked="" type="checkbox"/> |    |       |
| 208-04                                       | Learning Support - Itinerant                                    | Per student per year | \$3,586.92                              |                         |                                     |                                     |    |       |
| 208-33                                       | Instruction in the Home                                         | Per hour             | Negotiated Fee for Service              |                         |                                     |                                     |    |       |
| 208-10                                       | Emotional Support - Itinerant                                   | Per student per year | \$5,806.70                              |                         |                                     |                                     |    |       |
| 208-39.1                                     | Instructional Assistant (Full Day, 6.5 hours)                   |                      | Negotiated Fee for Service              |                         |                                     |                                     |    |       |
| 208-39.2                                     | Instructional Assistant (Hourly)                                |                      | Negotiated Fee for Service              |                         |                                     |                                     |    |       |
| 208-71                                       | Other Fee for Service                                           |                      | Negotiated Fee for Service              |                         |                                     |                                     |    |       |
| <b>Social Work Counseling</b>                |                                                                 |                      |                                         |                         |                                     |                                     |    |       |
| 208-74                                       | Individual Student(s)                                           |                      |                                         |                         | <input checked="" type="checkbox"/> |                                     |    |       |
|                                              | 1 Hour Session                                                  | Per hour             | \$145.17                                |                         |                                     |                                     |    |       |
|                                              | 30 Minute Session                                               | Per half hour        | \$72.59                                 |                         |                                     |                                     |    |       |
| 208-74.1                                     | Group                                                           | Per half hour        | \$36.29                                 |                         |                                     |                                     |    |       |
| <b>096 TEACH</b>                             |                                                                 |                      |                                         |                         |                                     |                                     |    |       |
| 96-01                                        | TEACH                                                           | Per student per day  | \$265.76                                | E                       | \$102,500.00                        | <input checked="" type="checkbox"/> |    |       |
| 96-02                                        | TEACH Summer Program - ESY                                      | Per student per day  | Negotiated Fee for Service              |                         |                                     |                                     |    |       |
| <b>275 Therapy Connect</b>                   |                                                                 |                      |                                         |                         |                                     |                                     |    |       |
| 275-23                                       | Speech Individual                                               | Per hour             | Negotiated Fee for Service              |                         | <input checked="" type="checkbox"/> |                                     |    |       |
| 275-23.1                                     | Speech Individual-Elwyn                                         | Per hour             | Negotiated Fee for Service              |                         |                                     |                                     |    |       |
| 275-24                                       | Speech Group                                                    | Per hour             | Negotiated Fee for Service              |                         |                                     |                                     |    |       |
| 275-26                                       | OT                                                              | Per hour             | Negotiated Fee for Service              |                         |                                     |                                     |    |       |
| 275-26.1                                     | OT-Elwyn                                                        | Per hour             | Negotiated Fee for Service              |                         |                                     |                                     |    |       |
| 275-28                                       | PT                                                              | Per hour             | Negotiated Fee for Service              |                         |                                     |                                     |    |       |
| 275-30                                       | Hearing                                                         | Per hour             | Negotiated Fee for Service              |                         |                                     |                                     |    |       |
| 275-31                                       | Vision                                                          | Per hour             | Negotiated Fee for Service              |                         |                                     |                                     |    |       |
| 275-01                                       | Mental Health Counseling                                        | Per hour             | Negotiated Fee for Service              |                         |                                     |                                     |    |       |
| 275-10                                       | BCBA                                                            | Per hour             | Negotiated Fee for Service              |                         |                                     |                                     |    |       |

# CHESTER COUNTY INTERMEDIATE UNIT

## APPROVED 2020-21 MARKETPLACE PROGRAMS PRICING

Please check the column labeled DP if your district is **DEFINITELY** Participating

Please check the column labeled MP if your district **MAY** Participate during the year (no charges will be levied unless services are requested by the district)

West Chester Area School District

|                                                        |                                                                      |                      |                                        | Annual Cost                |              |    |                                     |       |
|--------------------------------------------------------|----------------------------------------------------------------------|----------------------|----------------------------------------|----------------------------|--------------|----|-------------------------------------|-------|
| Program                                                | Service                                                              | Description          | Chester County Schools Pricing 2020-21 | Estimate (E)<br>Actual (A) | Cost         | DP | MP                                  | Notes |
| <b>287 Third Party Driver's License Testing Center</b> |                                                                      |                      |                                        |                            |              |    |                                     |       |
| 287-01                                                 | Driver's License Test                                                | Per test             | \$100.00                               |                            |              |    | <input checked="" type="checkbox"/> |       |
| 287-02                                                 | Driver's License Test - CCIU Driver's Ed On-Line and BTW Instruction | Per test             | \$75.00                                |                            |              |    | <input checked="" type="checkbox"/> |       |
| 287-03                                                 | Driver's License Retest                                              | Per test             | \$60.00                                |                            |              |    |                                     |       |
| <b>228 Transitional Living Program</b>                 |                                                                      |                      |                                        |                            |              |    |                                     |       |
| 228-01                                                 | Transitional Living Program                                          | Per student annually | \$31,373.56                            | E                          | \$210,000.00 |    | <input checked="" type="checkbox"/> |       |
| 228-71                                                 | Transitional Living Program Other Fee for Services                   |                      | Negotiated Fee for Service             |                            |              |    |                                     |       |
| 228-74                                                 | Counseling - Individual                                              | Per hour             | \$148.94                               |                            |              |    |                                     |       |
| 228-74.1                                               | Counseling - Group                                                   | Per hour             | \$74.47                                |                            |              |    |                                     |       |
| <b>150 Transitional Work Program</b>                   |                                                                      |                      |                                        |                            |              |    |                                     |       |
| 150-01                                                 | Tuition - Transitional Work Program                                  | Per student full day | \$114.34                               | E                          | \$21,000.00  |    | <input checked="" type="checkbox"/> |       |
| 150-05                                                 | Case Management - Transitional Work Program                          | Per student annually | \$10,583.29                            |                            |              |    | <input checked="" type="checkbox"/> |       |
| 150-04                                                 | Other Services                                                       |                      | Negotiated Fee for Service             |                            |              |    |                                     |       |
| 150-74                                                 | Counseling - Individual                                              | Per hour             | \$148.94                               |                            |              |    |                                     |       |
| 150-74.1                                               | Counseling - Group                                                   | Per hour             | \$74.47                                |                            |              |    |                                     |       |
| <b>094 Young Parents Child Care</b>                    |                                                                      |                      |                                        |                            |              |    |                                     |       |
| 94-01                                                  | Tuition                                                              | Per child per day    | \$13.45                                | E                          | \$6,150.00   |    | <input checked="" type="checkbox"/> |       |
| 94-02                                                  | Infant                                                               | Per child per day    | \$48.37                                |                            |              |    |                                     |       |
| 94-03                                                  | Young Toddler                                                        | Per child per day    | \$45.14                                |                            |              |    |                                     |       |
| 94-04                                                  | Older Toddler                                                        | Per child per day    | \$43.00                                |                            |              |    |                                     |       |
| 94-05                                                  | Preschool Full Time                                                  | Per child per day    | \$38.69                                |                            |              |    |                                     |       |
| 94-07                                                  | Transportation (for student and infant)                              | Per day              | \$19.35                                |                            |              |    |                                     |       |

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

**WEST CHESTER AREA SCHOOL DISTRICT**

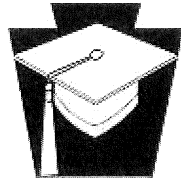
**Property and Finance Committee  
Memo Item**

**Approval of Food Service Contract Addendum for the 2020-21 Year**

Each year in accordance with the guidelines for the national school lunch program, the District must approve a 1-year contract addendum with the selected vendor who provides food services to the District. The addendum between the District and Aramark will be in effect for the period of July 1, 2020 through June 30, 2021.

The attached addendum will be included in the Board packet and is in accordance with the original contract approved in 2019. Unless I hear otherwise, approval of this addendum will be placed on the consent agenda under the Property and Finance Committee for the June 22nd Board meeting.

John T. Scully  
6/8/2020



**pennsylvania**  
DEPARTMENT OF EDUCATION

COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF EDUCATION  
333 MARKET STREET  
HARRISBURG, PA 17126-0333  
[www.education.pa.gov](http://www.education.pa.gov)

**Food Service Management Company (FSMC)  
Renewal Year COST REIMBURSABLE Contract**

**West Chester Area School District  
124-15-900-2**

**July 1, 2020 to June 30, 2021**

Any School Food Authority (SFA) selecting to renew a contract with their current FSMC must prepare a Renewal Year Contract utilizing this document which may not be re-typed or changed in any way. Addendums to the renewal year contract are not permitted. Should the SFA and FSMC enter into any addendum, the Division of Food and Nutrition (DFN) will not review the addendum and the language in this document prevails as binding.

Division of Food and Nutrition Final Approval Date: \_\_\_\_/\_\_\_\_/\_\_\_\_

Agreement Page

The Pennsylvania Department of Education (PDE) provides this contract as a service to sponsors, therefore; PDE shall not be named as a party to this contract. The School Food Authority, hereafter referred to as the SFA, is the responsible authority, without recourse to PDE and/or the United States Department of Agriculture (USDA) regarding the settlement and satisfaction of all issues arising under this contract. This includes, but is not limited to, disputes, claims, protest of award or source evaluation.

The FSMC certifies that they shall operate in accordance with all applicable State and Federal regulations.

The FSMC certifies that all terms and conditions within the Bid Solicitation shall be considered a part of the contract as if incorporated therein.

This Agreement shall be in effect for one year starting **July 1, 2020** and may be renewed by agreement for up to **3** additional one-year period(s).

IN WITNESS WHEREOF, the parties hereto have caused this contract to be signed by their duly authorized representative on the date signed.

**West Chester Area School District**

SFA

Signature (**in blue ink only**) of Authorized Representative

John Scully

Printed Name of Authorized Representative

Business Administrator

Title

Witness Signature (**in blue ink only**)

Printed Name of Witness

Date Signed by SFA

**Aramark Educational Services, LLC**

FSMC

DocuSigned by:  
*Alicia Kent*

Signature (**in blue ink only**) of Authorized Representative

Alicia Kent

Printed Name of Authorized Representative

Regional Vice President

Title

Witness Signature (**in blue ink only**)

Printed Name of Witness

6/1/2020

Date Signed by FSMC

Appendix A

SFA Renewal Certification of Acknowledgement

Initial below next to each statement certifying that you have read and fully understand the contents of this contract.

A. I certify that I, John Scully, on behalf of **West Chester Area School District**, have read and fully understand the contents of this contract. I understand that the SFA must maintain oversight of the food service operations and that these responsibilities will not be delegated to the FSMC. I also understand that the SFA is responsible for closely monitoring the FSMC contract and the FSMC's daily activities.

Initial Here: \_\_\_\_\_

B. I certify that I, nor any employees (including School Board members) of **West Chester Area School District**, will not solicit or accept donations, gratuities, nor favors from current or potential FSMCs (i.e. gifts, golf outings, meals, etc.).

Initial Here: \_\_\_\_\_

C. I certify that **West Chester Area School District** has a written Code of Conduct that addresses conflicts of interest and governing the performance of its employees engaged in the selection, award and administration of contracts, and will make sure all employees are aware of said standards.

Initial Here: \_\_\_\_\_

D. I have read and understand what the allowable costs are for all of the applicable CN programs.

Initial Here: \_\_\_\_\_

E. I certify that **West Chester Area School District** will be legally responsible for the conduct of the food service program, and shall supervise the food service operations in such manner as will ensure compliance with the rules and regulations of PDE and the USDA regarding each of the CN programs covered by this contract.

Initial Here: \_\_\_\_\_

F. I certify that **West Chester Area School District Assistant Director of Business Affairs** will fulfill the SNP director responsibilities. The SNP director must be an employee of the SFA, meet the minimum Professional Standards requirements, and provide program oversight, including but not limited to, ensuring that the FSMC's food service director and all food service staff meet the Professional Standards requirements. Every person identified as a director must meet the minimum hiring standards and accrue minimum training hours yearly. Directors must also accrue eight (8) hours of food safety training upon hire and every five (5) years thereafter.

Initial Here: \_\_\_\_\_

G. I certify that **West Chester Area School District** shall retain control of the CN programs' food service account, signature authority, and overall financial responsibility for the CN programs. This includes access to the PEARS account, COMPASS, or PrimeroEdge Student Eligibility System.

Initial Here: \_\_\_\_\_

H. I certify that CN programs are the responsibility of **West Chester Area School District** and **West Chester Area School District** is responsible for all contractual agreements entered into in connection with the CN programs.

Initial Here: \_\_\_\_\_

I. I certify that **West Chester Area School District** will be responsible for determining student eligibility for all applicable programs and that **Aramark Educational Services, LLC** will have no involvement in the process.

Initial Here: \_\_\_\_\_

J. I certify that **West Chester Area School District** will retain all records for the current year plus the three additional years beyond the end of the contract.

Initial Here: \_\_\_\_\_

K. I certify that all food will be in compliance with the current meal standards and Local Wellness Policy.

Initial Here: \_\_\_\_\_

L. I certify that **West Chester Area School District** will monitor **Aramark Educational Services, LLC** in order to ensure compliance with USDA regulations.

Initial Here: \_\_\_\_\_

M. I certify that **West Chester Area School District** has created an advisory board composed of students, teachers, and parents to assist in menu planning.

Initial Here: \_\_\_\_\_

N. I certify that **West Chester Area School District** will not delegate any of the above responsibilities to the FSMC.

Initial Here: \_\_\_\_\_

O. I hereby certify that neither **West Chester Area School District** nor its principals/authorized representatives is presently debarred, suspended, proposed for debarment, declared ineligible, disqualified, or voluntarily excluded from participation in this transaction by any Federal/State department or agency.

Initial Here: \_\_\_\_\_

P. I further certify that neither **West Chester Area School District** nor any of its principals/authorized representatives has a reported criminal background that would affect the receipt of Federal funds.

Initial Here: \_\_\_\_\_

Q. I certify that **Aramark Educational Services, LLC** is not a paid consultant or contractor with **West Chester Area School District** in any other capacity than for this contract.

Initial Here: \_\_\_\_\_



I certify under penalty of perjury that the information on these forms is true and correct, and that I will immediately report to the state agency any changes that occur to the information submitted. I understand that this information is being given in connection with receipt of federal funds. The state agency may verify information; and the deliberate misrepresentation of information will subject me to prosecution under applicable federal and state criminal statutes.

On behalf of **West Chester Area School District**, I hereby agree to comply with all state and federal laws and regulations governing the CN programs administered by the state agency. In accordance with Federal law and USDA policy, **West Chester Area School District** does not discriminate on the bases of race, color, national origin, sex, disability, age, or reprisal or retaliation for prior civil rights activity in any program or activity conducted or funded by USDA. I will ensure that all monthly claims for reimbursement are true and correct and that records are available to support these claims.

Name of Authorized Representative      John Scully

Title of Authorized Representative      Business Administrator

Signature of Authorized Representative  
**(in blue ink only)**      \_\_\_\_\_

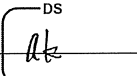
Date Signed      \_\_\_\_\_

Appendix B

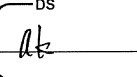
FSMC Certification of Acknowledgement

Initial below next to each statement certifying that you have read and fully understand the contents of this contract.

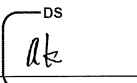
- A. I certify that I, Alicia Kent, on behalf of **Aramark Educational Services, LLC**, have read and fully understand the contents of this contract.

Initial Here: <sup>DS</sup> 

- B. I certify that I, nor any of the employees of **Aramark Educational Services, LLC**, have not received any solicitations from any **West Chester Area School District** employee. In addition, I certify that no gifts, donations, or anything of monetary value (i.e. golf outings, meals, etc.) have been provided.

Initial Here: <sup>DS</sup> 

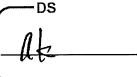
- C. I certify that employees of **Aramark Educational Services, LLC** will be trained to understand and comply with all necessary trainings including the current written Code of Conduct authored by **West Chester Area School District**.

Initial Here: <sup>DS</sup> 

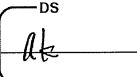
- D. I certify that all of **Aramark Educational Services, LLC** food service employees meet the minimum Professional Standards requirements.

Initial Here: <sup>DS</sup> 

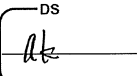
- E. I certify that **West Chester Area School District** will be legally responsible for the conduct of the food service program, and shall have access to all necessary documents, which will be maintained onsite, including but not limited to all contracts with vendors so that they may supervise the food service operations in such manner as will ensure compliance with the rules and regulations of PDE and the USDA regarding each of the CN programs covered by this contract.

Initial Here: <sup>DS</sup> 

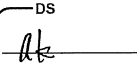
- F. I certify that **Aramark Educational Services, LLC** will not have control of the CN programs' food service account, signature authority, and overall financial responsibility for the CN programs. This includes access to the PEARS account, COMPASS, or the PrimeroEdge Student Eligibility System.

Initial Here: <sup>DS</sup> 

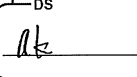
- G. I certify that **West Chester Area School District** will be responsible for determining student eligibility for all applicable programs and that **Aramark Educational Services, LLC** will have no involvement in the process.

Initial Here: <sup>DS</sup> 

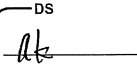
- H. I certify that all food will be in compliance with the current meal standards and Local Wellness Policy.

Initial Here: <sup>DS</sup> 

- I. I hereby certify that neither **Aramark Educational Services, LLC** nor its principals/authorized representatives is presently debarred, suspended, proposed for debarment, declared ineligible, disqualified, or voluntarily excluded from participation in this transaction by any Federal/State department or agency.

Initial Here: <sup>DS</sup> 

- J. I certify that **Aramark Educational Services, LLC** will comply with all applicable standards, orders, or requirements issued under the Clean Air Act and the Federal Water Pollution Control Act and will report violations to the Federal awarding agency and the Regional Office of the Environmental Protection Agency.

Initial Here: <sup>DS</sup> 

K. I further certify that neither **Aramark Educational Services, LLC** nor any of its principals/authorized representatives has a reported criminal background that would affect the involvement in CN programs.

Initial Here: AK

L. I certify that **Aramark Educational Services, LLC** is not a paid consultant or contractor with **West Chester Area School District** in any other capacity than for this contract.

Initial Here: AK

I certify under penalty of perjury that the information on these forms is true and correct, and that I will immediately report to the SFA any changes that occur to the information submitted. I understand that this information is being given in connection with receipt of federal funds. The state agency may verify information; and the deliberate misrepresentation of information will subject me to prosecution under applicable federal and state criminal statutes.

On behalf of **Aramark Educational Services, LLC**, I hereby agree to comply with all state and federal laws and regulations governing the CN programs administered by the state agency. In accordance with Federal law and USDA policy, **Aramark Educational Services, LLC** does not discriminate on the bases of race, color, national origin, sex, disability, age, or reprisal or retaliation for prior civil rights activity in any program or activity conducted or funded by USDA.

Name of Authorized Representative Alicia Kent

Title of Authorized Representative Regional Vice President

Signature of Authorized Representative  
(in blue ink only)

DocuSigned by:  
Alicia Kent  
E75C6C7F61BA41C...

Date Signed 6/1/2020

Appendix C

Acknowledgement of Personnel Relationships

Yes  No (choose one), the **West Chester Area School District** employs the same person/people that is/ are employee(s) of the **Aramark Educational Services, LLC**.

If Yes, we the undersigned certify that the employee(s):

- Does/will not have a real or apparent conflict of interest.
- Does/will not participate in the selection, award, or administration of the contract.
- Does/will not have access to or control of the food service financial account.
- Does/will not be involved in the establishment of the selling prices for all reimbursable and non-reimbursable meals, a la carte items, adult meals, catering, or vending items.
- Does/will not have access to CN PEARS, COMPASS, or the PrimeroEdge Student Eligibility System.
- Does/will not be involved in the completion, distribution or collection of the parent letters and household applications for free and reduced price meals.
- Does/will not be involved in the determination or verification of eligibility for free and reduced price meals.

| Employee Name   | SFA Position Title and Job Duties | FSMC Position Title and Job Duties |
|-----------------|-----------------------------------|------------------------------------|
| Enter Name Here | Enter Job Title and Duties Here   | Enter Job Title and Duties Here    |
| Enter Name Here | Enter Job Title and Duties Here   | Enter Job Title and Duties Here    |
| Enter Name Here | Enter Job Title and Duties Here   | Enter Job Title and Duties Here    |
| Enter Name Here | Enter Job Title and Duties Here   | Enter Job Title and Duties Here    |

**West Chester Area School District**

SFA

Signature (**in blue ink only**) of Authorized Representative

John Scully

Printed Name of Authorized Representative

Business Administrator

Title

Date Signed

**Aramark Educational Services, LLC**

FSMC

DocuSigned by:

*Alicia Kent*

Signature (**in blue ink only**) of Authorized Representative

Alicia Kent

Printed Name of Authorized Representative

Regional Vice President

Title

6/1/2020

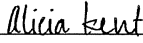
Date Signed

Appendix D

Certification Regarding Debarment and Suspension

This certification is required by the regulations implementing Executive Order 12549 and 12689, "Debarment and Suspension" (Title 2 CFR Part 180). These regulations restrict awards, subawards, and contracts with certain parties that are debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs or activities.

- (1) The prospective participant certifies, by submission of this proposal, that neither it nor its principals:
  - (a) Are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency;
  - (b) Have not within a three-year period preceding this application been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
  - (c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (1)(b) of this certification; and
  - (d) Have not within a three-year period preceding this application had one or more public transactions (Federal, State, or local) terminated for cause or default.
- (2) Where the prospective participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

|                                                              |                                                                                                                                                                                                                                               |
|--------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Name of FSMC                                                 | <b>Aramark Educational Services, LLC</b>                                                                                                                                                                                                      |
| Name of Authorized Representative                            | Alicia Kent                                                                                                                                                                                                                                   |
| Title of Authorized Representative                           | Regional Vice President                                                                                                                                                                                                                       |
| Signature of Authorized Representative<br>(in blue ink only) | <div style="border: 1px solid black; border-radius: 5px; padding: 2px;"> <small>DocuSigned by:</small><br/> <br/> <small>E75C6C7F61BA41C...</small> </div> |
| Date Signed                                                  | 6/1/2020                                                                                                                                                                                                                                      |

Appendix E


Certification Regarding Lobbying

Applicable to Grants, Subgrants, Cooperative Agreements, and Contracts Exceeding \$100,000 in Federal Funds

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

- (1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all covered subawards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

|                                                                     |                                                                                                                                                                                                                                                  |
|---------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Name of FSMC                                                        | <b>Aramark Educational Services, LLC</b>                                                                                                                                                                                                         |
| Name of Authorized Representative                                   | Alicia Kent                                                                                                                                                                                                                                      |
| Title of Authorized Representative                                  | Regional Vice President                                                                                                                                                                                                                          |
| Signature of Authorized Representative<br><b>(in blue ink only)</b> | <div style="border: 1px solid black; padding: 2px; display: inline-block;"> <small>DocuSigned by:</small><br/> <br/> <small>E75C6C7F61BA41C...</small> </div> |
| Date Signed                                                         | 6/1/2020                                                                                                                                                                                                                                         |

## Disclosure of Lobbying Activities

Complete this form to disclose lobbying activities pursuant to 31 U.S.C. 1352

Applicable       Not Applicable  
 (This form must be signed regardless of Applicability)

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                         |                                                                                                                                                            |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1. Type of Federal Action: _____<br>a. contract<br>b. grant<br>c. cooperative agreement<br>d. loan<br>e. loan guarantee<br>f. loan insurance                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 2. Status of Federal Action:<br>_____<br>a. bid/offer/<br>application<br>b. initial award<br>c. post-award                                                                                              | 3. Report Type: _____<br>a. initial filing<br>b. material change<br><br>For Material Change Only: Year _____<br>Quarter _____<br>Date of Last Report _____ |
| 4. Name and Address of Reporting Entity:<br>Prime<br><br>Subawardee<br><br>Tier, if known:<br><br>Congressional District, if known:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 5. If Reporting Entity in No. 4 is Subawardee, Enter Name and Address of Prime:<br><br><br>Congressional District, if known:                                                                            |                                                                                                                                                            |
| 6. Federal Department/Agency:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 7. Federal Program Name/Description:<br><br>CFDA Number, if applicable:                                                                                                                                 |                                                                                                                                                            |
| 8. Federal Action Number, if known:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 9. Award Amount, if known:<br>\$                                                                                                                                                                        |                                                                                                                                                            |
| 10. a. Name and Address of Lobbying Entity:<br>(last name, first name, MI)<br><br>10. b. Individuals Performing Services (including address if different from<br>No. 10,a.)<br><br>(Attach Continuation Sheet(s) SF-LLL-A If Necessary) (if individual, last name, first name, middle)                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                         |                                                                                                                                                            |
| 11. Amount of Payment (check all that apply):<br>\$ _____ Actual      \$ _____ Planned                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 13. Type of payment (check all that apply):<br>___ a. retainer<br>___ b. one-time fee<br>___ c. commission<br>___ d. contingent fee<br>___ e. deferred<br>___ f. other; specify:                        |                                                                                                                                                            |
| 12. Form of Payment (check all that apply):<br>___ a. cash<br>___ b. in-kind; specify:<br>Nature _____<br>Actual _____                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                         |                                                                                                                                                            |
| 14. Brief Description of Services Performed or to be Performed and Date(s) of Service, including officer(s), employee(s), or member(s) contracted for Payment indicated in Item 11:<br><br><br>(Attach Continuation Sheet(s) SF-LLL-A, if necessary)                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                         |                                                                                                                                                            |
| 15. Are Continuation Sheet(s) SF-LLL-A Attached:      Yes _____ (Number _____)      No _____                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                         |                                                                                                                                                            |
| 16. Information requested through this form is authorized by Title 31 U.S.C. section 1352. This disclosure of lobbying activities is a material representation of fact upon which reliance was placed by the tier above when this transaction was made or entered into. This disclosure is required pursuant to 31 U.S.C. 1352. This information will be reported to the Congress semi-annually and will be available for public inspection. Any person who fails to file the required disclosure shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure. | DocuSigned by:<br>Signature: (in blue ink only) <u>Alicia Kent</u><br>Name: <u>Alicia Kent</u> E75C6C7F61BA41C...<br>Title: <u>Regional Vice President</u><br>Telephone: _____<br>Date: <u>6/1/2020</u> |                                                                                                                                                            |

Disclosure of Lobbying Activities  
Continuation Sheet SF-LLL-A

Reporting Entity: \_\_\_\_\_ Page \_\_\_\_\_ of \_\_\_\_\_



## Instructions for Completion of SF-LLL, Disclosure of Lobbying Activities

This disclosure form shall be completed by the reporting entity, whether subawardee or prime Federal recipient, at the initiation or receipt of a covered Federal action, or a material change to a previous filing, pursuant to title 31 U.S.C. Section 1352. The filing of a form is required for each payment or agreement to make payment to any lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with a covered Federal action. Use of SF-LLL-A Continuation Sheet for additional information if the space on the form is inadequate. Complete all items that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget for additional information.

1. Identify the type of covered Federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered Federal action.
2. Identify the status of the covered Federal action.
3. Identify the appropriate classification of this report. If this is a follow-up report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting entity for this covered Federal action.
4. Enter the full name, address, city, state, and zip code of the reporting entity. Include Congressional District, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or subaward recipient. Identify the tier of the subawardee; e.g., the first subawardee of the prime is the 1st tier. Subawards include but are not limited to subcontracts, subgrants and contract awards under grants.
5. If the organization filing the report in item 4 checks "Subawardee", then enter the full name, address, city, state, and zip code of the prime Federal recipient. Include Congressional District, if known.
6. Enter the name of the Federal agency making the award or loan commitment. Include at least one organizational level below agency name, if known. For example, Department of Transportation, United States Coast Guard.
7. Enter the Federal program name or description for the covered Federal action (item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.
8. Enter the most appropriate Federal identifying number available for the Federal action identified in item 1 (e.g., Request for Proposal (RFP) Number, Invitation for Bid (IFB) Number; grant announcement number; the contract, grant or loan award number; the application/proposal control number assigned by the Federal agency). Include prefixes e.g., "RFP-DE-90-001".
9. For a covered Federal action where there has been an award or loan commitment by the Federal agency, enter the Federal amount of the award/loan commitment for the prime entity identified in item 4 or 5.
10. (a) Enter the full name, address, city, state, and zip code of the lobbying entity engaged by the reporting entity identified in item 4 to influence the covered Federal action.  
 (b) Enter the full names of the individual(s) performing services and include full address if different from 10(a). Enter Last Name, First Name, and Middle Initial (MI).
11. Enter the amount of compensation paid or reasonably expected to be paid by the reporting entity (item 4) to the lobbying entity (item 10). Indicate whether the payment has been made (actual) or will be made (planned). Check all that apply. If this is a material change report, enter the cumulative amount of payment made or planned to be made.
12. Check all that apply. If payment is made through an in-kind contribution, specify the nature and value of the in-kind payment.
13. Check all that apply. If other, specify nature.
14. Provide a specific and detailed description of the services that the lobbyist has performed or will be expected to perform, and the date(s) of any services rendered. Include all preparatory and related activity, not just time spent in actual contact with Federal officials. Identify the Federal official(s) or employee(s) contacted or the officer(s), employee(s), or Member(s) of Congress that were contacted.
15. Check whether a SF-LLL-A Continuation Sheet(s) is attached. List number of sheets, if yes.
16. The certifying official shall sign and date the form, print his/her name, title, and telephone number.

Public reporting burden for this collection of information is estimated to average 30 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget. Paperwork Reduction Project (0348-00046), Washington, DC 20503.

**SNP Cost Reimbursable**  
**Projected Operating Costs**

|                       |                                          |                     |                  |
|-----------------------|------------------------------------------|---------------------|------------------|
| School Food Authority | <u>West Chester Area School District</u> | Contract Begin Date | <u>7/1/2020</u>  |
| FSMC Name             | <u>Aramark Educational Services LLC</u>  | Contract End Date   | <u>6/30/2021</u> |
|                       |                                          | Days of Service     | <u>172</u>       |

**Section 1 - Actual "In-School" Revenue**

To be completed by SFA (include SSO Reimbursements, if applicable)

| <b><u>BREAKFASTS:</u></b>          | <b><u>MEALS</u></b> |    | <b><u>RATES</u></b> |           | <b><u>REVENUE</u></b> |
|------------------------------------|---------------------|----|---------------------|-----------|-----------------------|
| Elementary Paid                    | 13,768              | \$ | 1.25                | \$        | 17,209.42             |
| Elementary Tiered Paid             | -                   | \$ | -                   | \$        | -                     |
| Middle Paid                        | 8,605               | \$ | 1.50                | \$        | 12,908.21             |
| Middle Tiered Paid                 | -                   | \$ | -                   | \$        | -                     |
| Secondary Paid                     | -                   | \$ | -                   | \$        | -                     |
| Secondary Tiered Paid              | -                   | \$ | -                   | \$        | -                     |
| Reduced Price                      | 6,404               | \$ | -                   | \$        | -                     |
| Adult Paid                         | -                   | \$ | -                   | \$        | -                     |
| A la Carte Sales                   | 53,419              | \$ | 3.62                | \$        | 193,376.83            |
| <b>Subtotal Breakfasts</b>         | <b>82,196</b>       |    |                     | <b>\$</b> | <b>223,494.46</b>     |
| <b><u>LUNCHES:</u></b>             |                     |    |                     |           |                       |
| Elementary Paid                    | 175,183             | \$ | 2.65                | \$        | 464,234.95            |
| Elementary Tiered Paid             | -                   | \$ | -                   | \$        | -                     |
| Middle Paid                        | 109,930             | \$ | 2.90                | \$        | 318,795.65            |
| Middle Tiered Paid                 | -                   | \$ | -                   | \$        | -                     |
| Secondary Paid                     | -                   | \$ | -                   | \$        | -                     |
| Secondary Tiered Paid              | -                   | \$ | -                   | \$        | -                     |
| Reduced Price                      | 13,768              | \$ | -                   | \$        | -                     |
| Adult Paid                         | 17,873              | \$ | 3.62                | \$        | 64,699.66             |
| A la Carte Sales                   | 436,312             | \$ | 3.62                | \$        | 1,579,447.80          |
| <b>Subtotal Lunches</b>            | <b>753,064</b>      |    |                     | <b>\$</b> | <b>2,427,178.05</b>   |
| <b><u>SNACKS/SUPPLEMENTS:</u></b>  |                     |    |                     |           |                       |
| Paid                               | -                   | \$ | -                   | \$        | -                     |
| Reduced Price                      | -                   | \$ | -                   | \$        | -                     |
| Adult Paid                         | -                   | \$ | -                   | \$        | -                     |
| A la Carte Sales                   | -                   | \$ | -                   | \$        | -                     |
| <b>Subtotal Snacks/Supplements</b> | <b>-</b>            |    |                     | <b>\$</b> | <b>-</b>              |
| <b><u>OTHER:</u></b>               |                     |    |                     |           |                       |
| Special Milk                       |                     |    |                     | \$        | -                     |
| Vending Machine Sales              |                     |    |                     | \$        | -                     |
| Special Functions (Internal)       |                     |    |                     | \$        | 75,000.00             |
| <b>Subtotal Other</b>              |                     |    |                     | <b>\$</b> | <b>75,000.00</b>      |
| <b>Total "In-School" Revenue</b>   | <b>835,260</b>      |    |                     | <b>\$</b> | <b>2,725,672.51</b>   |

**SNP Cost Reimbursable**  
**Projected Operating Costs**

School Food Authority

West Chester Area School District

Contract Begin Date

7/1/2020

**Section 2 - Federal Reimbursements**

To be completed by SFA (include SSO Reimbursements, if applicable)

| <b><u>BREAKFASTS:</u></b>                                     | <b><u>MEALS</u></b> | <b><u>RATES</u></b> | <b><u>Reimbursements</u></b> |
|---------------------------------------------------------------|---------------------|---------------------|------------------------------|
| Free                                                          | 25,076 \$           | 1.84 \$             | 46,139.43                    |
| Free, Severe Need                                             | 24,680 \$           | 2.20 \$             | 54,295.73                    |
| Reduced                                                       | 3,933 \$            | 1.54 \$             | 6,057.49                     |
| Reduced, Severe Need                                          | 2,471 \$            | 1.90 \$             | 4,694.04                     |
| Paid                                                          | 22,373 \$           | 0.31 \$             | 6,935.63                     |
| <b>Subtotal Breakfasts</b>                                    | <b>78,533</b>       |                     | <b>\$ 118,122.31</b>         |
| <b><u>HIGH RATE LUNCHES:</u></b>                              |                     |                     |                              |
| Free                                                          | - \$                | - \$                | -                            |
| Reduced                                                       | - \$                | - \$                | -                            |
| Paid                                                          | - \$                | - \$                | -                            |
| <b>Subtotal High Rate Lunches</b>                             | <b>-</b>            |                     | <b>\$ -</b>                  |
| <b><u>LOW RATE LUNCHES:</u></b>                               |                     |                     |                              |
| Free                                                          | 127,014 \$          | 3.41 \$             | 433,116.49                   |
| Reduced                                                       | 13,768 \$           | 3.01 \$             | 41,440.28                    |
| Paid                                                          | 285,113 \$          | 0.32 \$             | 91,236.21                    |
| <b>Subtotal Low Rate Lunches</b>                              | <b>425,894</b>      |                     | <b>\$ 565,792.98</b>         |
| <b><u>SNACKS/SUPPLEMENTS:</u></b>                             |                     |                     |                              |
| Free                                                          | - \$                | - \$                | -                            |
| Reduced                                                       | - \$                | - \$                | -                            |
| Paid                                                          | - \$                | - \$                | -                            |
| <b>Subtotal Snacks/Supplements</b>                            | <b>-</b>            |                     | <b>\$ -</b>                  |
| <b><u>SPECIAL MILK:</u></b>                                   |                     |                     |                              |
| Paid                                                          | - \$                | - \$                | -                            |
| <b><u>Performance Based Reimbursement (if certified):</u></b> |                     |                     |                              |
| Lunches                                                       | 425,894 \$          | 0.07 \$             | 29,812.58                    |
| <b>Total Federal Reimbursement</b>                            | <b>504,427</b>      |                     | <b>\$ 713,727.87</b>         |

**SNP Cost Reimbursable  
Projected Operating Costs**

School Food Authority

West Chester Area School District

Contract Begin Date

7/1/2020

| <b>Section 3 - State Reimbursements</b>                                   |                     |                     |                              |
|---------------------------------------------------------------------------|---------------------|---------------------|------------------------------|
| <b>To be completed by SFA (include SSO Reimbursements, if applicable)</b> |                     |                     |                              |
| <b><u>BREAKFASTS:</u></b>                                                 | <b><u>MEALS</u></b> | <b><u>RATES</u></b> | <b><u>Reimbursements</u></b> |
| Free                                                                      | 25,076 \$           | 0.10 \$             | \$ 2,507.58                  |
| Free, Severe Need                                                         | 24,680 \$           | 0.10 \$             | \$ 2,467.99                  |
| Reduced                                                                   | 3,933 \$            | 0.10 \$             | \$ 393.34                    |
| Reduced, Severe Need                                                      | 2,471 \$            | 0.10 \$             | \$ 247.05                    |
| Paid                                                                      | 22,373 \$           | 0.10 \$             | \$ 2,237.30                  |
| <b>Subtotal Breakfasts</b>                                                | <b>78,533</b>       |                     | <b>\$ 7,853.26</b>           |
| <b><u>LUNCHES:</u></b>                                                    |                     |                     |                              |
| Free                                                                      | 127,014 \$          | 0.10 \$             | \$ 12,701.36                 |
| Reduced                                                                   | 13,768 \$           | 0.10 \$             | \$ 1,376.75                  |
| Paid                                                                      | 285,113 \$          | 0.10 \$             | \$ 28,511.32                 |
| Additional amount for Lunch if Breakfast participation <=20%              | 285,113 \$          | 0.02 \$             | \$ 5,702.26                  |
| Additional amount for Lunch if Breakfast participation >20%               | - \$                | -                   | \$ -                         |
| <b>Subtotal Lunches</b>                                                   | <b>425,894</b>      |                     | <b>\$ 48,291.69</b>          |
| <b>Total State Reimbursement</b>                                          | <b>504,427</b>      |                     | <b>\$ 56,144.96</b>          |
| <b>Section 4 - Other Income</b>                                           |                     |                     |                              |
| <b>To be completed by SFA</b>                                             |                     |                     |                              |
| Other Income: Catering (External)                                         |                     |                     | \$ -                         |
| Other Income: PDE-3086 Agreements (Sponsor to Sponsor)                    |                     |                     | \$ -                         |
| Interest Income                                                           |                     |                     | \$ -                         |
| <b>Total Other Income</b>                                                 |                     |                     | <b>\$ -</b>                  |
| <b>Revenue Summary</b>                                                    |                     |                     |                              |
| Total "In-School" Revenue                                                 |                     |                     | \$ 2,725,672.51              |
| Total All Reimbursements                                                  |                     |                     | \$ 769,872.83                |
| Total Other Income                                                        |                     |                     | \$ -                         |
| <b>Total Revenue</b>                                                      |                     |                     | <b>\$ 3,495,545.35</b>       |
| <b>Commodity Usage @</b>                                                  | <b>\$0.2375</b>     | <b>425,894</b>      | <b>\$ (101,149.91)</b>       |

**SNP Cost Reimbursable  
Projected Operating Costs**

School Food Authority

West Chester Area School District

Contract Begin Date

7/1/2020

**Section 5 - Meal Equivalents**

**A la Carte Meal Equivalents:**

|                                   |                 |                           |                 |
|-----------------------------------|-----------------|---------------------------|-----------------|
| Federal reimb. - free, high lunch | \$0.0000        | A la carte revenue        | \$ 1,772,824.63 |
| Federal reimb. - free, low lunch  | \$3.4100        | Adult meal revenue        | \$ 64,699.66    |
| Performance Based reimb.          | \$0.0700        | Vending Sales             | \$ -            |
| State reimb. - free, lunch        | \$0.1000        |                           | \$ 1,837,524.28 |
| Commodity Usage                   | <u>\$0.2375</u> |                           |                 |
| <b>Total</b>                      | <b>\$3.8175</b> | <b>Meal Equivalents</b>   | <b>481,342</b>  |
|                                   |                 | <b>Reimbursable Meals</b> | <b>504,427</b>  |
|                                   |                 | <b>Total Meals</b>        | <b>985,769</b>  |

**Section 6 - SFA Costs**

To be completed by SFA (if applicable)

**EXPENSES:**

**Direct Labor and Benefits**

|                                                              |      |
|--------------------------------------------------------------|------|
| SFA Labor Costs (must equal grand total on Attachment CR 6)  | \$ - |
| SFA Fringe Costs (must equal grand total on Attachment CR 7) | \$ - |

**Subtotal Labor and Benefits** \$ -

**Direct Costs (Must itemize)**

|      |
|------|
| \$ - |
| \$ - |
| \$ - |
| \$ - |
| \$ - |
| \$ - |

**Subtotal Direct Costs** \$ -

**Indirect Costs (Must Itemize)**

|      |
|------|
| \$ - |
| \$ - |
| \$ - |
| \$ - |

**Subtotal Indirect Costs** \$ -

**Subtotal SFA Costs**

**\$ -**

**SNP Cost Reimbursable**  
**Projected Operating Costs**

School Food Authority

West Chester Area School District

Contract Begin Date

7/1/2020

**Section 7 - FSMC Costs**

**To be completed by FSMC**

| <b>EXPENSES:</b>                                                                                                                                                                                        | <b>TOTAL COST</b>      |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|
| <b>Food Costs-Including Commodities</b>                                                                                                                                                                 | \$ 1,354,048.91        |
| Enter the amounts of food and milk purchased and received. Include the Commodity Distribution Assessment Fee, Commodity Value and Bonus Commodity Value (Do not include rebates, discounts and credits) |                        |
| <b>Less: Commodity Usage</b>                                                                                                                                                                            | \$ (101,149.91)        |
| <b>Subtotal Food Costs</b>                                                                                                                                                                              | <b>\$ 1,252,899.00</b> |
| <b>Commodity Delivery Charge</b>                                                                                                                                                                        | <b>\$ 6,126.00</b>     |
| <b>Direct Labor and Benefits</b>                                                                                                                                                                        |                        |
| FSMC Labor Costs (must equal grand total on Attachment CR4)                                                                                                                                             | \$ 1,241,978.86        |
| FSMC Fringe Costs (must equal grand total on Attachment CR5)                                                                                                                                            | \$ 326,190.71          |
| <b>Subtotal Labor and Benefits</b>                                                                                                                                                                      | <b>\$ 1,568,169.57</b> |
| <b>Direct Costs</b>                                                                                                                                                                                     |                        |
| Accounting                                                                                                                                                                                              | \$ -                   |
| Background Checks, Fingerprinting, and/or Drug Testing                                                                                                                                                  | \$ 567.77              |
| Car/Truck Rental and/or Mileage                                                                                                                                                                         | \$ 20,784.00           |
| China, Silverware, Glassware                                                                                                                                                                            | \$ 15,345.00           |
| Cleaning and Janitorial Supplies                                                                                                                                                                        | \$ 49,776.00           |
| Computer and Technology                                                                                                                                                                                 | \$ 11,355.30           |
| Courier Services (Air & Ground)                                                                                                                                                                         | \$ -                   |
| Dues/Subscriptions                                                                                                                                                                                      | \$ 429.66              |
| Employee Meals                                                                                                                                                                                          | \$ -                   |
| Employee Recruitment and Advertising                                                                                                                                                                    | \$ 8,490.90            |
| Equipment Depreciation/Rental/Buy Back Investment                                                                                                                                                       | \$ -                   |
| Equipment Maintenance                                                                                                                                                                                   | \$ 13,299.00           |
| Equipment Repairs                                                                                                                                                                                       | \$ 25,575.00           |
| Equipment Replacement - Expendable                                                                                                                                                                      | \$ -                   |
| Freight and Delivery Charges                                                                                                                                                                            | \$ -                   |
| Insurance (Liability, Workman's Compensation, Vehicle, etc.)                                                                                                                                            | \$ 62,408.12           |
| Licenses and/or Permits                                                                                                                                                                                 | \$ 18,004.80           |
| Office Supplies and Printing                                                                                                                                                                            | \$ 16,828.35           |
| Paper Products and Disposable Supplies                                                                                                                                                                  | \$ 103,224.00          |
| Payroll Processing                                                                                                                                                                                      | \$ 7,463.81            |
| Performance Bond                                                                                                                                                                                        | \$ -                   |
| POS Systems, Support and Service                                                                                                                                                                        | \$ 11,493.41           |
| Postage                                                                                                                                                                                                 | \$ -                   |
| Promotional Materials (Program Specific)                                                                                                                                                                | \$ 7,672.50            |
| Smallware/Replacement Wares                                                                                                                                                                             | \$ -                   |

**SNP Cost Reimbursable  
Projected Operating Costs**

School Food Authority West Chester Area School District Contract Begin Date 7/1/2020

**Section 7 - FSMC Costs (continued)**

|                                          |           |                   |
|------------------------------------------|-----------|-------------------|
| Staff Training and Certification         | \$        | 12,071.40         |
| Storage Costs (Food and/or supplies)     | \$        | -                 |
| Taxes (sales and other)                  | \$        | -                 |
| Telephone, including Mobile and Internet | \$        | 3,291.00          |
| Tickets, tokens                          | \$        | -                 |
| Trash Removal and Pest Control           | \$        | -                 |
| Uniforms, Linens, and Laundry            | \$        | 19,477.92         |
| Vending Rental                           | \$        | -                 |
| Wellness Programs and materials          | \$        | -                 |
| <b>Subtotal Direct Costs</b>             | <b>\$</b> | <b>407,557.92</b> |

**Other Costs included in the RFP (Section Q) required of the FSMC by the SFA (Must Itemize)**

|    |   |
|----|---|
| \$ | - |
| \$ | - |
| \$ | - |
| \$ | - |

**Subtotal Other Costs** \$ -

|                                                 |    |   |
|-------------------------------------------------|----|---|
| <b>Special Functions</b>                        | \$ | - |
| <b>Catering</b>                                 | \$ | - |
| <b>PDE-3086 Agreements (Sponsor to Sponsor)</b> | \$ | - |

**Administrative Fee <sup>1</sup>**

**Billed Over** 10 months

**Fees charged on the basis of: (select from drop-down menu)** Flat fees only

(Cannot include any costs already covered in other categories)

|                                |          |                                    |           |                  |
|--------------------------------|----------|------------------------------------|-----------|------------------|
|                                |          | flat fee                           | \$        | 66,495.00        |
|                                |          | flat fee                           | \$        | -                |
|                                |          | flat fee                           | \$        | -                |
|                                |          | flat fee                           | \$        | -                |
|                                |          | per-meal fee                       | \$        | -                |
| Reimb. Meals Plus Equivalents: | 985,769  |                                    |           |                  |
| Per-meal rate: (if applicable) | \$0.0000 | <b>Subtotal Administrative Fee</b> | <b>\$</b> | <b>66,495.00</b> |
| Total per-meal fees:           | \$0.00   |                                    |           |                  |

**FSMC Management Fee**

**Billed over** 10 months

**Fees charged on the basis of: (select from drop-down menu)** Flat fees only

Enter the fee that will be charged to manage the program

|                                |          |                                |           |                  |
|--------------------------------|----------|--------------------------------|-----------|------------------|
|                                |          | flat fee                       | \$        | 61,380.00        |
|                                |          | per-meal fee                   | \$        | -                |
| Reimb. Meals Plus Equivalents: | 985,769  |                                |           |                  |
| Per-meal rate: (if applicable) | \$0.0000 | <b>Subtotal Management Fee</b> | <b>\$</b> | <b>61,380.00</b> |
| Total per-meal fees:           | \$0.00   |                                |           |                  |

<sup>1</sup> Documentation must be provided outlining all methodologies used to calculate the Administrative Fees on CR9.

**SNP Cost Reimbursable  
 Projected Operating Costs**

School Food Authority West Chester Area School District Contract Begin Date 7/1/2020

| <u>Section 7 - FSMC Costs (continued)</u>                                                                                                                                                |                                                  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------|
| <b>Subtotal FSMC Costs</b>                                                                                                                                                               | <b>\$ 3,362,627.50</b>                           |
| <b>Less Rebates, Discounts and Applicable Credits (Enter as a negative number)</b>                                                                                                       | <b>\$ (148,947.00)</b>                           |
| <b>TOTAL FSMC COSTS</b>                                                                                                                                                                  | <b>\$ 3,213,680.50</b>                           |
| Select whether there is a Guarantee                                                                                                                                                      |                                                  |
| <b>There is a Guarantee.</b>                                                                                                                                                             |                                                  |
| <b>Guarantee to SFA <sup>2</sup></b>                                                                                                                                                     | <b><u>\$250,000.00</u></b>                       |
| <sup>2</sup> Guarantee to SFA - If there is a Guarantee, documentation must be provided outlining all formulas, methodologies and contingencies on CR10; regardless of Guarantee amount. |                                                  |
| <u>Section 8 - Contract Summary</u>                                                                                                                                                      |                                                  |
|                                                                                                                                                                                          | <u><b>SUMMARY</b></u>                            |
| <b>Total Revenue</b>                                                                                                                                                                     | \$ 3,495,545.35                                  |
| <b>SFA Costs</b>                                                                                                                                                                         | \$ -                                             |
| <b>Total FSMC Costs</b>                                                                                                                                                                  | <b>Fact Sheet <sup>3</sup> → \$ 3,213,680.50</b> |
| <sup>3</sup> When entering the Total Contract Cost on the PEARS Fact Sheet, add the CACFP and SFSP Total Cost if applicable.                                                             |                                                  |
| <b>School Nutrition Program - Profit or (Loss)</b>                                                                                                                                       | <b>\$ 281,864.85</b>                             |



**SNP Cost Reimbursable**

Labor to be completed by FSMC for FSMC Staff

**FSMC: Aramark Educational Services LLC.**

**SFA: West Chester Area School District**

| Site Name                           | Position            | Hourly Rate | Daily Hours | # of Days Paid | Total Wages  |
|-------------------------------------|---------------------|-------------|-------------|----------------|--------------|
| East Bradford Elementary School     | Manager             | \$ 17.08    | 7.50        | 186            | \$ 23,826.60 |
| East Bradford Elementary School     | Food Service Worker | \$ 13.24    | 4.00        | 181            | \$ 9,585.76  |
| East Bradford Elementary School     | Food Service Worker | \$ 11.25    | 4.50        | 181            | \$ 9,163.13  |
| East Goshen Elementary School       | Manager             | \$ 18.76    | 7.50        | 186            | \$ 26,170.20 |
| East Goshen Elementary School       | Food Service Worker | \$ 13.24    | 5.00        | 181            | \$ 11,982.20 |
| East Goshen Elementary School       | Food Service Worker | \$ 10.74    | 3.00        | 181            | \$ 5,831.82  |
| Exton Elementary School             | Manager             | \$ 14.83    | 8.00        | 186            | \$ 22,067.04 |
| Exton Elementary School             | Food Service Worker | \$ 11.76    | 7.00        | 181            | \$ 14,899.92 |
| Exton Elementary School             | Food Service Worker | \$ 11.25    | 3.00        | 181            | \$ 6,108.75  |
| Fern Hill Elementary School         | Manager             | \$ 17.08    | 7.25        | 186            | \$ 23,032.38 |
| Fern Hill Elementary School         | Food Service Worker | \$ 11.25    | 5.25        | 181            | \$ 10,690.31 |
| Fern Hill Elementary School         | Food Service Worker | \$ 12.28    | 3.50        | 181            | \$ 7,779.38  |
| Glen Acres Elementary School        | Manager             | \$ 15.35    | 7.75        | 186            | \$ 22,127.03 |
| Glen Acres Elementary School        | Food Service Worker | \$ 18.83    | 4.50        | 181            | \$ 15,337.04 |
| Hillsdale Elementary School         | Manager             | \$ 17.51    | 7.25        | 186            | \$ 23,612.24 |
| Hillsdale Elementary School         | Food Service Worker | \$ 13.80    | 5.50        | 181            | \$ 13,737.90 |
| Hillsdale Elementary School         | Food Service Worker | \$ 10.74    | 3.00        | 181            | \$ 5,831.82  |
| Mary C. Howse Elementary School     | Manager             | \$ 16.47    | 7.50        | 186            | \$ 22,975.65 |
| Mary C. Howse Elementary School     | Food Service Worker | \$ 13.65    | 5.25        | 181            | \$ 12,970.91 |
| Mary C. Howse Elementary School     | Food Service Worker | \$ 10.74    | 3.25        | 181            | \$ 6,317.81  |
| Penn Wood Elementary School         | Manager             | \$ 17.61    | 7.50        | 186            | \$ 24,565.95 |
| Penn Wood Elementary School         | Food Service Worker | \$ 13.80    | 5.00        | 181            | \$ 12,489.00 |
| Starkweather Elementary School      | Manager             | \$ 16.47    | 7.50        | 186            | \$ 22,975.65 |
| Starkweather Elementary School      | Food Service Worker | \$ 13.65    | 5.00        | 181            | \$ 12,353.25 |
| Starkweather Elementary School      | Food Service Worker | \$ 10.74    | 3.00        | 181            | \$ 5,831.82  |
| Westown Thornbury Elementary School | Manager             | \$ 16.47    | 7.25        | 186            | \$ 22,209.80 |
| Westown Thornbury Elementary School | Food Service Worker | \$ 13.24    | 5.75        | 181            | \$ 13,779.53 |
| Fugett Middle School                | Manager             | \$ 15.35    | 7.75        | 186            | \$ 22,119.82 |

**FSMC: Aramark Educational Services LLC.**

**SFA: West Chester Area School District**

| Site Name                     | Position            | Hourly Rate | Daily Hours | # of Days Paid | Total Wages  |
|-------------------------------|---------------------|-------------|-------------|----------------|--------------|
| Fugett Middle School          | Assistant Manager   | \$ 16.19    | 6.50        | 186            | \$ 19,578.65 |
| Fugett Middle School          | Food Service Worker | \$ 12.28    | 5.00        | 181            | \$ 11,109.78 |
| Fugett Middle School          | Food Service Worker | \$ 13.97    | 6.00        | 186            | \$ 15,595.18 |
| Fugett Middle School          | Food Service Worker | \$ 10.74    | 4.00        | 181            | \$ 7,776.85  |
| Pierce Middle School          | Manager             | \$ 19.55    | 7.75        | 186            | \$ 28,180.65 |
| Pierce Middle School          | Assistant Manager   | \$ 16.19    | 6.50        | 181            | \$ 19,052.35 |
| Pierce Middle School          | Food Service Worker | \$ 13.70    | 6.75        | 186            | \$ 17,197.80 |
| Pierce Middle School          | Food Service Worker | \$ 12.73    | 4.50        | 181            | \$ 10,365.42 |
| Pierce Middle School          | Food Service Worker | \$ 13.24    | 4.00        | 181            | \$ 9,584.04  |
| Stetson Middle School         | Manager             | \$ 16.37    | 7.75        | 186            | \$ 23,594.47 |
| Stetson Middle School         | Assistant Manager   | \$ 14.07    | 6.50        | 186            | \$ 17,006.10 |
| Stetson Middle School         | Food Service Worker | \$ 11.25    | 5.75        | 181            | \$ 11,711.56 |
| Stetson Middle School         | Food Service Worker | \$ 11.25    | 4.00        | 181            | \$ 8,147.17  |
| Stetson Middle School         | Food Service Worker | \$ 11.25    | 4.00        | 181            | \$ 8,147.17  |
| West Chester East High School | Manager             | \$ 18.93    | 8.00        | 181            | \$ 27,404.12 |
| West Chester East High School | Assistant Manager   | \$ 14.83    | 7.50        | 186            | \$ 20,692.73 |
| West Chester East High School | Cook                | \$ 15.40    | 8.00        | 186            | \$ 22,909.47 |
| West Chester East High School | Food Service Worker | \$ 14.23    | 6.50        | 186            | \$ 17,203.99 |
| West Chester East High School | Food Service Worker | \$ 15.35    | 5.25        | 186            | \$ 14,984.39 |
| West Chester East High School | Food Service Worker | \$ 10.74    | 4.75        | 181            | \$ 9,235.00  |
| West Chester East High School | Food Service Worker | \$ 13.24    | 5.25        | 181            | \$ 12,579.05 |
| Rustin High School            | Manager             | \$ 18.93    | 8.00        | 186            | \$ 28,161.14 |
| Rustin High School            | Assistant Manager   | \$ 14.58    | 7.50        | 186            | \$ 20,335.96 |
| Rustin High School            | Cook                | \$ 11.76    | 6.75        | 186            | \$ 14,770.33 |
| Rustin High School            | Food Service Worker | \$ 16.89    | 7.50        | 186            | \$ 23,561.17 |
| Rustin High School            | Food Service Worker | \$ 12.73    | 5.25        | 181            | \$ 12,093.00 |
| Rustin High School            | Food Service Worker | \$ 15.31    | 5.25        | 181            | \$ 14,552.42 |
| Rustin High School            | Food Service Worker | \$ 6.65     | 6.50        | 186            | \$ 8,039.25  |
| Henderson High School         | Manager             | \$ 22.49    | 8.00        | 186            | \$ 33,458.48 |
| Henderson High School         | Assistant Manager   | \$ 14.07    | 7.50        | 186            | \$ 19,622.42 |
| Henderson High School         | Cook                | \$ 11.25    | 7.00        | 181            | \$ 14,257.55 |





**SNP Cost Reimbursable**  
**Fringe Benefits to be completed by FSMC for FSMC Staff**  
**FSMC: Aramark Educational Services LLC SFA:**

| Site Name                       | Position            | PLACE AN X IN THE APPROPRIATE BOXES |           |        |        |            |                 |      |                      |            |                 |              | Total Fringe Benefits |        |                |              |
|---------------------------------|---------------------|-------------------------------------|-----------|--------|--------|------------|-----------------|------|----------------------|------------|-----------------|--------------|-----------------------|--------|----------------|--------------|
|                                 |                     | Single                              | Single +1 | Family | Dental | Disability | Hospitalization | Life | Longevity or Annuity | Retirement | Social Security | Unemployment |                       | Vision | Workman's Comp | Other        |
| East Bradford Elementary School | Manager             |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 3,499.68  |
| East Bradford Elementary School | Food Service Worker |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 2,276.18  |
| East Bradford Elementary School | Food Service Worker |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 2,084.87  |
| East Goshen Elementary School   | Manager             |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 3,693.03  |
| East Goshen Elementary School   | Food Service Worker |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 2,474.64  |
| East Goshen Elementary School   | Food Service Worker |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 1,417.88  |
| Exton Elementary School         | Manager             |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 3,071.05  |
| Exton Elementary School         | Food Service Worker |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 2,719.13  |
| Exton Elementary School         | Food Service Worker |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 1,484.37  |
| Fern Hill Elementary School     | Manager             |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 3,435.23  |
| Fern Hill Elementary School     | Food Service Worker |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 2,372.34  |
| Fern Hill Elementary School     | Food Service Worker |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 1,873.11  |
| Glen Acres Elementary School    | Manager             |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 3,240.86  |
| Glen Acres Elementary School    | Food Service Worker |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 2,739.59  |
| Hillsdale Elementary School     | Manager             |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 3,483.32  |
| Hillsdale Elementary School     | Food Service Worker |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 2,616.83  |
| Hillsdale Elementary School     | Food Service Worker |                                     |           |        | X      | X          | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 1,417.88  |
| Mary C. Howse Elementary Sch    | Manager             |                                     |           | X      |        |            | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 20,286.09 |
| Mary C. Howse Elementary Sch    | Food Service Worker |                                     |           |        |        |            | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 2,523.74  |
| Mary C. Howse Elementary Sch    | Food Service Worker |                                     |           |        |        |            | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 1,536.55  |
| Penn Wood Elementary School     | Manager             |                                     |           |        |        |            | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 3,426.03  |
| Penn Wood Elementary School     | Food Service Worker |                                     |           |        |        |            | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 2,514.53  |
| Starkweather Elementary School  | Manager             |                                     |           |        |        |            | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 8,986.03  |
| Starkweather Elementary School  | Food Service Worker |                                     |           |        |        |            | X               | X    |                      |            |                 | X            | X                     | X      | X              | \$ 2,503.28  |

**FSMC: Aramark Educational Services LLC**

**SFA:**

| PLACE AN X IN THE APPROPRIATE BOXES |                     |        |           |        |        |            |                 |      |                      |            |                 |              |        | Total Fringe Benefits |       |                       |
|-------------------------------------|---------------------|--------|-----------|--------|--------|------------|-----------------|------|----------------------|------------|-----------------|--------------|--------|-----------------------|-------|-----------------------|
| Site Name                           | Position            | Single | Single +1 | Family | Dental | Disability | Hospitalization | Life | Longevity or Annuity | Retirement | Social Security | Unemployment | Vision | Workman's Comp        | Other | Total Fringe Benefits |
| Starkweather Elementary School      | Food Service Worker |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 1,417.88           |
| Westtown Thornbury Elementary       | Manager             |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 3,365.67           |
| Westtown Thornbury Elementary       | Food Service Worker |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 2,621.95           |
| Fugett Middle School                | Manager             |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 3,071.05           |
| Fugett Middle School                | Assistant Manager   |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 3,071.05           |
| Fugett Middle School                | Food Service Worker |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 2,773.35           |
| Fugett Middle School                | Food Service Worker |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 2,405.07           |
| Fugett Middle School                | Food Service Worker | X      |           |        | X      | X          | X               | X    |                      |            | X               | X            | X      | X                     | X     | \$ 13,442.22          |
| Pierce Middle School                | Manager             |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 1,880.27           |
| Pierce Middle School                | Assistant Manager   |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 3,561.06           |
| Pierce Middle School                | Food Service Worker |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 2,341.65           |
| Stetson Middle School               | Manager             |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 2,276.18           |
| Stetson Middle School               | Assistant Manager   |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 3,230.63           |
| Stetson Middle School               | Food Service Worker |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 2,773.35           |
| Stetson Middle School               | Food Service Worker |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 2,414.28           |
| Stetson Middle School               | Food Service Worker |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 1,964.16           |
| West Chester East High School       | Manager             |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 1,964.16           |
| West Chester East High School       | Assistant Manager   |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 3,495.59           |
| West Chester East High School       | Cook                |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 3,071.05           |
| West Chester East High School       | Food Service Worker |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 3,124.24           |
| West Chester East High School       | Food Service Worker |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 3,124.24           |
| West Chester East High School       | Food Service Worker |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 3,011.71           |
| West Chester East High School       | Food Service Worker | X      |           |        | X      | X          | X               | X    |                      |            | X               | X            | X      | X                     | X     | \$ 13,698.99          |
| Rustin High School                  | Manager             |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 2,222.98           |
| Rustin High School                  | Assistant Manager   |        |           |        |        | X          | X               | X    |                      |            | X               | X            |        | X                     | X     | \$ 2,523.74           |

**FSMC: Aramark Educational Services LLC**

**SFA:**

| Site Name             | Position                        | PLACE AN X IN THE APPROPRIATE BOXES |           |        |        |            |                 |      |                      |            |                 |              | Total Fringe Benefits |        |                |       |           |
|-----------------------|---------------------------------|-------------------------------------|-----------|--------|--------|------------|-----------------|------|----------------------|------------|-----------------|--------------|-----------------------|--------|----------------|-------|-----------|
|                       |                                 | Single                              | Single +1 | Family | Dental | Disability | Hospitalization | Life | Longevity or Annuity | Retirement | Social Security | Unemployment |                       | Vision | Workman's Comp | Other |           |
| Rustin High School    | Cook                            |                                     |           |        |        | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 3,240.86  |
| Rustin High School    | Food Service Worker             |                                     |           |        |        | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 8,737.44  |
| Rustin High School    | Food Service Worker             |                                     |           |        |        | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 2,706.86  |
| Rustin High School    | Food Service Worker             |                                     |           |        |        | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 3,284.85  |
| Rustin High School    | Food Service Worker             |                                     |           |        |        | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 2,484.87  |
| Henderson High School | Manager                         |                                     |           |        |        | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 2,681.28  |
| Henderson High School | Assistant Manager               |                                     | X         |        | X      | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 13,386.98 |
| Henderson High School | Cook                            |                                     |           |        |        | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 8,924.65  |
| Henderson High School | Food Service Worker             |                                     |           |        |        | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 3,066.95  |
| Henderson High School | Food Service Worker             |                                     |           |        |        | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 2,330.39  |
| Henderson High School | Food Service Worker             |                                     |           |        |        | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 3,118.10  |
| Office                | Administrative Assistant        |                                     |           |        |        | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 2,905.32  |
| Office                | Catering Supervisor             |                                     |           |        |        | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 2,322.21  |
| Office                | Operations Supervisor           |                                     |           | X      | X      | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 17,165.94 |
| Office                | Assistant Food Service Director |                                     |           | X      | X      | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 27,351.95 |
| Office                | Food Service Director           |                                     |           | X      | X      | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 38,633.60 |
| Office                | Custodial Supervisor            |                                     |           |        |        | X          | X               | X    | X                    | X          | X               | X            | X                     | X      | X              | \$    | 9,325.67  |
|                       |                                 |                                     |           |        |        |            |                 |      |                      |            |                 |              |                       |        |                |       |           |
|                       |                                 |                                     |           |        |        |            |                 |      |                      |            |                 |              |                       |        |                | \$    | -         |
|                       |                                 |                                     |           |        |        |            |                 |      |                      |            |                 |              |                       |        |                | \$    | -         |
|                       |                                 |                                     |           |        |        |            |                 |      |                      |            |                 |              |                       |        |                | \$    | -         |
|                       |                                 |                                     |           |        |        |            |                 |      |                      |            |                 |              |                       |        |                | \$    | -         |
|                       |                                 |                                     |           |        |        |            |                 |      |                      |            |                 |              |                       |        |                | \$    | -         |
|                       |                                 |                                     |           |        |        |            |                 |      |                      |            |                 |              |                       |        |                | \$    | -         |
|                       |                                 |                                     |           |        |        |            |                 |      |                      |            |                 |              |                       |        |                | \$    | -         |





## SFA Site Listing

### General Data and Services to be Provided

#### SFA: West Chester Area School District

| Site Name                | Address                     | Grade Levels <sup>1</sup> | Self-Prep or Satellite <sup>2</sup> | # of Serving Periods (Lunch) | Meal Service Times |                 |            | Services to be Provided |                   |                 |            |             |                           |   |                    |                      |  | # of Serving Days |
|--------------------------|-----------------------------|---------------------------|-------------------------------------|------------------------------|--------------------|-----------------|------------|-------------------------|-------------------|-----------------|------------|-------------|---------------------------|---|--------------------|----------------------|--|-------------------|
|                          |                             |                           |                                     |                              |                    |                 |            | Breakfast               |                   |                 |            | Lunch       |                           |   | After School Snack | Special Milk Program |  |                   |
|                          |                             |                           |                                     |                              | Meal <sup>3</sup>  | Offer vs. Serve | A la Carte | Adult Meals             | Meal <sup>3</sup> | Offer vs. Serve | A la Carte | Adult Meals | Pre-K and/or Kindergarten |   |                    |                      |  |                   |
| East Bradford Elementary | 820 Frank Road, West Ches   | K-5                       | SP                                  | 6                            | 8:25-8:50          | 10:55-12:40     |            | x                       | x                 | x               | x          | x           | x                         | x | x                  |                      |  | 172               |
| East Goshen Elementary   | 800 North Chester Road, W   | K-5                       | SP                                  | 6                            | 8:15-8:50          | 11:35-1:10      |            | x                       | x                 | x               | x          | x           | x                         | x | x                  |                      |  | 172               |
| Exton Elementary         | 301 S. Hendricks Avenue, E  | k-5                       | SP                                  | 6                            | 8:10-8:45          | 11:30-1:10      |            | X                       | X                 | X               | X          | X           | X                         | X | X                  |                      |  | 172               |
| Fern Hill Elementary     | 915 Lincoln Avenue, West C  | K-5                       | SP                                  | 6                            | 8:40-9:15          | 11:15-12:55     |            | X                       | X                 | X               | X          | X           | X                         | X | X                  |                      |  | 172               |
| Glen Acres Elementary    | 150 Delancey Place, West C  | K-5                       | SP                                  | 6                            | 8:00-8:45          | 10:45-1:00      |            | X                       | X                 | X               | X          | X           | X                         | X | X                  |                      |  | 172               |
| Hillsdale Elementary     | 725 West Market Street, We  | K-5                       | SP                                  | 6                            | 8:40-9:15          | 11:10-1:15      |            | X                       | X                 | X               | X          | X           | X                         | X | X                  |                      |  | 172               |
| Mary C. Howse            | 641 W. Boot Road, West Cl   | k-5                       | SP                                  | 6                            | 8:40-9:15          | 11:10-1:15      |            | X                       | X                 | X               | X          | X           | X                         | X | X                  |                      |  | 172               |
| Penn Wood                | 1470 Johnnys Way, West C    | K-5                       | SP                                  | 6                            | 8:45-9:20          | 11:30-2:00      |            | X                       | X                 | X               | X          | X           | X                         | X | X                  |                      |  | 172               |
| Starkweather             | 1050 Wilmington Pike, Wes   | K-5                       | SP                                  | 6                            | 8:15-8:50          | 11:00-12:50     |            | X                       | X                 | X               | X          | X           | X                         | X | X                  |                      |  | 172               |
| Westtown-Thornbury Eleme | 750 Westbourne Road, Wes    | K-5                       | SP                                  | 6                            | 8:30-9:00          | 11:15-1:50      |            | X                       | X                 | X               | X          | X           | X                         | X | X                  |                      |  | 172               |
| Fugett Middle School     | 500 Ellis Lane, West Cheste | 6-8                       | SP                                  | 3                            | 7:00-7:25          | 10:14-12:45     |            | X                       | X                 | X               | X          | X           | X                         | X | X                  |                      |  | 172               |
| Peirce Middle School     | 1314 Burke Road, West Che   | 6-8                       | SP                                  | 3                            | 7:15-7:45          | 10:51-1:10      |            | X                       | X                 | X               | X          | X           | X                         | X | X                  |                      |  | 172               |
| Stetson Middle School    | 1060 Wilmington Pike, Wes   | 6-8                       | SP                                  | 3                            | 7:30-8:00          | 10:50-1:10      |            | X                       | X                 | X               | X          | X           | X                         | X | X                  |                      |  | 172               |
| East HS                  | 450 Ellis Lane West Cheste  | 9-12                      | SP                                  | 4                            | 7:00-7:25          | 10:18-1:20      |            |                         |                   | X               |            |             | X                         |   |                    |                      |  | 172               |
| Henderson HS             | 400 Montgomery Avenue, V    | 9-12                      | SP                                  | 4                            | 7:00-7:25          | 10:11-1:16      |            |                         |                   | X               |            |             | X                         |   |                    |                      |  | 172               |
| Bayard Rustin            | 1100 Shiloh Road, West Ch   | 9-12                      | SP                                  | 4                            | 7:00-7:25          | 10:11-1:16      |            |                         |                   | X               |            |             | X                         |   |                    |                      |  | 172               |

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<sup>1</sup> List grade groups that have access to meal service

<sup>2</sup> Indicate if site prepares meals on site (Self-Prep (SP)) or if the meals are satellited in bulk (BK)

<sup>3</sup> A reimbursable meal is to be offered that meets the standard established with the menus included as part of this proposal

**WEST CHESTER AREA SCHOOL DISTRICT**  
**Property and Finance Committee**

***Approval of 2020-21 Adult Lunch Price Increase***

According to the United States Department of Agriculture (USDA) FNS Instruction 782-5 Rev. 1, Adult Meal Prices for School Nutrition Program (SNP) sponsors are not permitted to be subsidized by federal reimbursements, children's payments, and other non-designated nonprofit food service revenues. Accordingly, adult meals must be priced greater than the price of the student's highest price paid meal.

Below is a chart which depicts the current student rate and adult rate for both Middle and High School meals. This chart shows a need to increase the adult paid meal at middle and high school by \$.05 for the 2020-21 school year.

|                                     |                |
|-------------------------------------|----------------|
| Middle school student premium lunch | \$ 3.60        |
| Above rate                          | <u>\$ 0.66</u> |
| Adjusted student prem lunch         | <u>\$ 4.26</u> |
| Middle school adult premium lunch   | \$ 4.25        |
| <b>Variance</b>                     | <b>\$ 0.01</b> |
| <hr/>                               |                |
| High school student lunch price     | \$ 3.25        |
| Reimbursement rate                  | <u>\$ 0.66</u> |
| Adjusted student lunch price        | <u>\$ 3.91</u> |
| Adult Lunch price                   | \$ 3.90        |
| <b>Variance</b>                     | <b>\$ 0.01</b> |

In accordance with School Board policy 808, price increases for any menu item must be Board approved. Approval of a \$4.30 middle school adult premium lunch and a \$3.95 high school adult lunch meal will be placed on the Property and Finance ACTION ITEMS for June 22nd.

If you should have any questions, please contact me at 484-266-1020

John Scully  
6/12/2020